





## Cartel Dynasty / 3d Generation at De Beers

The Oppenheimer in Charge:  
A Diamond in the RoughBy Donald G. McNeil Jr.  
New York Times Service

**J**OHANNESBURG — A diamond cartel is forever. Periodically, the death rattle of the Oppenheimers' cartel, which sets prices for most of the world's uncut diamonds, is said to be heard. In 1905, it was synthetic diamonds. In 1942, Roosevelt's anger. In 1960, Russian discoveries. In 1977, Israeli boarding. In 1983, Australian discoveries and Zairian defection.

Each time, the cartel outwined fate. While OPEC has withered and the tin cartel collapsed, diamonds have glittered on.

It has different names, but the cartel is De Beers. And De Beers is the Oppenheimers — as is Anglo American Corp., South Africa's dominant conglomerate. In a silicon world, diamonds and gold aren't quite what they used to be, but the Oppenheimers are still the richest of their countrymen and the most important business figures in this country.

Now the third generation is officially in charge. Nicholas Frank Oppenheimer, 53 — also known as Nicky, or NFO, or the Cuban, because of his beard — became chairman of De Beers a year ago and in November opened its new headquarters in Johannesburg.

It is not an easy time. Last month, the company announced that because of falling Asian demand, it sold fewer diamonds than it had for 12 years, a mere \$3.4 billion worth. The mines are cutting back, the executives admit to sleepless nights. But not to panic. This has happened before.

In company lore, Mr. Oppenheimer's grandfather, Sir Ernest, was the daring entrepreneur, his father, Harry, the philosopher king, and Nicky is — well, something different. "Man of action" is the take on him, but it seems silly.

He is a genial teddy bear who wears funny socks and is related enough to be photographed pounding an African drum with miners at a company ceremony. At the same time, he is the helmsman who negotiates billion-dollar deals with the Russians, who insist on dealing with a family member.

"It's much nicer to be known as Nice Guy than Nasty Guy," he jokes. "But you've got to have lines — and when you hit the line, that's the end of the story, nice guy or not."

In London, where he spends half his time, Mr. Oppenheimer commutes by helicopter, which he pilots. In South Africa, he has his own cricket team and personal stadium, his "grand folly," he says. In return for a \$17,000-a-match donation to youth cricket, his team gets the first match with visiting national teams. There are even statues of him inside his stadium, but they're not imperial — they're goofy, like souvenir salt shakers.

**A**SKED WHY he has his own team, he explains in his typically self-deprecating way. "If you're as bad a cricketer as I am, it's the only way you get to play."

In public, Mr. Oppenheimer is modest and often pokes fun at himself. His obligatory military service in the 1960s, he said, was spent as second-in-command of a parking lot near Pretoria, signing vehicles in and out. "The army taught me to sign my name very quickly, and that's stood me in good stead the rest of my life."

And he takes umbrage at an old report that as a student, he drove a beat-up little car with a "Jesus Saves" bumper sticker. "Small, yes. Not 'Jesus Saves' but something like that. But never beat-up. Never. I take great offense at the idea that I didn't look after my car."

His own personality is in stark contrast to the reputation for ruthlessness of the cartel's Central Selling Organization in London, which estimates that 70 percent of the world's rough diamonds are bought through it. (The figure was once nearly 100 percent, but Australia's output, Russia's excess gems, stolen stones and many that slip out of war-torn Africa find their own way to cutters.) The Central Selling Organization is still capable of freezing out diamond dealers who cross it. And as the biggest buyer of diamonds throughout Africa, it is still the ultimate source of funds, whether wittingly or not, for rebel movements in Angola and



Nicholas Oppenheimer, left, answering questions in Moscow after the Russian diamond monopoly signed a deal with De Beers in 1997 that eased exports. "It's much nicer to be known as Nice Guy than Nasty Guy," he jokes. "But you've got to have lines — and when you hit the line, that's the end of the story, nice guy or not."

Sierra Leone that control diamond mines.

But Nicky Oppenheimer has brought glasnost to the business, running the Central Selling Organization since 1985 in a way very unlike that of his uncle Phillip, who was an icy and inflexible figure. He is, for example, not afraid to admit that diamonds are intrinsically worthless "except for the deep psychological need they fill" — a need that hundreds of millions of dollars in De Beers' "A Diamond Is Forever" advertising helps create.

Nor does he mind calling a cartel a cartel, though he prefers to refer to it as "single-channel marketing."

And he views with wry amusement the fact that he cannot visit the United States, by far the company's biggest market, because of a legacy of unresolved antitrust cases stretching back decades. He has been there to ski and to see relatives in San Francisco, but since an indictment charging De Beers with fixing the prices of industrial diamonds was handed up more than four years ago, no De Beers director will enter the United States for fear of being subpoenaed.

At the moment, he is focused on the reorganization of the De Beers-Anglo-Minorco consortium. Anglo, one of the world's biggest mining companies in gold, platinum and other minerals, is absorbing Minorco, a Luxembourg subsidiary that was established to evade anti-apartheid sanctions. The resulting company, Anglo American PLC, will move its

headquarters and stock exchange listing to London from Johannesburg, to give it access to more capital.

As a result of the reorganization, hundreds of De Beers workers on the Anglo payroll are being shifted back to De Beers. And De Beers has moved its head office out of Anglo's headquarters in central Johannesburg to an amusement park in the city's south.

**B**UT THE cross-ownership between De Beers and Anglo is not being undone, nor is the Oppenheimer stake in both, Mr. Oppenheimer says. De Beers still owns roughly 40 percent of Anglo, essentially as a cash cow and as collateral for the billions it must borrow to get through bad diamond years. To keep diamond prices ever rising gently, De Beers must buy and hold raw stones. When jewelry demand sinks, that is expensive.

Mr. Oppenheimer says it is "clearly rubbish" that the family controls both De Beers and Anglo because it "directly owns" only 8 percent of Anglo. But that has been the family line for decades.

In the later years of South Africa's apartheid era, Anglo was often criticized by anti-apartheid leaders for growing rich on underpaid migrant labor. It apologized to the Truth and Reconciliation Commission in November 1997 for "many missed opportunities and many mistakes made in Anglo's corporate citizenship," including failing to house work-

ers with their families, to desegregate work places and to promote blacks.

While professing no interest in politics, Mr. Oppenheimer enjoys good relations with the new government. He is on the board of Nelson Mandela's Children's Fund and he signed the deals that arranged for black ownership of substantial portions of two Anglo subsidiaries, Johnnic and JCL.

"There were many years in the 1980s when there was absolutely no contact between Anglo and De Beers and the government of the day," he says. "We never saw them, never talked. And that's really weird. With the present government, things have finally become normal. One feels the government is doing what it should in supporting business endeavors, and that's extremely healthy."

What, he is asked, would he like to be remembered for?

"Oh, I always find questions like that terribly difficult. One doesn't necessarily have a mission. I don't know — for being fair and reasonable. I suppose."

It's a trick question, he is told. He was asked it by someone else 15 years before and his answer was noted.

He smiles. "What was it?"

"For not being boring. For having lived a worthwhile life. For having been polite to people all one's life."

"Hm," he said. "Sounds rather boring, if you ask me."

Unsafe Wiring Problems Found  
On a Number of MD-11 AirlinersBy Matthew L. Wald  
New York Times Service

**WASHINGTON** — Canadian investigators have found extensive wiring problems on several MD-11 airplanes, and U.S. safety experts say more inspections are needed to avert the threat of in-flight fires.

Investigators began checking planes after the September crash of a New York-to-Geneva Swissair flight, which killed all 229 people aboard. Wires pulled from the wreckage, near Halifax, Nova Scotia, showed signs of a potentially dangerous escape of electricity, or arcing, and the Canadian authorities found other problems in MD-11s they inspected that were still in service.

Based on what the Canadian examinations found, the U.S. agency in charge of investigating air crashes, the National Transportation Safety Board, asked the Federal Aviation Administration on Monday to order checks of more wiring on MD-11s registered in the United States. The aviation agency said it was likely to order such checks "very shortly."

In the Canadian crash, suspicion has centered on the entertainment system, which used large amounts of electricity and was unique to Swissair. Although investigators

found wiring problems with the entertainment system and other components, they have not identified the cause of the crash. The areas of the plane that showed wiring problems to all MD-11s, near the circuit-breaker panel in the cockpit. In wiring, an electric current jumps from the copper wires to the outside of the insulation, where it forms sparks.

In a Dec. 22 letter to Bernard Loeb, director of aviation safety at the National Transportation Safety Board, J.L. Maxwell, director of air investigations at the Canadian Transportation Safety Board, said that the wires recovered from the wreckage that showed arcing were two heavy-duty wires on the left side of the plane. The wires carry power necessary to fly the plane in an emergency.

"A few other wires that are identified as original aircraft wiring show evidence of arcing, but could not be further identified or physically located within the aircraft because the identifying insulation covers are missing," Mr. Maxwell wrote.

Other MD-11s showed a variety of flaws, like wire with insulation that was chafed or bent too tight. Electrical conduits that should have been sealed were not and "various examples of damaged, cracked, or chafed wires were found," the letter said.

Damages Case  
Is Thrown Out

The Associated Press

**WASHINGTON** — International air passengers cannot force airlines to pay damages under local laws, for injuries not covered by a treaty on air travel, the U.S. Supreme Court ruled Tuesday.

The court's decision, 8 to 1, throws out a New York woman's \$5 million lawsuit against the Israeli airline El Al over a pre-flight body search in which she said she was touched inappropriately by a female security officer.

The justices said that the Warsaw Convention treaty, which governs damages claims over international air travel, does not allow people to recover damages under local law for injuries not covered by the treaty itself.

## Tests Expose U.S. Airport Security Failings

By Matthew L. Wald  
New York Times Service

**WASHINGTON** — How good is airport security in the United States?

Good enough, the Federal Aviation Administration has said repeatedly. Even so, efforts by outsiders to assess security at U.S. airports are all but fruitless, because the agency says it cannot provide details without giving away information that could help terrorists.

But agency reports of violations by one airline show that agents masquerading as passengers were able to smuggle guns, hand grenades and bombs past security guards and their scanners, or send the weapons in through exits.

On July 11, 1993, for example, a female agent entered the departure terminal of Port Columbus International Airport, in Columbus, Ohio, with a handgun under her waistband, in the small of her back.

She set off a metal detector and was "selected for examination by the checkpoint security supervisor using a handheld metal detector," according to agency documents.

The security supervisor passed the metal detector over the agent, and the alarm sounded when it was over the area

of the handgun, according to the report. The wand was passed over the agent a second time, and again the alarm sounded in the area of the handgun.

But the security supervisor "failed to take any further action, and the subject with the handgun in her waistband entered the sterile area," the agency reported, free to proceed toward the boarding gate.

The documents also recount how an investigator strolled unchallenged into ungarded aircraft. In another instance, federal employees sent to ticket counters with the assignment of drawing suspicion to themselves — by paying cash for the next flight out, for example, or by refusing to show identification — provoked no special security precautions toward their bags. Others were never asked if they were carrying packages from strangers, or if they replied that they were carrying such packages, the airline failed to react appropriately.

The reports were on USAir, now known as USAirways, and were given to The New York Times in response to a request for government documents under the Freedom of Information Act. The documents, requested in November 1996, were released last week.

The Times requested the documents

after the agency made a brief announcement in November 1996 that it would settle 84 charges against the airline for \$450,000 but gave no details on the charges.

On hundreds of occasions, the agency said, the airline accepted packages from unknown shippers without verifying their contents.

Under the same request, the agency released documents on safety violations in April 1997. But 73 other alleged violations involved security.

The security rules under which the airlines operate are secret, and many details of the violations were blacked out before the documents were released.

Cathal Flynn, the associate administrator for civil aviation security, said that the violations summarized in the documents were characteristic of those occurring now and that USAirways' security record was about the same as all big airlines.

But he said that these represented only the failures and that airlines pass most of the 10,000 agency tests each year.

Mr. Flynn added that the tests were getting tougher, forcing airlines to detect smaller smuggled objects, for example, and that generally the airlines were improving.

**UNIVERSITY DEGREE**  
BACHELORS • MASTERS • DOCTORATE  
For Work, Life and Academic Excellence  
Through Convenient Home Study  
(800) 597-1909 EXT. 23  
Fax: (310) 471-6456  
http://www.pwu-hi.edu  
Free or send detailed resume for  
FREE EVALUATION  
Pacific Western University  
1210 Aushi Street, Dept. 23  
Honolulu, HI 96814-4922

**ARTS & ANTIQUES**  
Appears every Saturday.  
In your favorite newspaper.  
Tel: +44 1 71 420 0326  
Fax: +44 1 71 420 0338  
or your nearest IHT office  
or representative.

**A Must Read Complimentary Report**  
**A Professional's Guide to Currency Speculation and Risk Management**  
This comprehensive report is mandatory reading for all investors. Complete with profitable, simple, fully disclosed trading models, an 11 year track record and all price data for performance verification.  
For This Free Report and Our Services Guide Call Toll-Free (24hrs)  
Australia 1800125444 Belgium 080015880 Denmark 800016132  
France 080002246 Greece 08001192103 Germany 0800296660  
Hong Kong 800067208 Israel 18000410102 Italy 167815628  
Japan 0551116808 Luxembourg 08004552 Netherlands 0800220657  
New Zealand 0800411800 Portugal 080011822 Singapore 800122501  
S.Africa 0800066337 Spain 800011067 Switzerland 0800097233  
Thailand 0800119210611 USA 800945757 UK 0800968632  
US-Tel +849-376-8020 Fax +849-376-8025 email: info@pacificwestern.com  
Forex Capital Management  
Exclusive in Regulated Cash Management and Currency Refinance Services

## TRAVEL UPDATE

## Cliff Collapses on English Coast

**EASTBOURNE, England (AP)** — A massive chunk of the cliff face at a renowned coastal beauty spot has crashed into the sea in what experts said could be the biggest single loss of British coastline in recent memory.

Thousands of tons of chalk tumbled 500 feet (150 meters) into the English Channel at Beachy Head on England's southeastern coast. Experts believe the collapse may have been caused when water entered the chalk rock and expanded in volume when it froze, forcing the cliff to crumble. Coast guards have warned people to stay away from the edge of the cliff — a notorious suicide spot — as experts try to establish whether further falls could be expected.

## Slick German Roads Turn Deadly

**FRANKFURT (AP)** — At least 13 people were killed and 247 injured in some 2,000 accidents reported late Monday and early Tuesday on snow- and ice-covered roads in Germany. Most of the deaths occurred in Saxony-Anhalt state in Eastern Germany, where 5 people were killed and 70 were injured.

A bill to renew the U.S. Federal Aviation Administration may include a proposal to raise an airport ticket tax from \$3 to \$5, according to a Transportation Department source. (AP)

## Correction

An article Tuesday misspelled the name of a former South African police officer who was denied amnesty in connection with the 1977 death of the anti-apartheid campaigner Steve Biko. The officer is Gideon Nieuwoudt.

## WEATHER

Europe				Forecast for Thursday through Saturday, as provided by AccuWeather.				Asia			
City	High	Low	Wind	City	High	Low	Wind	City	High	Low	Wind
Algeria	16/18	7/14	SE	Amman	16/18	7/14	SE	Algeria	16/18	7/14	SE
Amman	16/18	7/14	SE	Baghdad	16/18	7/14	SE	Amman	16/18	7/14	SE
Baghdad	16/18	7/14	SE	Bombay	16/18	7/14	SE	Baghdad	16/18	7/14	SE
Bombay	16/18	7/14	SE	Buenos Aires	16/18	7/14	SE	Bombay	16/18	7/14	SE
Buenos Aires	16/18	7/14	SE	Calcutta	16/18	7/14	SE	Buenos Aires	16/18	7/14	SE
Calcutta	16/18	7/14	SE	Caracas	16/18	7/14	SE	Calcutta	16/18	7/14	SE
Caracas	16/18	7/14	SE	Chengdu	16/18	7/14	SE	Caracas	16/18	7/14	SE
Chengdu	16/18	7/14	SE	Cairo	16/18	7/14	SE	Chengdu	16/18	7/14	SE
Cairo	16/18	7/14	SE	Colombo	16/18	7/14	SE	Cairo	16/18	7/14	SE
Colombo	16/18	7/14	SE	Dhaka	16/18	7/14	SE	Colombo	16/18	7/14	SE
Dhaka	16/18	7/14	SE	Hanoi	16/18	7/14	SE	Dhaka	16/18	7/14	SE
Hanoi	16/18	7/14	SE	Harbin	16/18	7/14	SE	Hanoi	16/18	7/14	SE
Harbin	16/18	7/14	SE	Hong Kong	16/18	7/14	SE	Harbin	16/18	7/14	SE
Hong Kong	16/18	7/14	SE	Kobe	16/18	7/14	SE	Hong Kong	16/18	7/14	SE
Kobe	16/18	7/14	SE	London	16/18	7/14	SE	Kobe	16/18	7/14	SE
London	16/18	7/14	SE	Manila	16/18	7/14	SE	London	16/18	7/14	SE
Manila	16/18	7/14	SE	Medan	16/18	7/14	SE	Manila	16/18	7/14	SE
Medan	16/18	7/14	SE	Moscow	16/18	7/14	SE	Medan	16/18	7/14	SE
Moscow	16/18	7/14	SE	Myanmar	16/18	7/14	SE	Moscow	16/18	7/14	SE
Myanmar	16/18	7/14	SE	Nairobi	16/18	7/14	SE	Myanmar	16/18	7/14	SE
Nairobi	16/18	7/14	SE	Paris	16/18	7/14	SE	Nairobi	16/18	7/14	SE
Paris	16/18	7/14	SE	Rangoon	16/18	7/14	SE	Paris	16/18	7/14	SE
Rangoon	16/18	7/14	SE	Seoul	16/18	7/14	SE	Rangoon	16/18	7/14	SE
Seoul	16/18	7/14	SE	Singapore	16/18	7/14	SE	Seoul	16/18	7/14	SE
Singapore	16/18	7/14	SE	Taipei	16/18	7/14	SE	Singapore	16/18	7/14	SE
Taipei	16/18	7/14	SE	Tokyo	16/18	7/14	SE	Taipei	16/18	7/14	SE
Tokyo	16/18	7/14	SE	Yokohama	16/18	7/14	SE	Tokyo	16/18	7/14	SE
Yokohama	16/18	7/14	SE					Yokohama	16/18	7/14	SE

**A two-month trial subscription.**  
**Save up to 60%**  
Try a special, low cost 2-month trial subscription to the International Herald Tribune to enjoy delivery to your home or office every morning AND save up to 60% off the newsstand price.

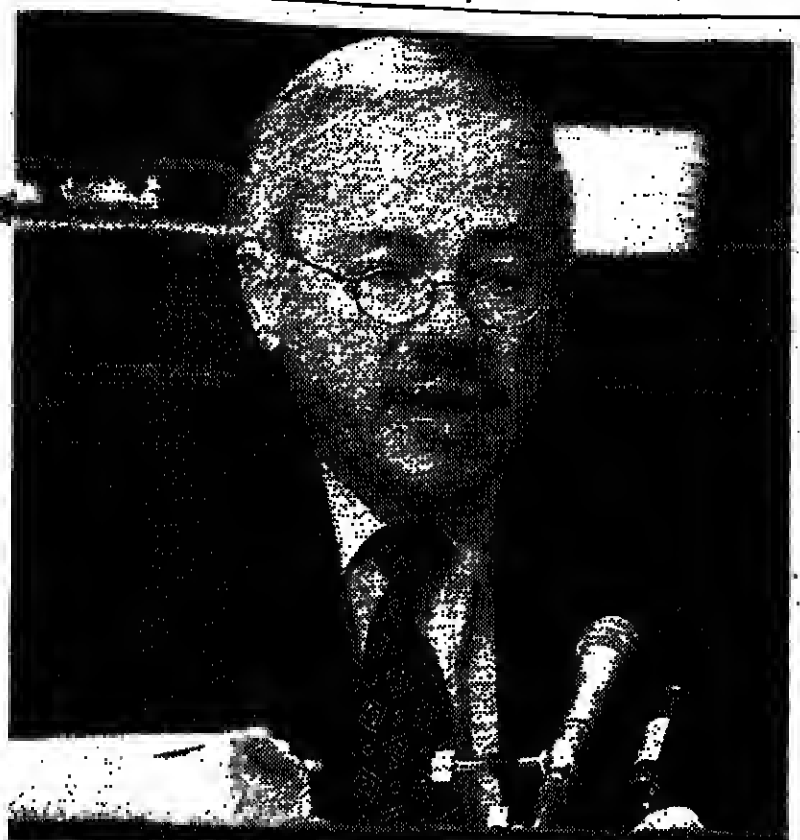
COUNTRY/CURRENCY	2-MONTHS NEWSSTAND PRICE	2-MONTHS OFF COVER PRICE	SAVING
AUSTRIA	1.450	650	55%
BELGIUM/LUXEM	3.210	1.320	59%
DENMARK	361	150	58%
FINLAND	220	90	59%
FRANCE	3.210	1.320	59%
GERMANY	1.450	650	55%
GREAT BRITAIN	2.200	900	59%
HONG KONG	2.200	900	59%
ISRAEL	2.200	900	59%
ITALY	1.450	650	55%
JAPAN	2.200	900	59%
KOREA	2.200	900	59%
NETHERLANDS	1.450	650	55%
NORWAY	2.200	900	59%
SPAIN	1.450	650	55%
SWITZERLAND	1.450	650	55%
USA	2.200	900	59%

Yes, I would like to start receiving the International Herald Tribune.  
☐ My check is enclosed (payable to the IHT)  
Charge my ☐ Amex ☐ Diners ☐ VISA ☐ MasterCard ☐ Eurocard  
For ex-US and Asian prices, credit cards will be charged in French Francs of current rates.  
Card No. \_\_\_\_\_ Exp. Date \_\_\_\_\_  
Signature \_\_\_\_\_  
For business orders, indicate your VAT No. (HT VAT Number R04/32021126)  
Mr/Ms/Ms Family Name \_\_\_\_\_ Job Title \_\_\_\_\_  
First Name \_\_\_\_\_  
Mailing Address \_\_\_\_\_  
City/Country \_\_\_\_\_  
Country \_\_\_\_\_  
Home Tel No. \_\_\_\_\_ Business Tel No. \_\_\_\_\_  
E-Mail Address \_\_\_\_\_  
I got this copy of the IHT at: ☐ book ☐ hotel ☐ airline ☐ other \_\_\_\_\_  
☐ I do not wish to receive information from other carefully screened companies.  
Mail or fax to: International Herald Tribune  
EUROPE, MIDDLE EAST & AFRICA  
181 Ave. Charles de Gaulle, 92251 Neuilly-sur-Seine, France  
Fax: +33 1 41 43 92 10, Tel: +33 1 41 43 93 61  
THE AMERICAS  
850 Third Avenue, New York, N.Y. 10022-6275, USA  
Fax: +1 212 755 8783, Tel: (toll free) 1-800-882-2884  
1201 K. W. Center, 191 Ave. Road, North Point, Hong Kong  
Fax: +852 2922 1199, Tel: +852 2922 1171  
E-Mail: sub@iht.com - Asia: sub@iht.com - Internet: www.ihb.com  
Offer valid for new subscribers only. HATM



THE AMERICAS

# Clinton Team Attacks 'Hyperbole' in Republicans' Opening Legal Brief



Robert Barr, a House "manager," says he has never perjured himself.

By Brian Knowlton  
International Herald Tribune

WASHINGTON — The White House, shedding the restraint it had shown since the Senate impeachment trial of President Bill Clinton formally opened, derided the House Republicans' first legal brief in the case on Tuesday as something resembling a "cheap mystery" full of "hyperbole and overblown rhetoric."

The hallmark of a weak case is one where the charges are constantly shifting, as they are here, said the White House spokesman, Joe Lockhart.

He made his comments a day after the Clinton legal team submitted a 13-page document outlining the president's defense and vigorously denying that he had obstructed justice or made "perjurious, false and misleading statements to the grand jury" about his relationship with Monica Lewinsky.

It said that the charges against Mr. Clinton "do not rise to the level of 'high crimes and misdemeanors' as contemplated by the founding fathers."

In a competing memorandum, the 13

House Republicans serving as prosecutors in the Senate trial asserted that the evidence calling for Mr. Clinton's removal from office was so overwhelming that if this president escaped conviction, then "no House of Representatives will ever be able to impeach again and no Senate will ever convict."

White House lawyers were working Tuesday to provide a rebuttal to the House memorandum by a Wednesday deadline, Mr. Lockhart said.

The pointed comments by Mr. Lockhart left some uncertainty about the approach the White House plans to take. During the House impeachment proceedings, the White House strategists used every opportunity to portray Mr. Clinton's critics, and above all the independent counsel, Kenneth Starr, as being driven by a partisan desire to punish him. That approach appeared to play well with the public.

But after all 100 members of the Senate agreed Friday, in a rare display of bipartisanship, on a plan for the impeachment trial, the White House appeared loath to disrupt the new tone of comity. It decided Monday not to file an

early motion to dismiss the case, but to wait instead until opening arguments had been made in the Senate.

The House prosecutors, meanwhile, were completing preparations for their opening argument to the Senate, to begin at 1 P.M. Thursday and probably to be completed Saturday. The White House legal team will then have 24 hours to make its own case, probably beginning Monday or Tuesday.

On Tuesday, in what the Senate minority leader, Senator Tom Daschle, called an "uncomfortable" coincidence, Mr. Clinton plans to deliver his State of the Union Message before a joint session of Congress.

The president has kept a relatively low profile in recent days. On Monday, when he welcomed President Carlos Menem of Argentina for a state visit, Mr. Clinton decided not to hold a joint news conference afterward. Advisers indicated that at such a delicate time, Mr. Clinton did not want to face questions about the impeachment trial.

He spent part of the weekend working on a 20- to 30-page draft of the speech, and worked on it more Tuesday. Mr.

Clinton's advisers view the State of the Union Message as one of his most important opportunities to persuade Americans that he is still working, undistracted, on the nation's business.

The annual address generally leads to a temporary boost in opinion poll ratings. Throughout the past year, the White House has seen Mr. Clinton's persistently high ratings as his best defense against the forces of impeachment.

A recent Washington Post-ABC News poll found that most Americans do not expect to be influenced by the Senate trial. Eighty-five percent of those polled said they had made up their minds about the case. That is good news for Mr. Clinton, because opinion polls continue to show him enjoying job support ratings of about 65 percent. That is slightly below the peak, last month, of 73 percent in some polls, but still extraordinarily high at this point in a president's second term.

Referring to the State of the Union Message, a White House deputy chief of staff, Maria Echaveste, said: "Our objective is to show continued vitality and energy. We have a lot of work to do."

## Conviction Is Imperative, House 'Managers' Say

By Ruth Marcus  
Washington Post Service

WASHINGTON — As they expanded their case against President Bill Clinton, House prosecutors have warned the Senate that failure to convict the president would doom the nation to a system in which future presidents would operate free from fear of being removed from office.

But the White House, in a brief answering the charges, clashed with the prosecutors on both fundamental questions of constitutional law and the facts underlying Mr. Clinton's efforts to conceal his relationship with Monica Lewinsky, a former White House intern.

The White House asserted that the two articles of impeachment "do not permit the conviction and removal from office of a duly elected president."

In a 105-page trial memorandum submitted Monday, the 13 House "managers" — who are prosecuting the case against Mr. Clinton — called the Senate impeachment trial "a defining moment for the presidency as an institution."

They declared that "no House of Representatives will ever be able to impeach again and no Senate will ever convict" if Mr. Clinton is able to escape conviction.

"The bar will be so high that only a convicted felon or a traitor will need to be concerned," the managers wrote.

"If this is not enough, what is? How far can the standard be lowered without completely compromising the credibility of the office for all time?"

Such sharp rhetoric about future impeachment cases was one of several new wrinkles in what was otherwise a recapitulation of the case against Mr. Clinton, as outlined in the House Judiciary Committee's impeachment report last month.

For the first time, the prosecutors also cast as part of a "devastating" pattern of obstruction of justice President Clinton's allegedly perjurious statements when he gave a deposition in the Paula Jones sexual harassment case.

And the brief invoked, as part of the obstruction-of-justice case, what it said were efforts by Mr. Clinton and White House aides to undermine Ms. Lewinsky's credibility in the days after the story broke last January.

The two filings highlighted what are certain to be contentious issues in the trial, which resumes later this week.

In voting on the articles of impeachment last month, the House of Representatives defeated an article, approved by the Judiciary Committee, accusing Mr. Clinton of lying in the Jones deposition.

The House managers have argued previously that Mr. Clinton's statement in his later grand jury testimony that he testified truthfully in the Jones case would allow them to present proof during the trial of all of his allegedly false statements during the deposition as well.

By casting his alleged deposition perjury as obstruction of justice, the managers would have another potential avenue for bringing in Mr. Clinton's deposition testimony, which even some White House aides view as problematic.

In its filing on Monday, the White House attacked the ability of the managers to raise the matter of Mr. Clinton's deposition testimony.

The White House said that Mr. Clinton "was not asked to and did not broadly restate or reaffirm his Jones deposition testimony."

Noting that the full House rejected an article accusing the president of perjury in the Jones case, the White House said, "The House managers should not be allowed to prosecute before the Senate an article of impeachment which the full House has rejected."

The House brief also argues, as part of its obstruction case, that "the president and his representatives orchestrated a campaign to discredit Ms. Lewinsky in order to affect adversely her credibility as a witness, and thereby

attempted to obstruct justice both in the Jones case and the grand jury."

Representative Lindsey Graham, Republican of South Carolina, raised this line of attack during the Judiciary Committee debate on the impeachment articles, but it has not been previously cited by the House in making its obstruction case.

In fact, the White House served notice in its filing that it would attack both the obstruction-of-justice and grand jury perjury articles as overly vague and failing to give Mr. Clinton adequate notice of the exact charges he was facing.

"Without such fair warning, no one can mount the defense to which every person is entitled," the White House said.

"Fundamental due process is the right of the president to be adequately informed of the charges so that he is able to confront those charges and defend himself."

The two sides also disagreed about how the Senate should approach the evidence that is about to be laid before it.

The White House urged a microscopic view, saying a detailed examination of Mr. Clinton's precise statements at the grand jury would undermine the perjury case against him.

Similarly, it argued, a careful look at the president's actions would show that, while not admirable, they do not amount to obstruction of justice.

The House, on the other hand, stressed that the Senate should consider the entire pattern of Mr. Clinton's actions.

"It is essential to avoid considering each event in isolation, and then treating it separately," the managers said.

"Events and words that may seem innocent or even exculpatory in a vacuum may well take on a sinister or even criminal connotation when observed in the context of the whole plot."

## A Turning of the Tables Publisher of Hustler Levels a Charge Of Hypocrisy at a Clinton 'Prosecutor'

By Howard Kurtz  
Washington Post Service

WASHINGTON — In a bit of televised theatrics, the publisher of Hustler magazine, Larry Flynt, has accused Representative Robert Barr Jr., Republican of Georgia, of hypocrisy for refusing to answer questions in a divorce proceeding about his relationship with the woman who is now his third wife.

Mr. Flynt contrasted Mr. Barr's invocation of a judicial privilege under Georgia law with the congressman's harsh criticism of President Bill Clinton for evasive testimony under oath about his relationship with Monica Lewinsky. Mr. Barr is one of the 13 House "managers" who will present the case for Mr. Clinton's impeachment at the Senate trial.

Mr. Flynt, whose investigations of Republican politicians' personal lives have made him the focus of enormous media attention, leveled his charge on CNBC's "Rivera Live" and planned to repeat it at a Los Angeles news conference. After watching the Rivera broadcast, executives at C-SPAN, which televises congressional proceedings, canceled plans to air the news conference.

"I'm looking to expose the hypocrisies," Mr. Flynt said. "I believe that Congressman Barr has taken a moral and ethical position that is

inconsistent with the position he's taken as a congressman."

Mr. Barr said that he had "never perjured" himself and that he was "deeply saddened that Larry Flynt's money has been used in an attempt to drive a wedge between the mother and father of two wonderful boys who deserve better than to become involved in the politics of personal destruction." He added that he would not add to these efforts "by discussing our personal lives in any way, shape or form with the news media."

In the divorce proceeding involving his second wife, Gail, Mr. Barr declined to answer such questions as "Have you been faithful to her sexually during the marriage?" and "Have you ever lived with Jerry Dobbin?" a reference to Mr. Barr's wife since 1986, Jerilyn. Mr. Barr's attorney said during the proceeding that such questions were "irrelevant."

Mr. Flynt began his investigations in October with a full-page ad in The Washington Post, offering up to \$1 million to anyone who could prove an adulterous encounter with a member of Congress or senior government official. Last month, Representative Bob Livingston, Republican of Louisiana, pre-empted Mr. Flynt's planned disclosure by confirming past extramarital affairs, renouncing the House speakership and saying he would resign from Congress.

## Away From Politics

• A man who stabbed to death two women at a Quaker meeting house in Lincoln, Nebraska, is scheduled to be executed in the electric chair Thursday despite pleas by Quaker leaders that the man's life be spared. Clergy from the Religious Society of Friends joined the victims' families to ask the state's governor and other members of the Nebraska Board of Pardons to grant Randolph Reeves a last-minute clemency hearing. The three-member board unanimously voted not to commute the death sentence. (AP)

• Since New York City banned smoking in restaurants in 1995, restaurateurs have complained that the prohibition is bad for business. But a group of academic researchers, admittedly nonsmokers, released a series of analyses suggesting that the ban has not hurt business. The studies, which were financed by the Substance Abuse Policy

Research Program showed that restaurant industry jobs rose 18 percent from 1993 to 1997, to 19,347. In the same period, sales tax receipts rose 2 percent at restaurants in the city but dropped 4 percent in the rest of the state. (NYT)

• Officials at Kent State University have authorized new memorials for the four students killed during a 1970 protest against the Vietnam War. The markers will be installed in four parking spaces that will be sealed off from the rest of the parking lot, said a spokesman for the college in Kent, Ohio. (AP)

• For the first time since octuplets were born to Nkem Chukwu in December, she got to hold one of her babies, Joke Louis. At 2 pounds (1 kilogram), he is the most robust of the seven surviving babies, all of whom remain in critical condition, since their birth at Texas Children's Hospital. (AP)

## White House Tango

WASHINGTON — Inspired as he watched the actor Robert Duvall effortlessly glide across the floor of the White House's East Room, President Bill Clinton gave up his seat and showed the Argentine delegation that he can tango with the best of them.

The president and Hillary Rodham Clinton capped a state dinner tribute to President Carlos Saul Menem of Argentina on Monday night by indulging in a few rounds of the dance.

Mr. Menem escorted Mrs. Clinton to the dance floor, while Mr. Clinton perfected his tango technique with Amanda de Fernandez, the wife of Argentina's economics minister.

Mr. Duvall, who became smitten with the dance after he saw it performed 12 years ago and has honed his abilities in more than 15 visits to Buenos Aires, dazzled the 170 guests who watched him glide across the makeshift dance floor. "I'll never look at you the same way again, Robert!" exclaimed the president after watching Mr. Duvall with his partner, Luciana Pedraza.

The festive mood, and the focus on U.S.-Argentine relations, managed to divert attention from the impeachment trial before the Senate. The guest list included 7 of the 100 senators standing in judgment of the president, but several said they could put the question aside for the evening.

Guests dined on lemon-herb-roasted chicken, grilled vegetable risotto, tomato basil broth, seared striped bass, a cassoulet of crab, corn and fava beans, sauteed morels and sweet potato, with a salad of kale, endive and spinach.

For dessert, it was back to Argentina: frozen dulce de leche, a confection of caramel and baked pineapple ringed with fresh coconut and red cur-



President Clinton tangoing with Amanda de Fernandez, wife of the Argentine economics minister, at a state dinner at the White House.

rant. Topping the dessert was a couple made of chocolate, dancing the tango beneath a palm tree. (AP)

Michele Szyal, a spokeswoman for The Gillette Co.'s Stationery Products Group in Janesville. (AP)

## Typo in the Senate

JANESVILLE, Wisconsin — Pens used by U.S. senators to pledge impartial justice in President Clinton's impeachment trial contained a misprint: "United States Senator."

The senators got to keep the pens, black and silver Parker Vectors, that they signed with last Thursday.

"The Senate is like any good customer of ours and we will reprint the order and make things right," said

## Quote/Unquote

Representative Robert Barr Jr., Republican of Georgia and one of the 13 House "managers" presenting the impeachment case in the Senate, denying allegations that he lied about an affair during divorce proceedings: "I have steadfastly worked throughout the impeachment debate to focus attention on substantive issues like perjury and obstruction of justice, and away from lurid personal allegations." (AP)

## Growth in Medicare Spending Slows to a Trickle

By Robert Pear  
New York Times Service

WASHINGTON — The growth of Medicare virtually stopped last year as spending in the giant health insurance program for the elderly rose just 1.5 percent, the smallest increase since the beginning of the program in 1965, new government data show.

The slower rate of growth will probably add a few years to the life of the Medicare trust fund that pays hospital

bills for the elderly.

It may also temporarily relax the pressure on Congress to redesign the program. But officials said it did not fundamentally alter the long-term outlook for Medicare, which will incur immense new costs as the baby-boom generation born just after World War II becomes eligible for it after 2010.

Analysts offer several explanations for the near-halt in growth. For one, the U.S. Congress intentionally

curbed payments to hospitals, home health agencies and other health care providers in the Balanced Budget Act of 1997, and the savings so far have exceeded expectations.

In addition, health maintenance organizations, saying their costs are rising faster than the payments they receive, have dropped more than 400,000 Medicare patients from their rolls.

Federal efforts to curb fraud and abuse also appear to have slowed the growth of

Medicare. Health-care executives said the federal investigation of Columbia/HCA Healthcare Corp. had sent a chill through the hospital industry and encouraged greater compliance by health-care providers of all types, including doctors, who fear prosecution for submitting false claims.

For the first time, Medicare spending last year grew more slowly than the federal budget as a whole, which increased 3 percent.

In the past decade, Medicare spending rose an average of \$12.8 billion, or about 10 percent, each year. But in 1998, it grew just \$3.1 billion, to a total of \$213.6 billion, according to recent statements of federal spending from the Treasury Department.

The number of Medicare beneficiaries grew last year by slightly more than 1 percent, to 39 million, so the average increase in Medicare spending for each beneficiary was close to zero.

## WWW. PRIME SITES WWW.

List your website and e-mail address in our new "Prime Sites" section every Thursday.

For Rates and Deadlines, contact:

Europe:  
Sarah Wershof  
Tel: (44-171) 420 0326  
Fax: (44-171) 420 0338

North America:  
Sandy O'Hara  
Tel: (1-212) 752 3890 or 800 572 7212  
Fax: (1-212) 755 8785

e-mail: The\_INTERMARKET@iht.com



THE WORLD'S DAILY NEWSPAPER

## RESIDENTIAL REAL ESTATE

Appears every Friday in the Intermarket.

To advertise contact Sonya Broadhead in our London office:

Tel: +44 1 71 420 0325 / Fax: +44 1 71 420 0338

or your nearest IHT office or representative.

**Herald Tribune**  
THE WORLD'S DAILY NEWSPAPER

## A Great Location for Business Travellers

swissotel ISTANBUL

THE BOSPHORUS

A Passion for Perfection

Contact your travel agent or us direct  
Tel: 0090 212 231 01 01 / 01 02 / 01 03 / 01 04 / 01 05 / 01 06 / 01 07 / 01 08 / 01 09 / 01 10 / 01 11 / 01 12 / 01 13 / 01 14 / 01 15 / 01 16 / 01 17 / 01 18 / 01 19 / 01 20 / 01 21 / 01 22 / 01 23 / 01 24 / 01 25 / 01 26 / 01 27 / 01 28 / 01 29 / 01 30 / 01 31 / 01 32 / 01 33 / 01 34 / 01 35 / 01 36 / 01 37 / 01 38 / 01 39 / 01 40 / 01 41 / 01 42 / 01 43 / 01 44 / 01 45 / 01 46 / 01 47 / 01 48 / 01 49 / 01 50 / 01 51 / 01 52 / 01 53 / 01 54 / 01 55 / 01 56 / 01 57 / 01 58 / 01 59 / 01 60 / 01 61 / 01 62 / 01 63 / 01 64 / 01 65 / 01 66 / 01 67 / 01 68 / 01 69 / 01 70 / 01 71 / 01 72 / 01 73 / 01 74 / 01 75 / 01 76 / 01 77 / 01 78 / 01 79 / 01 80 / 01 81 / 01 82 / 01 83 / 01 84 / 01 85 / 01 86 / 01 87 / 01 88 / 01 89 / 01 90 / 01 91 / 01 92 / 01 93 / 01 94 / 01 95 / 01 96 / 01 97 / 01 98 / 01 99 / 01 100 / 01 101 / 01 102 / 01 103 / 01 104 / 01 105 / 01 106 / 01 107 / 01 108 / 01 109 / 01 110 / 01 111 / 01 112 / 01 113 / 01 114 / 01 115 / 01 116 / 01 117 / 01 118 / 01 119 / 01 120 / 01 121 / 01 122 / 01 123 / 01 124 / 01 125 / 01 126 / 01 127 / 01 128 / 01 129 / 01 130 / 01 131 / 01 132 / 01 133 / 01 134 / 01 135 / 01 136 / 01 137 / 01 138 / 01 139 / 01 140 / 01 141 / 01 142 / 01 143 / 01 144 / 01 145 / 01 146 / 01 147 / 01 148 / 01 149 / 01 150 / 01 151 / 01 152 / 01 153 / 01 154 / 01 155 / 01 156 / 01 157 / 01 158 / 01 159 / 01 160 / 01 161 / 01 162 / 01 163 / 01 164 / 01 165 / 01 166 / 01 167 / 01 168 / 01 169 / 01 170 / 01 171 / 01 172 / 01 173 / 01 174 / 01 175 / 01 176 / 01 177 / 01 178 / 01 179 / 01 180 / 01 181 / 01 182 / 01 183 / 01 184 / 01 185 / 01 186 / 01 187 / 01 188 / 01 189 / 01 190 / 01 191 / 01 192 / 01 193 / 01 194 / 01 195 / 01 196 / 01 197 / 01 198 / 01 199 / 01 200 / 01 201 / 01 202 / 01 203 / 01 204 / 01 205 / 01 206 / 01 207 / 01 208 / 01 209 / 01 210 / 01 211 / 01 212 / 01 213 / 01 214 / 01 215 / 01 216 / 01 217 / 01 218 / 01 219 / 01 220 / 01 221 / 01 222 / 01 223 / 01 224 / 01 225 / 01 226 / 01 227 / 01 228 / 01 229 / 01 230 / 01 231 / 01 232 / 01 233 / 01 234 / 01 235 / 01 236 / 01 237 / 01 238 / 01 239 / 01 240 / 01 241 / 01 242 / 01 243 / 01 244 / 01 245 / 01 246 / 01 247 / 01 248 / 01 249 / 01 250 / 01 251 / 01 252 / 01 253 / 01 254 / 01 255 / 01 256 / 01 257 / 01 258 / 01 259 / 01 260 / 01 261 / 01 262 / 01 263 / 01 264 / 01 265 / 01 266 / 01 267 / 01 268 / 01 269 / 01 270 / 01 271 / 01 272 / 01 273 / 01 274 / 01 275 / 01 276 / 01 277 / 01 278 / 01 279 / 01 280 / 01 281 / 01 282 / 01 283 / 01 284 / 01 285 / 01 286 / 01 287 / 01 288 / 01 289 / 01 290 / 01 291 / 01 292 / 01 293 / 01 294 / 01 295 / 01 296 / 01 297 / 01 298 / 01 299 / 01 300 / 01 301 / 01 302 / 01 303 / 01 304 / 01 305 / 01 306 / 01 307 / 01 308 / 01 309 / 01 310 / 01 311 / 01 312 / 01 313 / 01 314 / 01 315 / 01 316 / 01 317 / 01 318 / 01 319 / 01 320 / 01 321 / 01 322 / 01 323 / 01 324 / 01 325 / 01 326 / 01 327 / 01 328 / 01 329 / 01 330 / 01 331 / 01 332 / 01 333 / 01 334 / 01 335 / 01 336 / 01 337 / 01 338 / 01 339 / 01 340 / 01 341 / 01 342 / 01 343 / 01 344 / 01 345 / 01 346 / 01 347 / 01 348 / 01 349 / 01 350 / 01 351 / 01 352 / 01 353 / 01 354 / 01 355 / 01 356 / 01 357 / 01 358 / 01 359 / 01 360 / 01 361 / 01 362 / 01 363 / 01 364 / 01 365 / 01 366 / 01 367 / 01 368 / 01 369 / 01 370 / 01 371 / 01 372 / 01 373 / 01 374 / 01 375 / 01 376 / 01 377 / 01 378 / 01 379 / 01 380 / 01 381 / 01 382 / 01 383 / 01 384 / 01 385 / 01 386 / 01 387 / 01 388 / 01 389 / 01 390 / 01 391 / 01 392 / 01 393 / 01 394 / 01 395 / 01 396 / 01 397 / 01 398 / 01 399 / 01 400 / 01 401 / 01 402 / 01 403 / 01 404 / 01 405 / 01 406 / 01 407 / 01 408 / 01 409 / 01 410 / 01 411 / 01 412 / 01 413 / 01 414 / 01 415 / 01 416 / 01 417 / 01 418 / 01 419 / 01 420 / 01 421 / 01 422 / 01 423 / 01 424 / 01 425 / 01 426 / 01 427 / 01 428 / 01 429 / 01 430 / 01 431 / 01 432 / 01 433 / 01 434 / 01 435 / 01 436 / 01 437 / 01 438 / 01 439 / 01 440 / 01 441 / 01 442 / 01 443 / 01 444 / 01 445 / 01 446 / 01 447 / 01 448 / 01 449 / 01 450 / 01 451 / 01 452 / 01 453 / 01 454 / 01 455 / 01 456 / 01 457 / 01 458 / 01 459 / 01 460 / 01 461 / 01



## ASIA/PACIFIC

## Cambodian Refugees Return Under UN Plan

### Hundreds Cross the Border From Thailand

**PHNOM PENH** — After living for decades under fanatical Khmer Rouge leaders, hundreds of refugees crossed from Thailand into Cambodia on Tuesday in a repatriation effort that will return them to homes they have not seen since the 1970s.

The 395 refugees from Phu Noi camp in Thailand's Si Sa Ket Province are the first to seize an offer from the United Nations to be resettled anywhere in Cambodia they choose.

They fled to Thailand in May when Khmer Rouge forces collapsed and their stronghold at Anlong Veng fell to government troops.

Before that, they had lived under Khmer Rouge control since 1975, when the

radical Maoists seized control of the country and began a reign of terror under which more than a million people were killed.

When the Khmer Rouge were ousted by a Vietnamese invasion in 1979, they fled to northwestern Cambodia and ended up in isolated hamlets controlled by guerrillas waging civil war against the government.

The grip the guerrillas maintained on the refugees' lives began to loosen last year as mutinies and defections slowly eroded the strength of the Khmer Rouge forces.

Not surprisingly, the refugees grabbed the opportunity to escape the mine-ridden jungles along Cambodia's northern border.

"They have exercised their choice, and their choice is to go somewhere other than Anlong Veng," said Nellie Chan, a representative of the UN High Commissioner for Refugees.

Anlong Veng erupted in rebellion in March when several guerrilla commanders turned against their chief, Ta Mok, known as "The Butcher." He was further isolated last month when his remaining generals surrendered in a defection seen as the end of the Khmer Rouge army.

That cleared the way for the repatriation of about 14,000 Cambodians at Phu Noi. But the refugee commission is moving slowly because of reports that Khmer Rouge leaders are coercing people to move back to Anlong Veng.

"What we are speculating is that they are likely trying to hold onto their power," Miss Chan said. "In order to have power, you have to have a base, you have to have people."

The first returning refugees entered Cambodia at Poipet, 344 kilometers (215 miles) northwest of Phnom Penh, and were to spend the night at a UN repatriation center inside the country, Miss Chan said.

To date, 10,079 Cambodian refugees have been repatriated from Thailand since October 1997.

#### Measured Support for Trial

The government said Tuesday it supported a trial for Khmer Rouge leaders but highlighted concerns over the country's fragile peace. Agence France-Presse reported.

Officials also argued that foreign supporters of the guerrillas during their rule in the 1970s stood to be embarrassed by courtroom revelations that would emerge at any trial.

"Justice should be done but civil war should not be restarted, and countries who had backed relations with them should not be exposed," a Foreign Ministry spokesman, Hor Sothouo, said.

Deputy Prime Minister Sar Kheng echoed the sentiments, highlighting the lack of political will here to see through a trial. "We need peace and need to put an end to war in our country," said Sar Kheng, who added that Cambodia would "lose everything" if thrown back into conflict.

Close aides to the Khmer Rouge ideologue Nuon Chea and the nominal guerrilla leader Khieu Samphan, who defected to the government on Dec. 25, have warned of conflict if they are called to answer for their roles in the Pol Pot regime.



Thai troops watching refugees at Phu Noi border camp board buses bound for Cambodia on Tuesday.

## Australia Shifts Political Goals For East Timor

**CANBERRA** — The Australian government has changed policy and now supports self-determination for the Indonesian territory of East Timor, senior ministers said Tuesday.

The government, which previously supported only autonomy for the territory, said it backed a political settlement that could put East Timor on the path to long-term independence.

Australia is the only Western country to recognize Indonesian sovereignty over East Timor, and its policy shift prompted Jakarta to deny that independence was on the agenda.

"The Indonesian government has no plans to talk about that question," State Secretary Akbar Tandjung said.

Earlier, Foreign Minister Alexander Downer of Australia said that his country still considered independence a "second-best outcome," but that it now supported a deal offering complete self-determination after a period of autonomy.

"Our approach to East Timor is, I suppose, somewhat akin to the way the Matignon approach worked in New Caledonia," he said, citing the pact that sets the South Pacific territory on the road to independence from France after 15 years of self-rule.

"First of all you would have to put in place an autonomy package," Mr. Downer said at a news conference. "The people of East Timor have an opportunity to see how sincere autonomy really was, and in the end give them, some years down the track, the opportunity to pass judgment on whether they wanted to continue with that arrangement."

An East Timorese independence campaigner, Jose Ramos Horta, welcomed Australia's policy shift. "I would say we are on the same wavelength for the first time in many years," he said.

Indonesia invaded East Timor in 1975 after the departure of its Portuguese colonizers and annexed it the next year in a move never recognized by the United Nations. (AP/Reuters)

## U.S. Ties North Korea Aid to Arms Inspections

**YOKOTA AIR BASE, Japan** — Defense Secretary William Cohen warned North Korea on Tuesday that it must allow inspections of a suspected nuclear weapons site or risk losing financial aid for a nuclear power project.

Mr. Cohen said the continued refusal to allow an inspection of the underground site would make it hard to persuade taxpayers in the United States, Japan and South Korea to help finance nuclear reactors in North Korea.

Those three countries agreed in 1994 to build two light-water nuclear reactors after North Korea said it would freeze and eventually dismantle its nuclear

weapons program.

Mr. Cohen scoffed at North Korea's demand for \$300 million in exchange for the right to inspect the site, which is north of Pyongyang, North Korea's capital. "It's a pretty expensive peek into an underground facility," he said.

Mr. Cohen, who arrived in Japan on Monday for a four-day visit, made the comments while touring the Yokota Air Base on the outskirts of Tokyo. He later flew to another U.S. base in northern Japan and was to begin talks with Japanese government leaders Wednesday.

He was to pay a courtesy call on Prime Minister Keizo Obuchi before flying to South Korea on Thursday.

#### Sorting Out the Spratlys

President Joseph Estrada of the Philippines said Tuesday that his government would call for a meeting among nations with rival claims to the Spratly Islands in an effort to reduce tensions in the South China Sea, The Associated Press reported from Manila.

The Philippines' defense secretary, Orlando Mercado, said Mr. Cohen recently suggested such a meeting.

The Spratlys, which straddle vital sea lanes in the South China Sea, are claimed in whole or in part by the Philippines, China, Vietnam, Taiwan, Malaysia and Brunei.

#### BRIEFLY

### Sihanouk Hints at Amnesty

**PHNOM PENH** — King Norodom Sihanouk said Tuesday he would probably grant amnesty to two human-rights workers if they were convicted of inciting violence in riots against toxic-waste dumping.

Kim Sen and Meas Minear, investigators from the rights group Licadho, were monitoring a demonstration last month against a shipment of mercury-laced waste from Taiwan dumped near the seaport of Sihanoukville.

The protest turned into a riot, and protesters ransacked a customs inspection office and the deputy governor's home. The rights workers were arrested the next day for allegedly leading the riots. (AP)

### India's Catholics Accuse Hindus

**NEW DELHI** — The recent attacks on Christians in India are the work of a small minority of high-caste Hindu radicals who are afraid the church's work among the poor will erode their status, a spokesman for the Roman Catholic Church said Tuesday.

Christians who have been accused of converting Hindus by force or trickery went on the offensive in what has become an increasingly bitter debate in India.

Father Dominic Emmanuel, spokesman for the archdiocese of Delhi, said, "One caste has dominated and not

allowed people to stand up and ask for equality." He said missionaries had made people aware of their dignity and encouraged them to demand equal treatment.

Brahmins are at the top of a Hindu hierarchy that divides society into four castes and a lower group outside the caste system once known as the untouchables but now commonly called Dalits, or the oppressed. Brahmins, who are only 2 percent of Hindus, dominate all spheres of life; Dalits are among the poorest Indians. (AP)

### Prosecutors Cite Suharto Wrongs

**JAKARTA** — Indonesian prosecutors have found evidence that former President Suharto may have violated the law during his 32-year rule but say they are not ready to label him a suspect.

Soehandoyo, a spokesman for the attorney general's office, said Tuesday that prosecutors had found evidence of some wrongdoing in setting up the country's "national car" project and in the use of funds from some charities.

They still need to question more witnesses, he said, without elaborating. President B. J. Habibie, who succeeded Suharto last May, has been under pressure to investigate his longtime mentor over his alleged abuse of power, especially for enriching his family and associates. Under Indonesian law, people are named as suspects after preliminary questioning but before formal charges are filed. (AP)

## INTERNATIONAL

## Nigeria Vote Marks Step Toward Civilian Rule

By James Rupert

Washington Post Staff Writer

**LAGOS** — A broad coalition of prominent civilist politicians has consolidated its bid to lead Nigeria's first civilian government in 15 years. The weekend vote for governors and state legislatures was the second step, after local elections held last month, toward transferring political power from a ruling military council to an elected government in Africa's most populous country.

Analysts say the two rounds of clean voting established an important precedent for next month's scheduled elections of a national legislature and president.

Nigeria's promised transition to civilian rule, which arose from the sudden death six months ago of the country's military dictator, General Sani

Abacha, has been celebrated by African democracy advocates as an influential model for many smaller authoritarian states that surround it. General Abacha's successor, General Abdulsalam Abubakar, has won broad praise for sticking to his vow to hand back power, after many earlier ruling generals reneged on similar promises.

But the vote Saturday also carried a reminder that the scheduled installation of a civilian government in May will carry no guarantee of improved political stability here.

The vote was canceled in Bayelsa state, Nigeria's richest oil-producing center, at the southern tip of the Niger River delta. There, youths of the Ijaw ethnic group battled police and soldiers last week over their demand that the impoverished Ijaws share more in political power and in the oil wealth

pumped from beneath their swampland. Of 30 state governors' elections whose results were declared Monday, the People's Democratic Party won 19 outright. By taking just over 50 percent of gubernatorial votes cast overall, the party continued its domination of the emerging political landscape.

The People's Democratic Party is a broad alliance of career politicians, including many who publicly opposed General Abacha last year as he sought to stage elections designed to transform him from military ruler to a civilian president. Its presidential candidate is likely to be General Olusegun Obasanjo, a former military ruler who, in 1979, handed power voluntarily to an elected government.

The runner-up in the voting — as it was in local elections last month — was the All People's Party, which

includes some civilian leaders who supported General Abacha. The party won eight governorships and about 36 percent of the total vote. A third party, the Alliance for Democracy, swept the six state races in its stronghold, the ethnic Yoruba-populated Southwest, taking 13 percent of the overall vote.

The three parties are the only ones permitted to enter state and national-level elections by virtue of having shown the broadest nationwide bases in local elections in December. Such provisions, which forced small, regional parties to ally with larger ones or quit the race, have been used for years in Nigeria in an effort to prevent tribal politics in this country of more than 200 ethnic groups.

Observers from the Washington-based International Republican Institute and the London-based Commonwealth of Nations were among those who praised the technical conduct of the voting.

"There was an evident improvement in the procedure of electoral officials compared to December's elections; things were much more orderly, but I think there has to be some concern over turnout," said K. Srinivasan, head of the Commonwealth monitoring group. He said participation appeared to have dipped below the 46 percent of the voting last month.

The voting Saturday was calmer than last month's. One person was reported killed, as opposed to the 10 who died in various clashes in the first round of balloting. The results Monday strengthened evidence that General Obasanjo, while strong nationally, is weak in his home base. It was the Alliance for Democracy rather than General Obasanjo's People's Democratic Party that won the government of his home state, Ogun.

A month ago, General Obasanjo also failed to deliver the local government in Ogun to his party. General Obasanjo is a Yoruba, but is widely opposed from within his ethnic group. (Reuters/AP)

#### BRIEFLY

### UN May Add Sanctions Against Angola Rebels

**UNITED NATIONS, New York** — The UN Security Council has prepared a draft resolution warning Angolan rebels it may impose telecommunications sanctions on them following the downing of two UN-chartered planes over rebel-held territory.

The resolution also expresses the council's willingness to reinforce other sanctions, which include a ban on diamond exports by the rebels of the National Union for the Total Independence of Angola, or UNITA.

The resolution condemns the downing of the aircraft and demands that the UNITA leader, Jonas Savimbi, cooperate with a search and rescue mission and investigation. (AP)

### Cape Town Protester Dies

**CAPE TOWN** — Muslim groups vowed Tuesday to avenge the death of a protester who died after being hit by a rubber bullet fired by police at an anti-British demonstration.

"We want nothing less than the head of the one who instructed police to fire at the crowd on that day when Yusuf died," the leader of the vigilante group People Against Gangsterism and Drugs, Abdulsalam Ebrahim, told mourners at a rally before Yusuf Jacobs' funeral.

Another protester and a journalist were also hit by rubber bullets at the demonstration last Friday during a visit by Prime Minister Tony Blair of Britain. (AP)

### U.S. Regrets Cuba Rebuff

**WASHINGTON** — The State Department has expressed disappointment over the cool response of Cuban officials to U.S. initiatives designed to increase cash flows to ordinary Cubans and expand people to people contact. "It is hard not to be disappointed by the initial public response the Cuban officials have made that could make it less likely that the benefits of this arrangement to the Cuban people would be made possible," the department spokesman, James Rubin, said Monday. (AP)

## Crackdown In China May Grow, U.S. Fears

By John Mintz and Barton Gellman

Washington Post Staff Writer

**WASHINGTON** — As U.S. and Chinese officials held their first meeting exclusively devoted to human rights since 1995, Clinton administration officials have expressed fears that the Chinese government may imprison hundreds more activists to prevent the formation of the country's first opposition political party.

In sessions here Monday and Tuesday, the assistant secretary of state for human rights, Harold Koh, was expected to echo American protests of the recent crackdown by Beijing. At the same time, Washington is signaling that it is committed to continuing cooperation with China in other areas.

Secretary of State Madeleine Albright spoke of U.S. concerns as the U.S. and Chinese delegations met Tuesday for the second day of the human rights dialogue.

"Assistant Secretary Koh is laying out our views on the recent events and the fact that we are very disturbed by what is going on," she said at a news conference with Foreign Minister Guido Di Tella of Argentina.

"We believe that it is very important for a country such as China, which has great responsibilities and is a hugely important country, to be able to benefit by the free participation of all its people," she added.

In recent weeks, Beijing has imprisoned six dissidents for attempting to organize the China Democracy Party. U.S. officials have responded to the arrests with a stream of public denunciations and diplomatic demarches. A demarche is a strongly worded diplomatic protest delivered by hand to a foreign government.

But senior U.S. government officials also have said privately that they are not surprised that Chinese activists' frontal assault on the center of Beijing's political power has produced a crackdown. For months Beijing officials tried to persuade the dissidents to back off by harassing and warning them before resorting to arrests. U.S. officials said the arrests could adversely affect Prime Minister Zhu Rongji's planned visit to Washington in the spring, but would not cause its cancellation.

"I would hope that Zhu would come," said the White House national security adviser, Samuel Berger.

"It's even more important when the pendulum on human rights appears to be swinging back for us to talk face to face with Zhu and other leaders," Mr. Berger said. "They have to understand there is an international standard of acceptable human rights practice, and that they never can be fully accepted as a great country until they meet that standard."

The last time representatives from the United States and China met for such a human rights gathering was four years ago. During a summit meeting last summer, President Bill Clinton and President Jiang Zemin agreed to resume the sessions, and this week's gathering led by Mr. Koh and the assistant foreign minister, Wang Guangya, is the result.

U.S. officials were quick to condemn the recent arrests, which resulted in stiffer jail terms for dissidents than U.S. officials had anticipated, with sentences of up to 13 years in prisons or labor camps.

Jim Sasser, U.S. ambassador in Beijing, delivered a demarche on Dec. 9 to Qian Qichen, former foreign minister and now vice premier. Mr. Sasser said that continued political repression could "negatively affect preparations for and ultimately the success of Prime Minister Zhu Rongji's planned visit."

On Dec. 23 a demarche by the U.S. charge d'affaires William McCahill and a European Union representative said the West is "deeply concerned" about the jail sentences, and that China "lacked substantive procedural safeguards" to protect citizens' rights.

But in interviews over the past week, U.S. officials said they doubted the crackdown would alter the U.S.-China relationship.

"There was never any question that the Chinese government would tolerate the formation of an opposition party," one administration official said. American officials admire the courage of the Chinese dissidents, but even many Chinese democrats ask "whether that was a wise course," the official added.

Nearly 10 years after Chinese troops killed pro-democracy activists who had demonstrated in Beijing's Tiananmen Square, Chinese officials believe that "faced with opposition, they have to move swiftly and firmly before any momentum develops," the official said.

## More Japan Youths Breaking the Law

**TOKYO** — Juvenile crime in Japan surged by 14 percent in 1997 from the previous year, a government report released Tuesday said.

The report attributed the rise to the failure of adults to provide children with appropriate guidance. It called on families and communities to play a greater role in bringing up children. In 1997, 152,825 youngsters between the ages of 14 and 19 were arrested on criminal charges. While theft was the most common crime, the report also noted a growing trend of violent crime.

SPY 100-120



EUROPE

# On the Outside Looking In, Greece Is Gloomy Over 'Euroland'

By Marcia Kurop  
Special to the Herald Tribune

**ATHENS** — For a country that has long bristled at its status as the political and economic black sheep of the European Union — not to mention a population that hates to miss any good celebration — Greece's failure to meet criteria needed for its participation in the inauguration of the euro has inspired a nationwide mood of introspection.

Throughout the country, from newspapers' headlines to shop gossip, from parliamentary ministers to the man on the street, a weary melancholy competes with missionary zeal as the euro's launch on Jan. 1 tests Greece's ability to keep up with the rest of the EU and share its identity.

"Why should anyone rejoice at Greece's elimination from Europe?" demanded Estia, a large-circulation

newspaper, the day of the currency's introduction in 11 countries.

The owner of a small bakery in the northern port city of Salonika shuffled outside the morning of the euro's introduction in Europe, crossed out the drachma price of a piece of bread — little more than a few pennies — and listed instead his self-calculated equivalent in euros: "00005." The store has become celebrated as the first in Greece to "list" prices in euros, hoping to catch a little curious business.

"We Greeks will try to act aloof for some time to come about this," said Pericles Maniotis, owner of several small hardware and appliance shops in Athens's fashionable Kolonaki district. He pointed out that no stores were listing prices in euros. "We've always had a complex about our modern place in Europe, so the problem is a psychological one that is very strong."

But 1999 for Greece will mean little time for psychological ruminations, requiring instead swift, not to mention severe, economic action to qualify for the euro's second round in 2001.

Moody's, the investment rating concern, recently warned that Greece could fail to qualify for the second round because of delays in selling state industries, reforming labor laws and rolling back what are considered excessive government economic controls.

Still, Greece has managed to pave a smoother road to "Euroland" in the last year, removing a few key obstacles. The country enjoyed spectacular economic performance in 1998, including a 60 percent rise in the Athens stock exchange, steady interest rates and a drop in inflation from 6 percent in 1997 to 4.5 percent.

Perhaps most impressively, the government deficit is projected at 1.9 per-

cent for 1999 — well below the EU standard of 3 percent. A strong banking sector and dynamic telecommunications industry drove the economy, taking advantage of newly liberalized privatization laws.

This headway has earned the country praise from such high-profile influences as Morgan Stanley, which called Greece one of the best-performing emerging markets of 1998.

And for the embattled government of Prime Minister Costas Simitis, the improvements are being displayed to a Greek public restless with tough, but seemingly inconsequential, austerity measures.

"Participation in the euro zone will be the culmination of a long and painful effort by the Greek people for the creation of prosperity and social justice," said Finance Minister Yiannos Papanastasiou.

"A battle has been won, but the war is still continuing." Still, not everyone is convinced that Greece has solved its fundamental problems enough to afford such bravado. What many here fear about the euro is not so much the potential economic impact as a renewed perception in the outside world that, left on the margins, Greece is simply not a safe investment bet.

"The Greek economy still needs to take off," said Aris Spiliotopoulos, spokesman for the main government opposition party, New Democracy. "What we need to be thinking about is the reason why we are the only country that contrary to our desire failed to be part of European unification on Jan. 1."

For now, only Greek banks, not businesses, will list euro exchanges — pinned at 353.1 drachmas, with a 15 percent fluctuation allowance. No commercial transactions will be accepted in euros.

BRIEFLY

## Russia and France Address Key Issues

**MOSCOW** — Prime Minister Yevgeni Primakov discussed the Russian economic crisis Tuesday with the French foreign minister and also addressed ways Moscow and Paris could cooperate on such key international issues as Iraq.

Russia and France have been critical of the recent U.S. and British confrontations with Iraq, urging a peaceful resolution. "Our countries have very close positions on international issues," Mr. Primakov said before the talks with Foreign Minister Hubert Vedrine.

On Russia's economic woes, Mr. Primakov told Mr. Vedrine that swift legislative approval of a new government budget and the resumption of loans by the International Monetary Fund were vital steps, Russian officials said. (AP)

## U.S. Fugitive's Fate Is Put Off 5 Weeks

**BORDEAUX** — A French court on Tuesday postponed its final ruling on a U.S. request for the extradition of an American fugitive to stand trial for the 1977 murder of his girlfriend.

A Pennsylvania court has sentenced Ira Einhorn, 57, in absentia to life in prison for the murder of Helen (Holly) Maddux. He denies the charge. A prominent anti-war campaigner and New Age activist in the 1960s, Mr. Einhorn fled the United States shortly before his trial. After 16 years on the run, he was arrested at his French home in June 1997.

Judge Claude Arrighy gave no reason for the postponement and said a new hearing would be held Feb. 18. (AP)

## Ambassadors Plan Return to Minsk

**MINSK, Belarus** — Ambassadors of five European Union nations plan to return to Belarus on Sunday, seven months after leaving in a dispute over plumbing repairs in their residences, officials said Tuesday.

The ambassadors of France, Germany, Britain, Greece and Italy will fly from Frankfurt, said Vasili Vishnyakov, a spokesman for the German Embassy. Neither he nor other nations' diplomats would say where the ambassadors will stay. (AP)

## Germany Hopes to Curb Unanimous EU Voting

**STRASBOURG, France** — Foreign Minister Joschka Fischer of Germany, risking an uproar in Britain, said Tuesday that Germany favored killing off the requirement for unanimous voting in most areas of European Union decision-making.

Outlining to the European Parliament his country's plans for its six-month EU presidency, Mr. Fischer predicted that the EU would decide at a June summit meeting in Cologne to carry out its internal overhaul in 2001.

He said that Bonn would push to keep unanimous voting only for changes to EU treaties.

"The key question here is the Uni-

on's readiness to accept majority decisions in as many areas as possible," he said, adding that the new German government "advocates limiting the need for unanimity in the EU in the longer term to questions of fundamental importance, such as treaty amendments."

Such a move would mean that decisions in such sensitive areas as taxation would be taken by weighted majority voting instead of unanimously.

A suggestion late last year by the German finance minister, Oskar Lafontaine, that the EU should move toward harmonizing minimum tax levels caused an uproar in the British media.

Asked at a news conference whether he was trying to make life difficult for Prime Minister Tony Blair, who has tried to adopt a more EU-friendly approach than the previous Conservative administration, Mr. Fischer said, "It's not my intention to make difficulties for anyone in the EU."

But he told German television reporters afterward, "The problem is a British one and not a European one."

Mr. Fischer also told the European Parliament that Britain's EU budget rebate, about \$3 billion a year, would have to be looked at when seeking ways to prevent the EU's poorer members from losing out in a wide-ranging review of EU financing.

Britain insists that the annual rebate, which was won in the mid-1980s by Prime Minister Margaret Thatcher, should stay.

Mr. Fischer added that Germany intended to complete negotiations during its EU presidency on the financing review by the end of March.

The EU financing reforms, and longer term institutional overhaul, are needed to prepare the bloc for membership by up to a dozen formerly Communist countries.



Foreign Minister Joschka Fischer floated his idea Tuesday at the European Parliament in Strasbourg.

## Guerrillas Vow To Release 8 Yugoslav Troops

**PRISTINA, Yugoslavia** — International mediators have won a promise from guerrillas of the ethnic Albanian Kosovo Liberation Army to free eight captured Yugoslav soldiers, the Organization for Security and Cooperation in Europe announced Tuesday.

The organization chairman, Knut Vollebæk, said at a press conference in Pristina, the regional capital: "We have now reached agreement with the KLA on an early release of the detainees."

He said he could not immediately disclose further details, however.

International monitors, concerned that the detention of the Yugoslav soldiers could lead to the renewal of all-out war in the region, have been working round the clock for their release. About 2,000 people have been killed in the Kosovo conflict in the last year.

Asked whether the talks were over, Mr. Vollebæk replied, "Yes." He did not spell out the conditions under which the captives would be released.

The Kosovo Liberation Army had wanted to swap the soldiers for some of its guerrillas being held by Belgrade.

The Yugoslav Army had demanded that the soldiers be released unconditionally and had said that it was prepared to use force if mediation failed.

Mr. Vollebæk, the Norwegian foreign minister, arrived in Pristina on Tuesday with a promise from the Yugoslav president, Slobodan Milosevic, that he would extend the deadline for the release of the soldiers before using force.

Yugoslav Army units have been moved into the region around Stari Trg, 12 kilometers (8 miles) north of Kosovska Mitrovica, where the soldiers were taken hostage by the Kosovo Liberation Army.

The Organization for Security and Cooperation chairman, who met with Mr. Milosevic on Monday, said: "What I have said all the time is that there should be an unconditional release." He added: "I said that we need some more time. He said that he would give me that but that the time was short. There is continuous contact, we are hopeful that there will be a positive outcome."

The rebels' representative in Switzerland, Burdhy Mahmuti, said Monday that the rebels would release some of the soldiers as a gesture, but that he expected the Serbian authorities to release some ethnic Albanian prisoners in return.

Mr. Vollebæk was also expected to hold talks with ethnic Albanian leaders and Serbs to try to safeguard the fragile cease-fire. (Reuters, AP)



Russia's new MiG fighter, featuring Stealth technology, on display at an air base near Moscow on Tuesday.

## Russia Rolls Out Long-Awaited New MiG Fighter

**ZHUKOVSKY, Russia** — A new MiG fighter jet, conceived as a Russian response to the latest U.S. combat aircraft, was unveiled with much pomp Tuesday but has yet to carry out its maiden flight.

The MFI — the Russian acronym for the multifunctional fighter — has been kept under wraps since development began in the late 1980s. The government has abruptly canceled several scheduled public displays of the new jet.

Known as "Project 1.42" in the West, the MFI finally rolled out the snow-covered airstrip at the Russian air force test center in Zhukovskiy near Moscow in a ceremony attended by Defense Minister Igor Sergeev and dozens of foreign military attachés and reporters.

The MAPO-MiG company that produces MiG aircraft says the new fighter will be able to outperform the most

advanced U.S. fighter, the F-22 Raptor. Like the U.S. fighter, the MFI has a "thrust vectoring" system that allows the plane to make sharper turns than current fighters. It also has similar stealth capabilities, relying on composite materials and a special shape to avoid detection by radar.

The MFI's development amounted to a "revolution in the Russian Air Force," Mr. Sergeev said at a news conference. The aircraft is expected to take to the air for the first time in February, its chief designer, Mikhail Korzhuev, said.

The public display appeared to be part of MAPO-MiG's effort to win government funds needed to finance the tests and the model's further development.

The cash-starved Russian military lacks the means to maintain its current fleet of aircraft or properly train pilots, and the situation appears likely to further deteriorate because of the country's economic crisis.

## ALLIES: Germany Reaffirms Close Ties to France With an Exception — Policy on U.S.

Continued from Page 1

organizing its finances. After a weekend in which Mr. Schroeder met privately in Germany with Prime Minister Lionel Jospin, the French foreign minister, Hubert Vedrine, said that if he could expect a crisis in the EU about the reapportionment of its costs and allotments, there would be none between France and Germany.

Indeed, the "mystical" character left the relationship years ago, he said, but the notion of "the motor of Europe" — Germany and France as a combined force activating the EU — still had reality.

Talking privately about the evolution of ties between the two countries, another leading French politician, with strong European ties, said of Mr. Schroeder: "He now knows that there are no European problems he can resolve without French-German cooperation. This is not a spontaneous matter with him and it engages him less as a result. But it is strong realization for him."

What this was likely to mean in the short term was some kind of mutual

understanding that Mr. Schroeder had to make good in some visible measure on his commitment to German public opinion to reduce the country's payments to the European Union.

Conversely, it was accepted that France could not allow a reworking of community finances to dismember the system of agricultural subsidies that has been a constant in its relations with Europe for decades. With this basis, a way was possible, through an extended period of tensions, to the EU's promised eastward enlargement.

More cooperation between the two governments was seen likely on two themes of the left: the harmonization of taxes among the euro zone countries and efforts to coordinate salary policies so to protect industries with higher wage costs in France and Germany from so-called unfair competition from lower wage regions of "Euroland."

Mr. Schroeder was described as apparently less enthusiastic than his finance minister, Oskar Lafontaine, and their French counterparts, co-creating an "economic government" among the euro countries to serve as a political balance to the decision-making

power of the European Central Bank.

But where Germany and France were clearly diverging was in relation to their overall view of the world and the United States' role.

In a statement of German foreign policy goals last week, Mr. Fischer listed reducing imbalances in EU financing as Germany's priority. When asked about American policy on Iraq and ongoing military measures there, he steered clear of any criticism of Washington. A German foreign policy expert said the government saw no justification or yield in a "knee jerk" reaction to the military response.

This contrasted sharply with an analysis Mr. Jospin offered last week in a newspaper interview in Paris.

He said: "We're confronted with a new problem on the international scene. The United States often behaves in a unilateral way and has difficulties in taking on the role to which it aspires, that of organizer of the international community." Through the euro, he said, Europe was affirming "its desire to escape from the domination of the dollar."

Mr. Vedrine went further late last

year. He described as "the major fact in the world today the predominant weight of the United States in all areas and the absence for the moment of a counterweight." What he identified as American unilateralism had become unacceptable. By way of response, Mr. Vedrine called for "methodically broadening the basis of agreement between Europeans," "cooperating at each stage with the United States on bases fixed between Europeans" and "preparing politically, institutionally and mentally for the moment when Europe will have the courage to go further."

This approach is absent from the vocabulary of Mr. Schroeder and Mr. Fischer and seems far from their political calculations.

The German government has stressed the importance to it of a firm legal basis for the use of military force, but it has accepted the idea of an ad hoc approach to situations that cannot practically receive approval from the United Nations Security Council. With Europe's and NATO's enlargement involving its direct eastern neighbors, it tends to see the United States' most immediate effect on its affairs as stabilizing rather than constructing.

## ICELAND: A Gene Pool of Controversy

Continued from Page 1

The plan was proposed by an Icelandic scientist as a way to develop a new natural resource for a country where unemployment is a chronic problem.

The Parliament, the Althing, approved the plan last month, passing a law authorizing the database and creating the framework that will enable an Icelandic company, deCODE Genetics, to hold an unusual 12-year monopoly on data marketing rights.

Iceland's population presents a tantalizing opportunity for those who study genetics because Icelanders' blood hair and blue eyes reflect one of the most remarkably homogeneous populations in the world. The original blend of 9th century Norse stock and Celtic seamen has been largely unchanged, and that gene pool was further restricted by bouts of plague, famine and volcanic eruption.

This comparatively simple set of genes makes genetic prospecting far less daunting than trying to track down faulty genes among the millions of chemical components arrayed along the human chromosomes in heterogeneous populations like that of the United States.

It is a little like trying to detect a single flat note sung by one person, while wandering through a public park in which everyone is singing his own favorite tune: The distractions of the merengue, the klezmer, the classical and the sea chanteys make it even harder to find the errant note.

A homogeneous population such as Iceland's, however, is more like a chorus, with most people singing from the same page — so it is much easier to discern when one of the singers is off.

Because Iceland has a strong healthcare system with extensive record-keeping, as well as genealogical records that go back hundreds of years, it offers tremendous potential for ferreting out the relationship between the genetic and environmental origins of disease, said Kari Stefansson, deCODE's chief executive. Researchers will be able to sift through the data to uncover medical insights "in a systematic manner," Mr. Stefansson said, adding that "it's going to be a great discovery tool."

Those in Iceland supporting the plan say it strikes a careful balance between the rights of the citizenry and the needs of science.

Solveig Petrusdottir, a member of Parliament who voted for it, said the unified health database would "improve delivery of health services." He added, "On balance, I think the potential advantages will outweigh the risks involved."

Opponents of the law cite numerous problems. Many of them are among the nation's leading scientists and scholars. They argue their case in Icelandic and English on their Web site, and have formed an advocacy group, Mannvernd, "to promote ethical standards in medical research, science and in the biotechnology industry in Iceland" and to oppose the new law, which the group's Web site says "infringes upon accepted medical, scientific and commercial standards."

They say that they understand the importance of deCODE's work and support earlier efforts by the company to understand genetic diseases by studying



Karl Stefansson, the chief of deCODE, says studying the genetic data will "be a great discovery tool" and will provide insights to many diseases.

the DNA of Icelandic volunteers. But the new plan, they say, takes away too much privacy — for private gain — and gives too little back to the nation and to science.

"When you put genealogical information into the data bank and also genetic data, then the data bank knows more about you than you know about yourself," said Tomas Zoega, chairman of the Icelandic Medical Association's ethics council. "Some look at it as a fantastic idea. But I think the idea is a scary one."

Opponents complain that they still

have not been told how the DNA will be collected, or how much information will be stored in the database. Those details will be decided by a government-created committee.

The company has promised to collect the data "anonymously" but uses that word with great nuance, opponents say. Among most database experts, "anonymous" almost always means that identifying information will be stripped away. But in this case, the information directly identifying individuals will be encrypted so that it cannot easily be read by unauthorized people.

Whatever the outcome, the irritation has had little impact on the government's attitude toward the North Atlantic Treaty Organization, which is preparing a new mission statement for its 50th anniversary meeting in April. The tone the government was seeking, markedly different from that of France, seemed embodied in a statement on the event from Defense Minister Rudolf Scharping.

"What's involved is a new, forward-looking distribution of tasks between Americans and Europeans that secures American engagement in and for Europe in the 21st century. The Europeans' readiness to take on more responsibility and America's justified expectation to be able to turn over part of the burden of joint security are two sides of the same coin."



## EDITORIALS/OPINION

# Herald Tribune

PUBLISHED WITH THE NEW YORK TIMES AND THE WASHINGTON POST

## The President's Answer

President Bill Clinton's written response to the articles of impeachment contains a reasonable critique of the charges that were passed by the House of Representatives. As a defense of the president's conduct, however, it is the same old legalistic hair-splitting that misses the point.

Each article, the president's lawyers argue, is too vague to support conviction, fails to reach the constitutional standard for removal from office and is, in any event, false. "President Clinton denies that he made perjurious, false and misleading statements before the federal grand jury," his lawyers contend, and he also "denies that he obstructed justice in either the Jones case or the Lewinsky grand jury investigation."

On the obstruction question, the president's factual defense is greatly aided by the failure of the House to conduct its own investigation and shore up the findings made by Kenneth Starr. The evidence against the president on the obstruction count was always ambiguous, though highly suggestive, and it remains internally inconsistent. The president's defense, which does not even identify the statements for which he is being held to account. And the overarching problem with

both articles is that even if all the allegations against Mr. Clinton are true, the conduct charged somehow still seems to fall short of what should be required to remove a president. The president, in other words, is out without arguments.

What makes this latest defense as unsatisfactory as all the others, however, is the continuing and demeaning failure on the part of the White House simply to admit (since it cannot deny more credibly) the charges that the president lied under oath. The White House brief intimates lamely that the perjury article misrepresents the president's grand jury testimony — accusing the House of perjury — "myths" in making the accusation. It also repeats the absurd claim that the president was truthful when he denied having "sexual relations" with Ms. Lewinsky as he understood that term to be defined by the Jones lawyers during their questioning of him in that deposition.

It is difficult to find a single honest sentence in the factual defense on the perjury charge. The president's lawyers may be convinced that his legal defense requires this sort of tortured argumentation. But it is long past the point of farce.

—THE WASHINGTON POST

## North Korean Deal Unravels

A new and potentially volatile crisis is brewing between the United States and North Korea. Pyongyang's reckless behavior threatens to unravel a 1994 nuclear agreement with Washington. That would effectively end diplomatic dialogue between the two countries and could lead to heightened military tensions on the Korean Peninsula.

Late last year the Clinton administration appointed William Perry, the former defense secretary, to review American policy toward the North. He is now trying to learn more about what Pyongyang is up to and to see if the growing tensions can be diminished.

But he cannot succeed if North Korea continues new construction that would break its pledge to freeze nuclear weapons development or if it allows its neighbors with further missile tests. At best, North Korea's actions are an attempt to extort new money and concessions from the West. At worst they signal an intention to break the nuclear agreement or even to threaten South Korea and Japan.

The 1994 agreement committed North Korea to freeze nuclear programs that were producing bomb-grade materials. In return, a group of Western countries led by the United States agreed to build new civilian power reactors for the North and supply it with imported fuel oil. Until now, both sides have formally complied with the agreement.

But last year, American intelligence agencies spotted the apparent beginnings of a new underground North Korean nuclear complex.

Pyeongyang refuses to let Americans inspect this site unless Washington makes large additional payments. Then in August, North Korea launched a three-stage rocket over Japan. There are signs that it may be readying another test. The missiles do not violate the nuclear agreement, but they may drive Japan to stop financing the nuclear deal.

Even if North Korea is only advertising its rocket and missile prowess to get the West to pay for freezing these programs as well, it is a troubling development. Paying for a missile freeze might lead to further demands as North Korea looks for ways to keep its bankrupt dictatorship afloat.

America should help North Korea deal with its devastating famine and should offer support if the North begins to move away from its disastrous command economy. But Mr. Perry must make clear to Pyongyang that there are limits to American generosity and that Washington expects the 1994 nuclear agreement to be honored in full.

—THE NEW YORK TIMES

## Battles in the Drug War

Satellite photographs inform the U.S. government that the cultivation of coca, the raw material of cocaine, is sharply down in Peru and Bolivia and up in Colombia. It follows that:

When producing-country governments cooperate, it counts. A natural fungus helped in Peru, but there and in Bolivia official policy supported spraying, crop substitution and aerial interdiction, and the methods are working. Americans and Latin Americans alike need to know this in order to fit politically and to keep the heat on producers and shippers.

When producer-friendly governments cheat, things fall apart. Colombia is in transition from the former leadership's softness on the cartels to newly elected President Andres Pastrana's toughness and imagination. The cutting edge of his policy is his controversial reach to the country's long-lived, deep-rooted insurgency, which feeds off the drug trade. In his effort to wind down a 40-year civil war, he is looking to draw in the guerrillas and, in the specific instance of drugs, to turn them from adversary to partner.

That's no easy trick: The main guerrilla group is not only suspicious but, as a result of its isolation, simplistically even laughably Marxist. But Americans have their own adjustments to make.

Until now, with the guerrillas frozen in hostility, taking up a counterinsurgency mission had a certain anti-drug appeal but put the United States in league with a Colombian military with

a bad human-rights record. Now, with President Pastrana going personally into the guerrillas' zone to invite them to a negotiation, Washington has to find a policy to match the emerging Colombian flow. The U.S. administration stirred Republican fire when it sent diplomats recently to meet with rebel officials to ask, it said, about three kidnapped Americans. That's reason enough for contact, but the whole American approach needs to be reviewed.

—THE WASHINGTON POST

## Other Comment

### Annan's Morally Vapid View

Kofi Annan is irked that the United States may have used the United Nations weapons inspections team as a cover for intelligence gathering on Saddam Hussein's personal security apparatus — which is the same organization that hides his illegal weapons. Annan is incensed because, an adviser said, "the UN cannot be a party to an operation to overthrow one of its member states." In Annan's morally vapid view, ridding the world of weapons that Saddam Hussein is hoarding by Security Council resolutions to destroy must take a backseat to protecting the government of a "member state," even if it's Saddam's illegitimate tyranny.

—The New Republic (Washington)

## Netanyahu Is Playing a Dangerous Game

By Thomas L. Friedman

WASHINGTON — Some statesmen are remembered for having crossed the Rubicon.

Israel's prime minister, Benjamin Netanyahu, will be remembered for swimming laps in the Rubicon. Mr. Netanyahu is the Mark Spitz of Israeli politics — no Israeli leader has ever crisscrossed the Rubicon faster or more often.

Just when you think he has made a strategic decision to cross the river and pursue partnership with the Palestinians, and you want to extend a hand to him on the other shore, Mr. Netanyahu swims back the other way. His supporters say this is a strategy. I think not. I think it reflects a total absence of a strategy, and it is resulting in Israel making the most dangerous peace of all.

How so? Well, it would be one thing if Mr. Netanyahu were true to his heart, and you want to extend a hand to him on the other shore, Mr. Netanyahu swims back the other way. His supporters say this is a strategy. I think not. I think it reflects a total absence of a strategy, and it is resulting in Israel making the most dangerous peace of all.

And it would be another thing if Mr. Netanyahu adopted the Yitzhak Rabin view that the way to make peace is to gradually trade land with the Palesti-

an Authority in return for a real, long-term economic, political and security partnership.

But Mr. Netanyahu has opted for a "third way." He delays as long as he can, then under maximum international pressure strikes agreements with the Palestinians over Hebron and the West Bank, then withdraws from territory, and then when this produces a hostile reaction from his far-right supporters, he lurches backward to placate them, undermining any long-term partnership with the Palestinians.

This is the most dangerous sort of peacemaking of all, because at the end of the day Mr. Netanyahu gives up 5 percent less land than Labor would have, and gets 100 percent less partnership. I can only assume that he has no strategy, because it is impossible to see how this approach could be a deliberate strategy. If Mr. Netanyahu continues on this track, he will give up 50 percent of the West Bank, as opposed to Labor giving up 60 percent, and he will end up with no partnership

with the Palestinians and a crisis of confidence with the United States. This is a strategy?

If you don't believe there is any hope of partnership with the other side, then don't give up any land. But if you think that a real partnership is possible and Israel's security depends on it, then this must be the focus of your diplomacy and politics — not trying to save the hurt of Israel's far right.

Divining any strategy with Mr. Netanyahu, though, is hard because he has never given a speech laying out the logic of what he is doing and where exactly he is heading. The only clear-cut speeches Mr. Netanyahu has ever given are to denounce the agreements he has just made — Hebron and Wye — and to denounce his partner in those agreements, Yasser Arafat.

Had he come home from the Wye negotiations and declared: "Friends, the game is up. This is the direction I am going, and I am going to make sure that I have a government that represents the 75 percent of Israel that wants to go there," — that would have been a strategy. But Mr. Netanyahu came home from Wye, got a bad reaction

from the rightists, and instead of having the courage of someone with convictions, started trying to placate them. When that did not work, he made a desperate 12th-hour attempt at forming a national unity government that no one took seriously. And when that led to new elections being called, he froze the Wye agreement — to reclaim his right-wing base — while claiming that the Palestinians were outkeeping their side of the bargain (which the State Department says is simply untrue).

Instead of trying to build an ideological and political synthesis between the center-right and center-left, Mr. Netanyahu has spent the last two years trying to fool different parts of the Israeli electorate at different times.

"Bibi has crossed the line between being pragmatic and being unprincipled," observed the Middle East expert Stephen Cohen. "He has refused to make either a choice between the two sides in the Israeli debate or to make a synthesis between them. The result is that he produces neither a genuine peace nor a sense that he has any principles."

The New York Times

## Is India Imitating China in Persecuting Christians?

By Sumanda K. Datta-Ray

SINGAPORE — Tension

between Hindus and Muslims may be endemic to India, but in India under the governing Hindu revivalist Bharatiya Janata Party, the BJP, also joining Communist China and Islamic Pakistan in persecuting Christians? With more instances of anti-Christian violence in 1998 than in the previous 50 years, that is a disturbing prospect not just for 27 million Indian Christians of all denominations, but for the health of a nation of nearly a billion people.

When Jawaharlal Nehru was India's first prime minister there were no vicious attacks on Christians such as the rape of four nuns or lynching of priests, as reported recently from remote villages in two states, Gujarat and Madhya Pradesh.

Nor were churches and chapels humed down. But suspicions of political mischief, extrajudicial loyalty and the hidden hand of the Central Intelligence Agency — now voiced by mil-

lited Hindu leaders who have dubbed Christians "the second East India Company" (the first, founded in 1600, conquered India) — were never far from the surface. Western missionaries were evicted from India's northeast where Christianity was thought to go hand-in-hand with the secessionist demands of the Mongolian tribes. Despite her status of national heroine, even Mother Teresa was not allowed to visit Arunachal Pradesh state, the former North-East Frontier Agency, bordering Tibet and Burma, in the 1970s when a local Freedom of Religion Act (newspaper for a ban on conversion) led to a spate of chapel burnings.

All those dormant fears were given free rein in March when the BJP formed an ill-assorted 18-party coalition in New Delhi, with a former Roman Catholic seminarian, George Fernandes, as defense minister. Such paradoxes are common to India. They usually make for social harmony and peaceful coexistence. The BJP displays very little bigotry at all at the top.

Prime Minister Atal Bihari Vajpayee, who promised Christians protection from further attacks when he visited Gujarat's stricken villages on Sunday, is no fanatic. He is believed to have pushed the resolution that the party's executive committee adopted recently condemning "any attack on a place of worship, whether a church or a temple."

But there is less prudence lower down the line among the BJP's sociocultural support organizations, the Sangh Parivar (Sangh Family) as they are called collectively. The most prominent is the Rashtriya Swayamsevak Sangh, or National Volunteers Society.

But there is more to it than

just an Indian variant of mindless inner-city rioting. The newly formed Dharmaraksha Samiti (Committee for the Protection of Religion) has given missionaries in Maharashtra state an ultimatum to leave. The Vishwa Hindu Parishad (World Hindu Council) accuses the CIA of investing \$12 million "to help the spread of Christianity in India as part of a global evangelization plan."

Fired by fear and fervor, the same Hindu zealots who caused mayhem several years ago when they tore down a 15th century mosque built on the reputed birthplace of Rama, the legendary Hindu god-king, are again on the march. They are convinced that their hour has come because the BJP rules in New Delhi, and because not to be Hindu is un-Indian.

Yet, Christianity in India is far older than the modern republic. Church leaders are unapologetic to a point that many find provocative.

"We do convert people, but

we do not just change their religion," said Taranath Sagar, a Methodist pastor. "We liberate people from age-old bondage and improve their total situation, which is what the Hindu fundamentalists do not like." Fundamentalists, especially in rural areas, enjoy the backing of influential conservative interests, irrespective of religion, in opposing that liberalism.

But as Mr. Sagar would no doubt argue, defiance, persecution and martyrdom are what Christianity is all about. Between them, they pose a threat to India's stability that moderates like Mr. Vajpayee alone can halt by breaking out of the Sangh Parivar's clutches and mobilizing middle-of-the-road Indians who find him a likable and trustworthy leader.

The writer, a former editor of *The Statesman* in India, is an editorial consultant with *The Straits Times* in Singapore. He contributed this column to the *International Herald Tribune*.

## In Matters of Crafty Compromise, the Senate Leads the Way

By David S. Broder

WASHINGTON — When it comes to creating a crafty compromise, the House of Representatives clearly cannot hold a candle to the U.S. Senate. The artful negotiation last week that produced a unanimous floor vote on the procedures for the Senate's impeachment trial of President Bill Clinton was a nice piece of work — and a sharp contrast to the partisanship of the House debate.

Briefly, here's where things stand. The senators agreed to hear the House impeachment managers (Republican Judiciary Committee members) make their case this week for convicting the president of lying and obstruction of justice, and then to give equal time next week to the rebuttal arguments of Mr. Clinton's attorneys. After both sides

have been questioned by senators (relaying their queries through Chief Justice William Rehnquist in the chair), the Senate will entertain alternative motions to dismiss the charges or expand the trial by bringing in witnesses — either of which may be done by majority vote.

That agreement accomplishes several important goals. First, it protects the Senate's right to control the proceedings each step of the way, rather than forcing it to choose at the outset of the trial between the House managers' demand for witnesses and the White House's opposition to them.

Second, it permits the senators to hear extensive present-

ations of both sides of the case before they make any of the critical substantive or procedural decisions. Even those who have read much of the record assembled by the independent counsel, Kenneth Starr, and have followed the House impeachment proceedings will gain from this focused debate.

Third, by providing in their agreement that any witnesses who may appear will be deposited in private before they are invited to testify in public, the Senate has provided a sensible precaution against tawdry irrelevances — something the House failed signally to do when it voted to release the entire Starr report without knowing how graphic its sexual descriptions were.

In creating these safeguards,

the Senate has done all it prudently can to protect the seriousness of the process and to move it along as rapidly as something of this great consequence can be.

What else would help? A common-sense, informal agreement about the questions the Senate will face at the end of the opening arguments.

First will come the motion to dismiss the charges. This will test the success of the president's attorneys in convincing a majority of the Senate either that there is no convincing evidence of lying and obstruction of justice or that these charges do not rise to the constitutional standard of "high crimes and misdemeanors." Even if the 45 Democrats were unanimously of that view, at least six Republicans would have to concur. Such a decision would, I believe, be readily accepted by fair-minded people and would bring an end to the sad, year-long spectacle.

On the other hand, if that motion fails, the House managers, charged with the constitutional responsibility of prosecuting this case, are entitled to the benefit of the doubt on calling witnesses. It is their case, and absent some overriding counterargument, they should be allowed to make it as they judge best.

Democrats, following the White House lead, have opposed calling witnesses, and Republicans are well aware of the political risks of prolonging the trial. But the grand jury proceedings and the Starr report, on

which the House relied, did not allow any of the witnesses to be cross examined. And testimony by principals — including the president, should he wish to appear — is superior to anyone's summary.

Would this stack the deck against Mr. Clinton? No. He is amply protected by the constitutional requirement of a two-thirds majority for conviction and removal, which would require the concurrence of at least a dozen Democrats. And a motion to adjourn the trial and dismiss the charges can be passed by majority vote at any point.

A second step that would add value to the procedures the Senate has outlined concerns the much-discussed censure alternative. A good many senators, mainly Republicans, have pointed out that, appealing and expedient as it may be, censure is not sanctioned by the constitution, is damaging to the vital constitutional principle of separation of powers and could set a dangerous precedent.

An open letter, setting forth these flaws and signed by a significant number of senators, would be a useful way of signaling to other senators right now that they must choose between conviction and acquittal. That would concentrate their attention where it belongs — on the strength or weakness of the case against the president — and remove the current temptation to regard this as a forerunner to censure rather than the grand inquest it properly should be.

The Washington Post

## Time for a Hefty U.S. Tax Cut

By James K. Glassman

WASHINGTON — With the Senate bogged down in an impeachment trial, the House can turn its attention to the single most important piece of legislation for this session: a big, juicy tax cut.

After years of patchwork bills providing favors for interest groups — child credit for the religious right, capital gains cuts for Wall Street, etc. — reformers are finally getting smart. Sentiment is beginning to coalesce around a simple 10 percent across-the-board reduction in tax rates.

Lower rates are better than targeted relief because: (1) They are fairer, since they do not discriminate by rewarding only taxpayers favored by politicians and lobbyists, and (2) they encourage people to work and invest more, since taxpayers keep more cents out of each extra dollar.

There are two other reasons for a tax cut:

First, it would provide what Lawrence Lindsey, former Federal Reserve governor and my colleague at the American Enterprise Institute, calls "dearly needed economic insurance." Spending by U.S. consumers is keeping the world economy afloat, says Mr. Lindsey, and it is uncertain they can keep up the pace — especially with taxes running at a postwar high. A tax cut would put more money back in their hands.

Second, the federal government is running a surplus. And last year we got a good demonstration of what politicians of both parties do with a surplus. They spend it — often on pork-barrel projects such as the highway bill or on subsidies to

presented a plan to "save" the system — nor did he show how surpluses have anything to do with Social Security.

They don't. In 2013, the retirement system will start to take in less in payroll taxes than it spends on benefits. How will the shortfall be met? Not by the trust fund, which is full of IOUs but, as Milton Friedman has written, "by taxing, borrowing, creating money or reducing other government spending. There are no other ways."

Through last year's brilliant deception, Mr. Clinton got extra spending and scared Republicans away from a tax cut.

Now, it seems, Republicans, especially in the Senate, where last year's half-hearted bill died, realize their folly.

But before Republicans propose tax relief, they have to assuage the fears of older Americans and inoculate themselves against Democratic charges that the cuts will wreck Social Security. The economist Bruce Bartlett has a solution: Pass a bill that guarantees benefits for current recipients and other seniors.

In the 2000 election, 19 Republican Senate seats are up, 13 of them in states carried by Mr. Clinton in 1996. If Republicans think they can retain control of Congress on the strength of impeachment or on the coattails of George W. Bush, they are taking a ridiculous gamble. Better to go back to what got them there in the first place: spending restraint and a tax cut that overcharged Americans deserve.

The writer is a fellow of the American Enterprise Institute. He contributed this column to *The Washington Post*.

## IN OUR PAGES: 100, 75 AND 50 YEARS AGO

### 1899: German Hopes

PARIS — [The Herald says in an Editorial:] The German Government still harbors illusions as to the Philippines. By precipitating a conflict between the natives and the American army of occupation it is hoped to arouse feeling against the annexation of the Archipelago.

Germany reckons on getting a coaling station and ultimately a protectorate over the islands. Relations with Germany have been growing more strained than ever. Reprisals will first take the form of a tariff war.

### 1924: Music Travels

LONDON — Mr. Lewis T. Dixon, of Southfields, was surprised to receive a letter bearing a Kansas City postmark. He is an amateur wireless experimenter and he carried out a promise made to friends that he would broadcast a private con-

cert. Mr. Allen White, of Kansas City, Mo., also picked it up on a nine-valve set. He looked up the record of English amateur code signals, and, discovering the broadcaster, wrote him the appreciative letter.

### 1949: Literacy Quotas

ATLANTA — Re-establishment of the poll tax and stricter literacy requirements for Georgia voters were put before the state legislature by Herman Talmadge, one of the South's foremost supporters of "white supremacy." His measure would cross off the books 1,200,000 voters, including 150,000 Negroes. Talmadge's forces would repeal the provision that prospective voters must merely be able to read and write satisfactorily. They would require the voter to explain any section of the State or Federal Constitution to the entire satisfaction of the voting registrar.

**Herald Tribune**  
ESTABLISHED 1867  
KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER  
Co-Chairmen of the Board  
PETER C. GOLDMARK JR., Chairman and Chief Executive Officer  
RICHARD WOOLDRIDGE, President and Chief Operating Officer  
MICHAEL GETTLER, Executive Editor  
• WALTER WELLS, Managing Editor • PAUL HORVITZ, Deputy Managing Editor  
• KATHERINE KNORR and CHARLES MITCHELLMORE, Deputy Editors  
• ROBERT J. DONAHUE, Editor of the Editorial Pages  
• JONATHAN GAGE, Business and Finance Editor  
• SAMUEL ABT and NICK STORIT, Associate Editors  
• RENÉ BONDY, Senior Vice President and Chief Financial Officer  
• DIDIER BRUN, Chairman and Development Director  
• STEPHEN DUNBAR JOHNSON, Advertising Director • IAN WALTHER, Marketing Director  
Directeur de la Publication: Peter C. Goldmark Jr.  
International Herald Tribune, 51 Avenue Charles-de-Gaulle, 92521 Neuilly-sur-Seine, France.  
Tel: (1-41-43) 9101 Fax: Subscriptions: (1-41-43) 9101 Advertisers: (1-41-43) 9112 News: (1-41-43) 9138  
Internet address: <http://www.ihtrib.com> E-Mail: [ihtrib.com](mailto:ihtrib.com)  
Editorial offices: 150 West 44th Street, New York, N.Y. 10036 Tel: (212) 724-6200 Fax: (212) 724-6201  
New York office: 150 West 44th Street, New York, N.Y. 10036 Tel: (212) 724-6200 Fax: (212) 724-6201  
U.S. Advertising Office: 333 Madison Avenue, New York, N.Y. 10017 Tel: (212) 724-6200 Fax: (212) 724-6201  
S.A.S. de la Presse: 150 West 44th Street, New York, N.Y. 10036 Tel: (212) 724-6200 Fax: (212) 724-6201  
© 1999 International Herald Tribune, Inc. All rights reserved. ISSN 0241-9622

0241-9622







## INTERNATIONAL

## 10 Arrested As Iran Panel Probes Deaths Of Dissidents

Agence France-Presse

TEHRAN — Ten people have been arrested in connection with the recent murders of intellectuals and dissidents in Iran in which Iranian secret agents have been implicated, a senior investigative committee on the killings said Tuesday.

"Ten people have been arrested and questioned over the affair," said the committee set up by President Mohammed Khatami in a statement read on state radio and television.

"The case, very complicated, has taken on a national dimension," the panel said, "and conducting a correct and healthy investigation is a heavy duty."

The Intelligence Ministry said last week that a number of "ill-minded and irresponsible colleagues" were involved in the November and December murders of the nationalist opposition leader Daryush Forouhar and several liberal writers.

The committee — made up of Intelligence Minister Ghorban Ali Dori-Najafabadi, Interior Minister Abdul Vahed Musavi-Lari and a representative of the supreme leader, Ayatollah Sayed Ali Khamenei — was established last month to investigate the killings.

A television report said the members of the committee met Tuesday with Mr. Khatami and briefed him on the latest developments in the case.

The president demanded that the investigators "continue with strength, without any regard for marginal issues, until final results are produced."

"Our round-the-clock investigation has produced the necessary clues to identify the entire gang linked to the murders at different levels," the committee said. "A number of effective elements in the gang's leadership were arrested and questioned."

The committee said "a number of others have been fully identified and are presently under surveillance," adding that it preferred to withhold detailed information while the investigation continued.

"The masterminds behind the murders have been identified, and a massive investigation has been launched to find outside elements who are mainly responsible for the suspicious murders," it said.

"The investigation will continue without any attention to the foreign and domestic political hype around the affair," the committee added, "and the culprits will be put on trial as soon as possible."

The revelation that intelligence agents were involved in the murders has led to bitter political fighting between reformers backing Mr. Khatami and his conservative opponents over how to deal with the formidable secret services. Reformers have demanded that Mr. Dori-Najafabadi, a conservative, be replaced as intelligence minister.



Students protesting Tuesday, saying opponents of President Mohammed Khatami are impeding the inquiry.

## IRAQ: In Sharpest Attack Yet, Saddam Accuses Saudi Arabia

Continued from Page 1

over any future role for United Nations arms inspectors.

Primarily, the actions appeared aimed at fueling an atmosphere of confrontation, perhaps useful for Mr. Saddam in dealing with internal tensions in Iraq, several officials said.

At the same time, a U.S. official said by phone from Washington, the current skirmishing also "reflects a dual powerlessness in which Iraq has less and less strength and we have to no way to

change the regime in the short run unless there is an Iraqi general out there who manages to overthrow Saddam."

He noted that both sides have been emphasizing threats that could set the stage for a new phase of conflict, putting the Iraqi regime under direct threat.

Iraq has started hinting at a new readiness to spread violence and perhaps terrorism to hostile countries, a threat matched by U.S. efforts to ratchet up pressure on Baghdad by Arab governments around Iraq and Kurds inside the country — apparently in support of the

declared U.S. aim of bringing a new regime to power in Baghdad.

Tactically, Mr. Saddam's defiance seems aimed at raising tensions around the U.S. stance in hopes of polarizing attitudes in the UN Security Council and widening the U.S. and British divergence with Russia, France and other countries that recoil from an overt campaign to change the Iraqi regime.

France and Russia — like many Arab countries — would like to ease the embargo on Iraq or at least the civilian suffering associated with it. But one of these countries has come up with a new system of arms inspections offering credible restraints on Mr. Saddam's regime.

So far, officials said, there has been no sign of any fundamental change in the diplomatic stalemate left by the U.S. and British air raids.

"The significant point is that no Arab government or leader — none, not even Libya or Sudan — has offered any public comfort to Saddam or the regime, not even after all his complaints, after all the Western interference and all the bungling by Washington and embarrassing disclosures about Israeli involvement" in the efforts of U.S. arms inspectors, an Arab ambassador said.

Iraq's isolation has been worsened, and Paris and Moscow have been embarrassed by the latest outbursts in Baghdad such as the charge Tuesday in Babel, the newspaper run by Mr. Saddam's son Uday, that Saudi Arabia and Kuwait have been "threatening Iraq's sovereignty and life for nearly nine years" — in other words, since the Gulf War.

The Iraqi attacks could alienate sympathy among many Gulf Arabs ahead of Mrs. Albright's trip, on the heels of a

## New Turkish Leader Rules Out Use of Bases For Prolonged U.S. Air Strikes Against Iraq

The Associated Press

ANKARA — Expressing unease over U.S. air raids, Turkey's new prime minister made it clear Tuesday that he would not let a U.S.-led force use Turkish air bases for prolonged bombing of Iraq.

Bulent Ecevit told NTV television that Washington had to come up with an Iraq policy that went beyond punitive air raids.

"I am worried that air raids will increase after the end of Ramadan," Mr. Ecevit said, referring to the Muslim holy month, which will end with the sighting of the new moon.

"While I hope Iraq will be more in accordance with the world, I also hope that the United States will produce peaceful solutions," said the new prime minister, who hours earlier presented his government's plan to Parliament.

U.S. and British forces have used Incirlik Air Base near the southern city of Adana to patrol a no-flight zone over

northern Iraq since the end of the Gulf War.

On Tuesday, a U.S. fighter jet fired a missile at an Iraqi radar site in the exclusion zone. It was the third time this week that planes from the base shot at Iraqi missiles after determining they were about to be attacked.

"This is the excuse they are using," Mr. Ecevit said.

Mr. Ecevit has objected in the past to U.S. attacks on Iraq and has visited Baghdad to hold meetings with President Saddam Hussein.

"I don't think the United States has decided what kind of solution it wants to see in Iraq," he said.

Mr. Ecevit, a veteran leftist politician, served as prime minister in the 1970s. Relations with the United States in his previous terms were strained due to his decision to send troops to Cyprus in 1974, which led to a U.S. embargo on arms sales and military aid.

## Pollard Gets No Support

### Don't Free Israeli Spy, Key Advisers Tell Clinton

By James Risen  
New York Times Service

WASHINGTON — President Bill Clinton's key national security advisers have recommended that he deny clemency to Jonathan Jay Pollard, an American who spied for Israel, administration officials said Monday.

Secretary of State Madeleine Albright has informed the White House that there is no compelling foreign policy reason to release Mr. Pollard, the officials said. The director of central intelligence, George Tenet, sent a letter to the president Monday urging that Mr. Clinton keep Mr. Pollard in federal prison, where he is serving a life sentence for espionage. The secretary of defense, William Cohen, made the same recommendation more than a week ago, officials said.

The senior officials were responding to a White House request to provide recommendations on the case by Monday. Attorney General Janet Reno, the other senior administration official asked to make a recommendation, had not yet responded, officials said. But the Federal Bureau of Investigation has urged her to ask the president not to free Mr. Pollard. During the Middle East talks at Wye

Plantation, Maryland, in October, the president agreed to conduct an accelerated review of the case to placate Prime Minister Benjamin Netanyahu of Israel and win his support for the peace agreement. On the last day of the talks, Mr. Netanyahu demanded Mr. Pollard's freedom in exchange for agreeing to the peace deal. But Mr. Clinton agreed only to review the case.

Officials in other agencies saw Mrs. Albright's recommendation as significant, as the Israeli request for Mr. Pollard's release had come as part of diplomatic negotiations. Her response that the Pollard matter was not a significant factor in U.S.-Israeli relations could make it difficult for Mr. Clinton to argue that he must release Mr. Pollard in order to save the Middle East peace process.

This is the third time the administration has reviewed the matter. Each review was prompted by Israeli pressure on the White House, but each time Mr. Clinton's advisers have unanimously opposed releasing Mr. Pollard. A former naval intelligence analyst, Mr. Pollard spied for Israel for at least 18 months in 1984 and 1985, turning over enough highly classified documents to fill a room, officials say.



Ailing with leukemia, Sahira, 5, lies in bed as her mother weeps at a hospital in Baghdad on Tuesday. Why there are no drugs is controversial.

meeting with Russian leaders on Jan. 28, with Egyptians and Saudis to rally support for the U.S. stance on the embargo.

Saudi Arabia, aware of mounting Arab and Muslim resentment about the embargo, has started looking for a way to continue ostracizing Mr. Saddam while showing solidarity with the Iraqi people.

Iraqi oil sales could be expanded, Saudi officials have suggested, if a system were instituted to guarantee that the income was spent on normal purposes and not siphoned off by the government

for weapons. The plan, which sounds similar to French government thinking, has not been fully disclosed because Saudi Arabia wants it to be adopted as an Arab initiative when foreign ministers of the Arab League meet this month.

Already, however, it has triggered Iraqi diatribes, the Arab ambassador said, because "Saddam sees it for what it is: an initiative that could maintain support, even among Arabs, for containment of Iraq militarily" — the box that he wants to escape.

## CONGO: Invasion by 6 Neighbors' Troops Threatens Borders

Continued from Page 1

rules of Africa may be unfolding in the five-month-old Congo war. By explicit agreement, African nations are not supposed to invade one another.

But critics of Uganda and Rwanda, Congo's neighbors to the east, say those two countries did exactly that by sending troops in August to help the rebels seeking to overthrow President Laurent Kabila.

The borders of African nations, set up arbitrarily by the Europeans who colonized the continent a century ago, are supposed to be inviolable.

Yet Congo is now split in two, perhaps for good: Mr. Kabila and his allies — Zimbabwe, Angola, Namibia and Chad — control its western two-thirds. The rebels and their allies — Uganda and Rwanda — control a growing third in the east.

With so many combatants, a major question is where the conflict is leading off only Congo but also Africa itself. Diplomats around the world worry that a full-blown regional war may not be far off, for already no African war has ever drawn in so many outside nations.

But in the longer run, many experts say that the Congo war may become a point of departure from which African nations begin to re-imagine themselves in ways not possible under the old roles of engagement.

Wars among nations, largely absent since Africans became independent starting in the 1960s, may become more common. And, many experts say, the national boundary lines that have defined African countries for a century, and lent some stability, may slowly be erased.

It is a danger that worries many people in Congo — fighters, politicians and ordinary Congolese.

"If we make the mistake of partitioning the Congo, all of Africa will follow because all our borders are artificial creations," said Dr. Kabamba Mbwebwe, the chief of the emergency room at Kinshasa General Hospital, who is involved in opposition politics here. "It's a really dangerous precedent."

Outsiders are concerned too. A senior European diplomat here calls the Congo war "the first big test of borders."

"This is what we left behind — the British, the French, the Germans, the Belgians," said the diplomat, who spoke on the condition of anonymity. "Nobody is happy with the borders they have, but nobody wants to open the Pandora's box."

Congo is particularly divisible, experts say, because the foreign troops tread on land rich in gold, diamonds, copper, cobalt, oil and timber. Each out-

side nation has interests in Congo — security, financial or both. So some Africa watchers say that a second and more subdued scramble for Congo, this time involving not Europeans colonists but its own neighbors, is also helping to pull the nation apart.

The irony is not lost here in Kinshasa.

"Because of our weakness, we have become a neocolony of other countries," said Omari Leasisi, a former governor of the eastern province of Kivu whom Mr. Kabila just released from prison.

It is easy to see why Congolese think their destiny has slipped from their fingers — 20 months after Marshal Mobutu Sese Seko, the dictator since 1965, was overthrown and the nation of Zaïre became, once again, the Democratic Republic of the Congo.

News of major developments in the war come as often from Zimbabwe's capital, Harare, as from Kinshasa, the capital of Congo. A few weeks ago, the head of the badly divided rebels, Ernest Wamba dia Wamba, had to fly to Uganda to learn from officials there the details of a peace meeting in Paris.

It is a loss of control that angers people in Congo. The country's major cities crawl with foreign troops, often staying free in the best hotels.

People around the nation are adamant that Congo must remain intact.

"Being Congolese is like being in your bath," said Louis Kembo, a businessman in Kisangani. "It's your place. It's yours. It can never be divided."

Congo is Africa's second largest country after Sudan, a third as big as the United States. By sheer size, location and potential for wealth, it is one of Africa's most important countries. But it barely ever existed as a state, either under Belgium's loose colonialism or under Marshal Mobutu's years of corruption and neglect.

More than 200 ethnic groups live in Congo. Roads are impassable. Kinshasa, in the west, is a capital in name only, its monuments crumbling and its hold over the east theoretical even before the war.

These days, the government grasps for ways, from songs to clothing, to unify the country and its people.

Few people have televisions. Along the eastern border, 1,600 kilometers (1,000 miles) away, people have bank accounts and use telephones next door in Rwanda. In the southeast, they grapple philosophically to South Africa and mundanely for services like mail, across the border to Zambia.

"The Congo should never have been one state," said Basil Davidson, an eminent Africa scholar. "It simply suited Belgian convenience."

Many experts argue that the war in Congo is essentially a stalemate, with

## Brian Moore, an Emigré Author From Belfast, Dies in U.S. at 77

Reuters

BELFAST — Brian Moore, 77, one of Northern Ireland's best-known writers, died Tuesday in California after a short respiratory illness.

Mr. Moore won acclaim for his 1956 novel "The Lonely Passion of Judith Hearne," which was turned into a film, and a string of other successful books.

Born and educated in Belfast, he emigrated to Canada in 1948 and became a journalist in Montreal. Later he settled in the Malibu area of Los Angeles.

His works included "The Emperor of Ice Cream," "The Luck of Ginger Coffey," "The Doctor's Wife" and "Black Robe."

John Cronin, a former professor of English at Queen's University Belfast, described Mr. Moore as "a wonderful story teller." He said the British writer Graham Greene had once referred to him as his favorite living author.

As an adult living in the United States,

Mr. Moore revealed that he had "hated Belfast" and had no regrets about emigrating.

Gavin Relly, 72, Mining CEO

The Associated Press

JOHANNESBURG — Gavin Relly, 72, a former chairman of the South African mining and investment conglomerate Anglo American Corp., died Sunday of complications from minor heart surgery in a hospital near Cape Town.

Mr. Relly became chairman of Anglo in 1983 and served until 1990. He also held positions on the boards of sister companies, De Beers Consolidated Mines Ltd. and Minorco SA, and was chairman of Anglo American Industrial Corp.

In 1985 Mr. Relly led a pioneering group of South African businessmen that met with the then-banned African National Congress in Zambia to promote dialogue on the future of South Africa.

## Strasbourg Ordered To Return a Klimt

The Associated Press

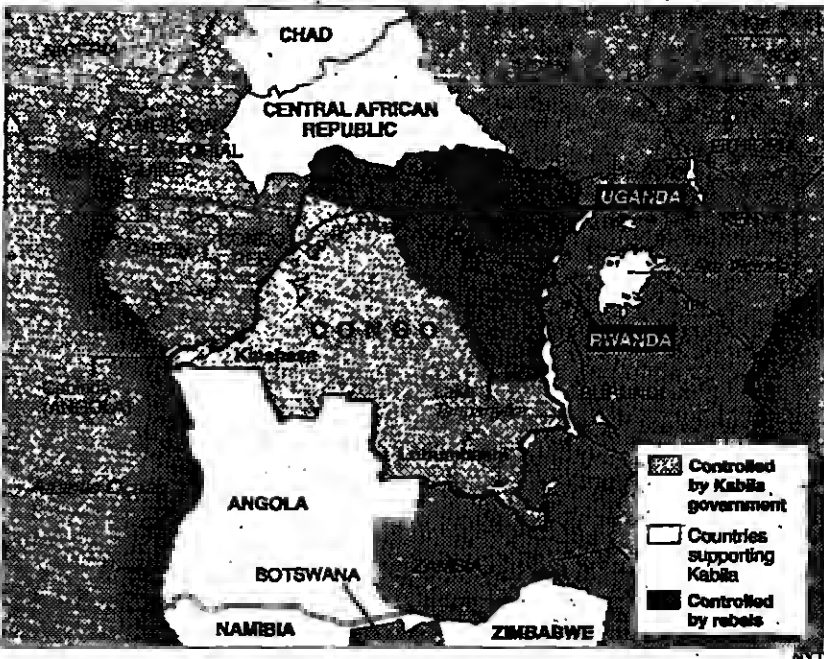
STRASBOURG — A civil court has ordered Strasbourg to return to its rightful owners a painting by Gustav Klimt that was looted during the German occupation in World War II.

The city of Strasbourg, which argued that it acquired the work in good faith, said it would appeal the decision, which was handed down Monday.

"Fulfillment" is on display at Strasbourg's Museum of Modern and Contemporary Art, and is widely regarded as one of the collection's most important pieces.

Museum officials argued that they acquired the painting knowing nothing about its wartime past.

The court said it was "virtually impossible" for museum officials not to have known about the Klimt's past at the time.



each side unable to dislodge the other. Some fear that Congo's neighbors simply want to carve up the nation and annex territory outright. Rwanda, for example, could then have an enclave of land populated by Tutsi as a way to prevent a genocide like the one in 1994.

Others see an economic motivation — the ability to plunder Congo's rich natural resources. Many of the nations who

are taking sides in this war have financial stakes, according to Johan Peleman, director of the International Peace Information Service in Belgium, which studies financial incentives behind conflicts.

Mr. Peleman said that Ugandans — notably President Yoweri Museveni's brother — have gold mining and other business interests in the east. Angola has signed a joint venture with Congo's state oil company. The rebels claim that Zimbabwe's president, Robert Mugabe, has personal mining investments in the south and the appointment of Mr. Rautenbach, the Zimbabwean transport executive, to head the state-owned mining company, Gemina, is a payoff for Zimbabwe. Mr. Rautenbach denies any political connections.

Private mining companies, Mr. Peleman speculated, could also sign contracts giving any of the players an incentive to keep the territory they hold — or at least let the war drag on.

For all Mr. Mobutu's failings, Congolese and outside experts say, he gave life to a national identity even as the state itself expired.

Since the rebellion that ended with Mr. Kabila seizing power in May 1997, many Congolese express that identity sharply in terms of who they are not — that is, any of the six outside outsiders.

This sense of both nationalism and hostility seems strong, on either side of Congo's cleft.

In Kisangani, Ebony Badengo, 50, a bank manager, exploded when asked whether his nation could be cut up.

"This big country is good for us," he said. "The idea of partition is coming from other countries who want to get it. We would never accept that."

## CHINA: Foreign Bankers Wary

Continued from Page 1

ing concern's third-lowest rating. It is given when a company is vulnerable to nonpayment of debts.

Among companies like GITIC, owned mostly by provincial or municipal governments, there are several whose revenues are in yuan but whose debt is almost completely in dollars. According to Moody's Investors Service Inc., these include companies owned by the cities of Shanghai and Shenzhen, two of China's economic powerhouses, and by the government of Fujian Province.

Most of the foreign lenders to GITIC are banks from Japan, according to BasisField, a Hong Kong debt-tracking service. The top creditor is Dai-ichi Kangyo Bank Ltd., it said, with loans totaling \$61.2 million. The No. 2 creditor was reported to be Dresdner Bank AG of Germany, with loans of \$60.75 million. No American bank was among the top 20 creditors on the BasisField list.

Neither S&P nor Moody's have downgraded the debt of banks who had loans outstanding to GITIC.

While China has not said that some foreign debt will not be backed up, its silence on the matter indicates that it wants bankers to begin evaluating loans based on real credit quality, not official connections, according to some analysts.

"Henceforth, the China story has to be predicated much, much more on a stand-alone credit basis," said John Woods of HSBC in Hong Kong. "I think it's caveat emptor. That's the watchword for investing in China."

In making banks wait for their money, Beijing has argued that foreigners should not be offended, because foreign creditors do not necessarily get preference in other countries. That may be true, but in much of the rest of Asia, China has no tested bankruptcy procedure.

"The problem with China's bankruptcy law is that the actual bankruptcy proceedings are shrouded in secrecy," said Nan Wang, a China bankruptcy specialist in Hong Kong with the U.S. law firm O'Melveny & Myers. "There are no published precedents."

Without much faith in China's court system, lenders have previously sought understanding through "comfort letters" indicating state "support" for loans to companies such as GITIC.

Not all lending to China has been similarly affected. The price of China's sovereign bonds, which are officially backed by the central government, dropped only slightly in price after the GITIC bankruptcy was announced, said a bond syndicator at a U.S. bank in Hong Kong.



## Adding Drama To the Voices

### Bellini's 'Sonnambula' Revisited

By David Stevens  
International Herald Tribune

LAUSANNE, Switzerland — Bellini's "La Sonnambula" has almost always been treated as a vehicle for bel canto display attached to a simple, if not simple-minded, story — yet one production brought Maria Callas, Leonard Bernstein and Luciano Visconti together in a memorable 1955 collaboration at La Scala.

The production just unveiled here also has both vocal attractions, with Natalie Dessay taking on the title role of Amina for the first time, while also offering an attempt to find some drama in the undramatic story of the sentimental complications that grow out of the heroine's nocturnal wanderings.

The French coloratura is more in the lighter Lily Pons tradition with the role than the weightier approach brought to it by Callas or Joan Sutherland. But Dessay is the real thing, with a voice of bell-like clarity, allied to enormous agility and control. Nor does she slight such dramatic moments as the role offers.

The tenor Raul Gimenez as Elvino, the fiancé who suffers the repeated attacks of jealousy that help to keep the plot going, made a handsome partner, singing with lovely, pliant tone and a real affinity for the Bellinian melodic line. The bass Tomas Tomasson was the handsome Rodolfo, the count who returns to the scene of his youth and who helps to explain the sleepwalking phenomenon that baffles everyone else.

The program credits Cordelia Dvorak, the costume designer, with the "dramaturgy" as well. This consists mainly of dropping the Swiss village locale of the libretto, with its village mill and rustic locals. Instead, the chorus represents an elegant, alfresco wedding party dressed by Dvorak in the manner of the fashion designer Paul Poiret.

Ezio Frigerio's single set, handsomely lit by Pascal Merat, shows an inviting woody landscape with an assembly of solid trees in the foreground, providing Waldemar Kamen's staging with the physical necessities for the story, especially for Amina's high-wire somnambulism. Kamen's most striking, if gratuitous, idea was to have Count Rodolfo descend on the scene in a hot-air balloon.

Evelino Pido conducted the excellent Lausanne Chamber Orchestra with the supple but firm control of a musician at home in this music. In other roles, Claire Larcher was atmospheric in bearing as Teresa, Amina's foster mother; Gracela Oddone was impressive as the waspish Lisa, who tries to captivate Elvino but settles for the Alessio of Marc Mazur. Jerome Brunetiere sang the Notary, here transformed into the photographer of the wedding party.

The staging, which triumphed with the Lausanne public, is a co-production with the Bordeaux Opera, where it will be seen in July, and with the Sao Carlos theater of Lisbon.

## Discovery in the Garden of Love

ZURICH — Hans Pfitzner, who died 50 years ago and who is known today almost exclusively through his rarely performed opera "Palestrina," has just appeared in the Zurich Opera's repertory with the Swiss premiere of the second of his five operas, "Die Rose vom Liebesgarten."

This opera has the curious history of having been inspired



Natalie Dessay, left, plays Amina and Claire Larcher is Teresa in Bellini's "La Sonnambula" in Lausanne.

by a painting, Hans Thoma's heavily symbolic "Wächter vor dem Liebesgarten" (Guardian at the Garden of Love). The picture shows an armored knight with a spear, a calm lion at his feet, standing watch at the "garden of love," in which draped women and undraped men comport themselves with leisurely ease.

This is where the opera begins — for garden of love read Paradise, with admittance to the elect and lofty minded. Siegmund becomes the guardian, but is seduced by Minneleide, a kind of queen of forest elves, and although he fails to get her into the garden, his death in the collapsing underworld eventually paves the way.

This is a gross oversimplification of a densely symbolic fairy tale. David Pountney — with Johan Engels as designer and Joergen Hoffmann for lighting — staged the work with an eye to unraveling its symbolism. Its descent through social levels is not unlike a trip from Valhalla to Nibelheim. The garden of the prologue is an antiseptic space peopled by the well-dressed and high minded. Minneleide's realm is a steamy bourgeois boudoir. The night people live and work in an industrial wasteland. The rose of the title is a symbol of access to the garden of love.

It is hard to think of Siegmund as a kind of Parsifal who failed to get the message of Kundry's kiss, but it takes a Wagner to pull off this stuff, and while Pfitzner was a great Wagner admirer and a master of the post-Wagnerian orchestra, he was a very limited musical dramatist. Within a few years of this work (1901), Richard Strauss was on his way with "Salome" and Puccini's workshop had produced "Tosca."

Franz Welser-Moest conducted the score, for the most part with its transparent use of a large orchestra, with a sympathetic feeling for Pfitzner's sound world, and Francisco Araiza as Siegmund and Stephanie Friede as Minneleide headed a large cast with performances of heroic stamina and dramatic effort.

## BOOKS

### DUANE'S DEPRESSED

By Larry McMurtry. 431 pages. \$26. Simon & Schuster. Reviewed by Christopher Lehmann-Haupt

IT doesn't seem at first as if Duane Moore is depressed in Larry McMurtry's bitter-sweet new novel, "Duane's Depressed," a sequel to his two earlier books set in the oil-patch town of Thalia, Texas, "The Last Picture Show" and "Texasville."

It's just that "it occurred to him one day — out in a flash, but through a process of seepage, a kind of gas leak into his consciousness — that most of his memories, from first birth to the lip of old age, involved the cabs of pickups." The passage continues: "His long marriage to Karla, their four children, their nine grandchildren, his booms and busts, his friendships and his few love affairs had somehow all happened in the few brief periods when he hadn't been in the cab of a pickup, somewhere in the Texas oil patch."

So "two years into his 60s," Duane one day decides to park his pickup in his car-

port, hide the keys on a high shelf in the kitchen and from then on "walk wherever he went." Thalia would get used to it, he thinks. "The county had slowly come to accept C-Span and computers — in a few months they could probably be brought to accept a walker, too."

But Duane's action sets off "a hormone storm," as Rag, the Moores' family cook, puts it. Karla leaps to the conclusion that Duane wants to divorce her. The women of Thalia are gladdened, for Duane, popular enough in town to be elected president of the school board and vice president of the Chamber of Commerce, will now be available to marry. And the reader braces for more of the sort of dark-humored farce that McMurtry has proved so adept at in his fiction, particularly the novels that have depicted the bleak and isolated region where the author grew up.

At the edge of the plot of "Duane's Depressed," these expectations are fulfilled. Duane and Karla's four ram-

pageous children overcome their problems with drugs and irresponsible lovers and take

their acts to more worldly stages. The nine grandchildren begin to emerge as far-out characters on their own. (For instance, Barbi, Dickie's 6-year-old, announces that she wants to join the Mafia when she gets big. "It's my favorite thing in the whole world.")

Sonny Crawford, Duane's sometime buddy and rival for the love of Jacy Farrow, the town beauty, gets gangrene of the feet from sitting around too much in his convenience store. Jacy disappears in the Alaskan wild while filming a beer commercial; eventually an ice fisherman finds her bones.

But the focus of the novel stays fixed on Duane, and through typical narrative sleight of hand on McMurtry's part, the farce is modulated into something drolly moving.

Once Duane starts to walk, he keeps on walking... away from his home, his family and his oil business, to a getaway cabin he owns some six miles outside Thalia. There, his perspective subtly changed, he discovers that while he wishes his family well, he has "stepped out of the flow of ongoingness" and doesn't miss them in the least.

In stages cast off like the layers of an onion, he passes through boredom, anxiety, a Thoreauvian desire to simplify, an urge to clean up the landscape, a sense that he has wasted his life, until eventually he discovers that the competent and attractive daughter of a storekeeper he begins to get his supplies from, is of all unlikely things in this desolate stretch of Texas, a psychoanalyst, Honor Carmichael M.D.

The second half of the novel is built around Duane's relations with Dr. Carmichael. Duane is indeed depressed, but he is many other things as well, and McMurtry contin-

ues skillfully to plumb his psyche layer by surprising layer.

A couple of slightly over-loud notes result from the collision of black farce with the more modulated comedy: a character whose outlook hinges on his despair over having lost one testicle to cancer, an exchange in which Karla asks a friend if she's ever heard of male menopause, and the friend responds that she hasn't, but she knows a lot of men who pause "just at the wrong time," and a waterbed that smells of fish because, as it turns out, it is inhabited by a catfish. And a shocking death occurs just a little too conveniently.

But "Duane's Depressed" holds steady at its core. In one typical diversion, Dr. Carmichael asks Duane to read Frost's "Remembrance of Things Past." There follows a comically sympathetic description of an intelligent but uneducated man struggling with a book that seems to him "an impenetrable mass of words." At one point he tries to speed-read it, but "the keyword technique that had been so helpful when reading Time was completely useless when applied to the book he had in his hand. The sentences seemed to run on for pages — often he could not even find the verbs."

Eventually he completes the assignment and Dr. Carmichael explains that she wanted him to read it "because it's still the greatest catalog of the varieties of disappointments human beings feel."

We have come a long way from the ooze of slapstick opening to its nearly sentimental conclusion. But thanks to McMurtry's sure touch, there isn't the least sense of disappointment.

New York Times Service

## Good Guys, Bad Guys

### Battle Over a Movie's Take on 2 Corporations

By Bernard Weinraub  
New York Times Service

LOS ANGELES — What is it worth to a company to get its soft drink or sneaker prominently displayed in a big movie? Tommy Hilfiger, the clothing line, spent \$10 million on a promotion campaign for "The Faculty," a Miramax/Dimension film for Disney about high school students (dressed in Hilfiger) who battle alien invaders.

By contrast, a new Disney film, "A Civil Action," may be the ultimate in reverse product placement. In a rare movie-industry moment, two giant corporations get prominent on-screen exposure as the major villains in the real-life story of the pollution of a New England town's water supply and the labyrinthine lawsuit by eight families that accuse the companies of dumping chemicals that caused leukemia and led to eight deaths, including those of several children.

One of the companies, W.R. Grace, reacted strongly to the film, kicking off a behind-the-scenes struggle over its portrayal during the making of the movie, even setting up its own Web site in November, www.civil-action.com. The other, Beatrice Foods, was largely broken up in the 1980s, and subsidiaries were sold off. But at one point in the film, the lead character, played by John Travolta, lists former Beatrice brands that are commonplace in millions of U.S. households: Peter Pan peanut butter, Tropicana orange juice, Rosarita Mexican food, Swiss Miss cocoa, Samsonite luggage, Playtex bras and Culligan water systems.

Even as the film was being made, W.R. Grace was sending letters and faxes to Disney lawyers expressing concern that the movie would represent Grace said were inaccuracies in the best-selling book by Jonathan Harr on which the film was based. The movie, like the book, is set in the 1980s and focuses on the obsessive efforts of a personal-injury lawyer, Jan Schlichtmann (Travolta), on behalf of eight families in Woburn, Massachusetts, against the two corporations. Schlichtmann loses virtually all he has in representing the families.

Implicit in the exchanges, said one person involved in the making of the film, was Grace's hope to apply enough pressure on Disney to fictionalize the name of the company in the movie. Disney refused to make any changes.

Grace has conceded making errors in its handling of the Woburn case, but it points proudly to its environmental record in recent years. Harr and the studio said they had never heard from anyone associated with Beatrice Foods or any of its components. Tropicana Products, for example, was sold in August to PepsiCo, for \$5.3 billion. The seller was Seagram Co., which purchased Tropicana 11 years ago for \$1.2 billion from Beatrice.

Mark Gutsche, Tropicana's vice president for public relations, said it was far-fetched to link the company with the tragedy in Woburn. "Tropicana has an excellent environmental record," he said. Of the film he added: "I think people are very smart and realize it has nothing to do with us."

What has surprised executives and producers in Hollywood is that Disney, one of the more conservative and traditional studios, agreed with apparent little question to follow the book and name Beatrice and Grace. Movie studios, mostly owned by conglomerates like Disney, Time Warner and Viacom, generally shy away from controversial subjects and certainly avoid criticizing major corporations and businesses.

"It is unusual, I guess, for a big cor-

poration to do this," acknowledged Joe Roth, chairman of Walt Disney Studios. "Maybe I shouldn't say this, but you don't want to throw bricks if you live in a glass house. As a corporation, the more public you are, the more vulnerable you feel."

The film adheres to the book in its allegations against Grace and Beatrice, which was involved through a subsidiary, a tannery run by a cantankerous Woburn resident named John Riley. Specifically, Grace and the Beatrice subsidiary were charged with dumping a substance called TCE, for trichloroethylene, on grounds near their Woburn plants, allowing it to seep into a well that supplied drinking water. The families charged that the contaminated water led to the leukemia deaths.

Shortly after the book was purchased by Disney in 1995, one of the producers, Rachel Pfeffer, who took the project to the company, thought briefly about changing the names of the giant corporations negatively depicted. "We thought about it for five minutes," she said. "But then we ever gave it a whole lot of thought after that. If you change names, you have to start changing history. To be able to say this was based on a true story was important to the filmmakers and the studio."

Steven Zaillian, the director and screenwriter of "A Civil Action," said that altering the names "never crossed my mind." He added: "I knew there'd come a time when Disney would decide whether they would allow me to use real names. It was their decision, finally. And my feeling was, even if they decided to change the names, everyone would know anyway. It would have been written about."

Pfeffer, Zaillian and another producer, Scott Rudin, said the studio's major concern was the so-called crawl, the text that appeared on the screen at the end of the film. Two Disney lawyers, Jack Yellin and Steve Bardwil, spent days working on the crawl and took into account letters sent by Grace to Disney about the depiction of the company.

"There were numerous faxes back and forth: I'm not exactly sure why," Zaillian said. "They wanted the wording to be very precise. They'd ask me what I wanted to say, I sent it to them. They'd review it, and sometimes they'd say it's fine, and sometimes they wanted a word or two changed."

The crawl begins by saying that a U.S. District Court judge, Walter Skinner (played by John Lithgow), had found that John Riley, who ran the Beatrice-owned tannery, deliberately concealed evidence at the trial. The tannery was torn down in 1990.

It also says: "W.R. Grace was indicted by the grand jury for making false statements to the EPA regarding its use of the chemicals TCE, acetone and toluene. The company pleaded no contest to the acetone charge. Its Woburn plant was closed in 1990."

"Faced with the prospect of returning to court, the two companies agreed to pay their share of the \$69.4 million in clean-up costs — the largest, most expensive project of its kind in New England history."

The crawl goes on to say that Schlichtmann settled his debts, got married and is now practicing environmental law, today representing 60 families in Toms River, New Jersey, in another contaminated-water case.

Pfeffer said W.R. Grace had "waged somewhat of a campaign with the studio." She said the company had asked, in vain, to read Zaillian's script and to view the film early. The company had also taken issue with some of the details in Harr's book.

In November, Grace set up the Web site, offering details of the company's clean-up efforts in Woburn. In a letter to the media on Dec. 17, Paul Norris, president and chief executive of Grace, said that "the pain and personal loss sustained by the Woburn families saddens us all."

He continued: "Looking back, we realize we made mistakes in how we addressed the concerns of the Woburn community and the government agencies regarding our past waste disposal practices. We have spent the last 12 years working with the community and the environmental agencies to restore their confidence and trust. We've made significant progress."

Harr, the author, spoke evenly about Grace. "I honestly don't know much about Grace today. I thought their Web site was pretty temperate and pretty fair-minded. It's undoubtedly true that Grace is more conscious of environmental concerns as a result of two things: the case I wrote about and simply changing times."

## A Womanly Start to a New Year

By Sheridan Morley  
International Herald Tribune

LONDON — If 1999 carries on the way it has started, the year will be a tough one theatrically for the male of the species. Five of them turn up in the first two plays of the season, Liz Lochhead's "Perfect Days" (Hampstead) and Shelagh Stephenson's "The Memory of Water" (Vaudeville), and all are an utter waste of space.

In that sense, I guess both new productions are of "women's plays," but intriguingly neither is any kind of feminist tract. Both plays are written within well-defined comic guidelines, both are traditionally well-made and both are clearly destined for some kind of afterlife on television, which is where either could have started as something between a serial drama and a sitcom.

Most Edinburgh Festival hits make the long trek south over several months and end up looking distinctly hung over and often very fragile in the colder light of a London winter, but the wonder of "Perfect Days" is that it is every bit as good as we were told it was from Scotland last August.

In an elegant Glasgow loft lives Barbs, (the feisty and fiery Siobhan Redmond in what will clearly be one of the performances of the year), who has her own daytime television slot and a highly successful hairdressing salon. What she does not have is a baby, and, approaching 40, she decides this has to be sorted out. A former husband of remarkable tolerance, a gay boyfriend, a college-age lover and a mother from hell are soon on the scene to aid and abet her quest for motherhood in Lochhead's vital, funny and charming comedy.

No, "Perfect Days" is not perfect, but in John Tiffany's production, what saves



David Calder and Penny Layden in "The Tempest."

it from being a dire morality play is Lochhead's evident enjoyment of her characters and their various social and sexual predicaments.

The other "new" play of the week dates still further back, to July 1996, and also features a mother from hell, in this case dead, but omnipresent. This one comes from Hampstead, where Shelagh Stephenson's first script, the patchily brilliant "The Memory of Water," was first seen in a production by Terry Johnson. Two and a half years later, after a long regional tour, a new production comes into the Vaudeville, again directed by Johnson but with an all new cast, starring Alison Steadman, Samantha Bond and Julia Sawalha.

They are three sisters gathered at their old family home on the Northeast coast of England to bury their cantankerous mother (Margot Leicester), who reappears periodically from beyond her shiny new coffin to make all their lives still more troublesome.

"The Memory of Water" is oo-

trinely into individual productions on a wide variety of London and regional stages.

These two Barbican transfers indicate that there is still a problem with talent in the middle and lower ranks of the company, and still another with verse-speaking (and even sometimes understanding); but they are the most encouraging start to a new year that the RSC has had in a very long time.

## BEST SELLERS

The New York Times			
This list is based on reports from more than 2,000 bookstores throughout the United States. Weeks on the list are not necessarily consecutive.			
FICTION			
1	A MAN IN FULL, by Tom Wolfe	1	5
2	BAG OF BONES, by Stephen King	2	14
3	RAINBOW SIX, by Tom Clancy	3	21
4	THE POISONWOOD BIBLE, by Barbara Kingsolver	6	11
5	THE VAMPIRE ARMAND, by Anne Rice	9	11
6	THE WIND BLOWS, by James Patterson	7	9
7	MIRROR IMAGE, by Danielle Steel	4	8
8	THE SIMPLE TRUTH, by David Baldacci	5	6
9	ALL THROUGH THE NIGHT, by Mary Higgins Clark	11	11
10	A NIGHT WITHOUT ARMOR, by Javed Akhtar	10	15
11	CHARMING BILLY, by Alice McDermott	12	3
12	MEMOIRS OF A GESSHA, by Armin Greder	13	59
13	HARRY POTTER AND THE CHAMBER OF SECRETS, by J.K. Rowling	8	3
14	WELCOME TO THE WORLD, BABY GIRL, by Fannie Flagg	11	
15	THE LOCKET, by Richard Paul Evans	15	11
NONFICTION			
1	THE GREATEST GENERATION, by Tom Bragg	1	4
2	THE CENTURY, by Peter Jennings and Toldi Brewster	2	6
3	TUESDAYS WITH MORRIE, by Mitch Albom	3	64
4	LINE MAN'S BLUFF, by Sherry Seating and Christopher Drew	4	6
5	THE PROFESSOR AND THE MADMAN, by Simon Winchester	5	15
6	WE INTERRUPT THIS BROADCAST, by Joe Garner	7	4
7	THE DEATH OF OUTRAGE, by William J. Bennett	15	
8	FOR THE LOVE OF THE GAME, by Michael Jordan	8	9
9	A WALK IN THE WOODS, by Bill Bryson	10	29
10	LINDBERGH, by A. Scott Berg	11	14
11	THE ENDURANCE, by Caroline Alexander	9	4
12	THE AMERICAN CENTURY, by Harold Evans with Gail Buckland and Kevin Baker	6	6
13	A PIRATE LOOKS AT FIFTY, by Jimmy Buffett	13	28
14	THE TEN COMMANDMENTS, by Laura Segalinger and Steven Vogel	15	16
15	CONVERSATIONS WITH GOD: Book 3, by Neale Donald Walsch	14	8
ADVICE, HOW-TO AND MISCELLANEOUS			
1	THE GUINNESS BOOK OF RECORDS 1999	1	5
2	STEPS TO FINANCIAL FREEDOM, by Sue Olsen	2	39
3	ONE DAY MY SOUL JUST OPENED UP, by Inge Varent	5	6
4	EMERIL'S TV DINNERS, by Emeril Lagasse with Marcelle Bensons and Patricia Wiles	4	3

LIVING IN THE U.S.?  
Now printed in New York  
for same day  
delivery in key cities.

To subscribe, call  
1-800-882 2884

Herald Tribune  
THE WORLD'S DAILY NEWSPAPER

ART  
ROYAL THEATRE  
NEW YORK  
WYNDHAM'S  
THEATRE  
LONDON



## Men's Fashion

## Function vs. Fantasy: Prada and Gucci Slug It Out

LVMH Courts 2 Rivals  
In High Drama Offstage

By Suzy Menkes

**T**HEY are the fashion titans of the 1990s. In one corner, a streak of blood red across the sleek hair, scarlet sequins dripping on the jacket and the crescendo from "Psycho" on the soundtrack.

On the other side, a khaki-clad figure, bag strapped to the chest, ready to stride out on biker boots into the urban jungle.

This war of two fashion worlds has been made more piquant with the announcement on Tuesday that Prada has sold its 9.5 percent stake in Gucci to LVMH Moët Hennessy Louis Vuitton, thus increasing the possibility that Gucci will be taken over by the French luxury-goods company. At the same time, Prada itself hopes to cooperate on an undisclosed basis with LVMH. Both factors have important implications for the fashion industry.

Gucci and Prada have come to represent two opposing fashion philosophies at the end of the 20th century: hedonism and optimism versus function and utility. Judging by their current menswear shows (viewed on-line and on tape), they have both entrenched their positions.

"I started with the same inspiration as last season: optimism, more color, more relaxed — not minimal, but the clothes worn in a minimal way," said Gucci's Tom Ford, referring to the white V-necked T-shirts that cooled down the rich velvet jackets and embroidered jeans or partnered the piebald fur coats and sleek suits.

Prada, by contrast, was strictly practical: flap pockets, omnipresent zippers, tab fastenings and a military palette of khaki, fawn, gold, ginger and brown. These clothes were not just sporty but ergonomic, with a sense that form and function are inseparable. Even the capes — one a military archetype in khaki with a red lining — looked like genuine outerwear.

"Protection is an important point and I wanted to make formal things more functional," said Miuccia Prada, referring to bicycle clips on workplace clothing and boots with everything.

Both houses are quintessentially 1990s in that they deal in items. That means that any piece, isolated from a powerful presentation, has a distinctive

character. That might mean (since both are historically accessory houses) the footwear: Prada's biker-meets-biker rubber-toed boots, showcased by pants cropped below the knee; or Gucci's square-toed, patent-leather shoes, catching the light like the oil-slicked hair. Ford sees the shiny feet as part of "the need to clean things up a bit."

But clothes are also used like accessories to highlight an otherwise simple outfit. These modern-minded designers have understood that the current look is never fastidiously put together and that the perfectly cut flat-front pant (Prada) or the ultimate leather jacket (Gucci) can be the compass point around which a wardrobe turns.

The hurrying of clothes and accessories is underscored by Prada's latest hit: the "hands-free" bag built into a garment. Prada has developed a lexicon of signature pieces from the original, much-copied nylon bag. Now the body-bag has been developed for the fall season on the front of an anorak, at the waist or fitted under a jacket.

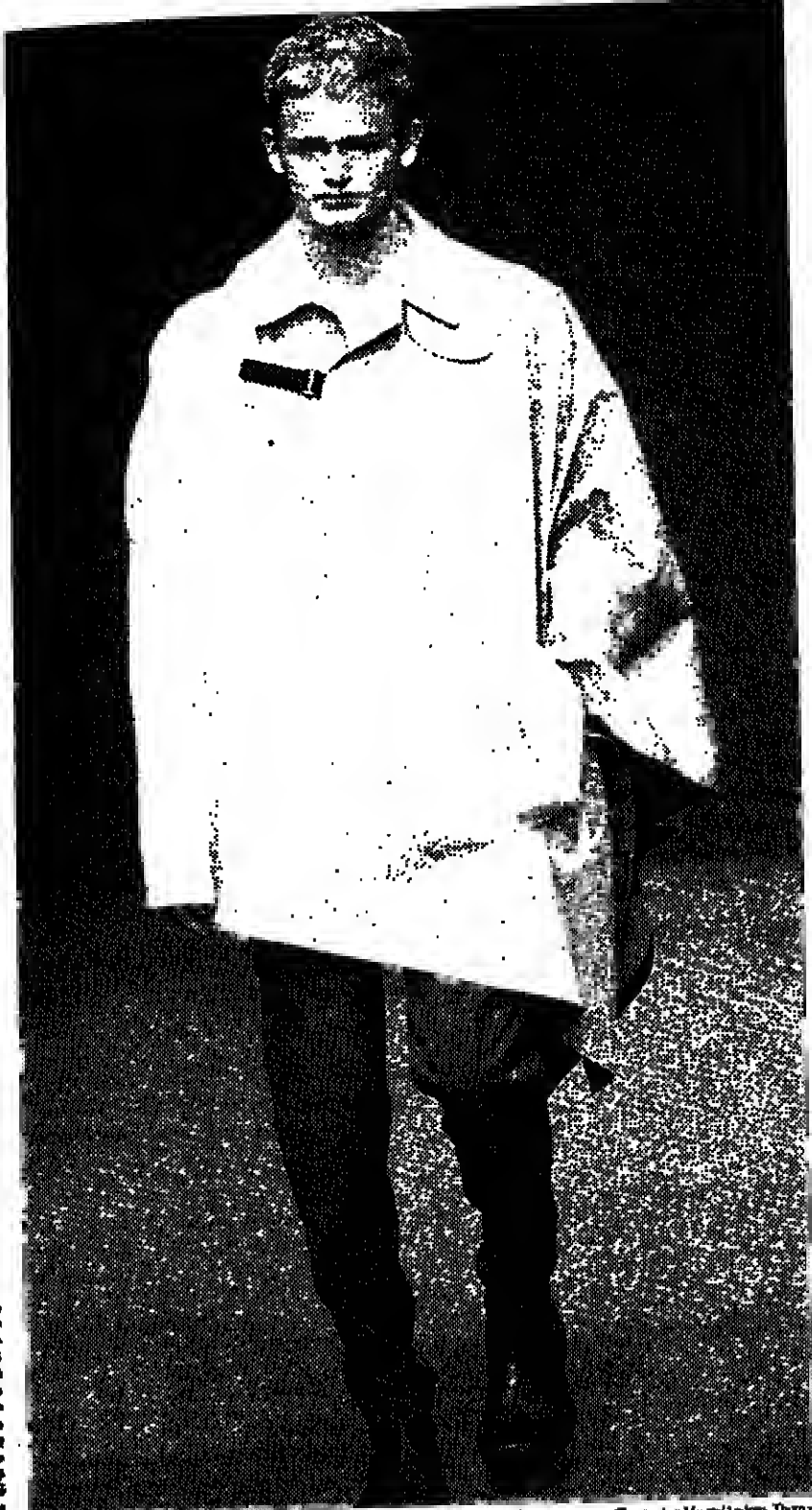
Sensuality rather than practicality is emphasized at Gucci. Tactile deep-pile fabrics like the iridescent velvet jackets still have a whiff of the hippies. Then there is the fur, patchworks of pieces forming a camouflage effect on a vest; fur collars, linings or splashy coats.

It can be ultra-cool to be low-key. Prada's aim is to blend luxury items — brown suit, gold suede jacket or even soft-as-silk track suits worn with elegant loafers — into the urban landscape.

You could spot the more showy pieces at Gucci, where the flower-decorated jeans have a Hollywood allure and where the red and green string belt looks like an instant status symbol. But there are also quieter classics: well-proportioned sweaters or blazers in felted cashmere to which Ford gave raw edges.

Reviewing the collections on-line, Prada's show looked meatier than Gucci's. But the significance of both collections is that they reinforce already strong images of houses that have marked the 1990s: If LVMH gets Gucci, and if Ford stays at the creative helm, the war for the hearts, bodies and feet of the luxury consumer can only escalate.

SUZY MENKES is fashion editor of the International Herald Tribune.



Prada's urban-warrior cape with tab front, tacky pants and heavy boots.



Gucci's piebald fur coat with flower-patterned, embroidered jeans.

## Jeans Makers Get the Blues as Sales Sag

By Roger Tredre

**L**ONDON — Lunchtime at the giant new Community College of Hackney, in the heart of fashionable Shoreditch, east London. The students milling around outside the college entrance are much like students the world over. But with one difference: not one of them is wearing blue denim jeans. There are sweat pants, track pants, cargo pants, khakis, chinos and jeans-style pants in moleskin and corduroy, but no blue jeans and precious little denim. The uniform of the young for more than three decades appears to have performed a vanishing act.

Are blue denim jeans dead? Retailers and manufacturers fear the current slowdown is more than another temporary downturn in the cyclical jeans industry.

"You always get blips," says Alex Forbes, who runs three jeans stores in southeast England under the name Gasoline Alley. "But this time, we suddenly realized it was a lot more than a blip. This is seismic. It'll never get back to how it was before."

Industry observers agree. "It was like denim walked off the edge of a cliff," says Eric Musgrave, event manager of the London menswear trade show MXL and an authority on the jeans industry.

Sales of jeans across Europe have been falling in volume year-on-year since the mid-1990s. The year in mid-1998 saw a 5.5 percent drop across Europe. The downturn is particularly marked in Britain, where the number of men's jeans sold in the year ending November 1998 was down 11 percent.

The shift is affecting Levi Strauss, the world's biggest jeans maker. After a decade of steady growth, sales worldwide in 1997 dropped 4 percent to \$6.9 billion. When the U.S. giant reports its 1998 figures next

month, market analysts expect an even bigger drop. Levi Strauss points to demographic problems: a decline in the number of 11- to 34-year-olds who are the critical trend-setting age group for the denim industry.

However, the company admits it has been slow to respond to shifting fashions, particularly the rediscovery of workwear. "The major task and challenge for us is to reinvent denim and denim jeanswear for today's youth market," says Robert Hanson, Levi Strauss vice president for marketing in Europe.

In a shake-up of its operation worldwide, Levi Strauss is redeveloping its business as a brand portfolio, with "consumer segmentation projects." In straightforward English, this means the company is working harder to find out how to make denim appeal to streetwise urban kids again.

The shift away from blue denim is particularly tough news for the old, established American brands such as Levi's, Lee and Wrangler. Simultaneously, their sales are also being squeezed worldwide by the growth of designer denim brands from names such as Calvin Klein and Tommy Hilfiger, and a myriad of cheaper, own-label store brands. Both are better positioned to withstand the downturn.

The American manufacturers have canceled millions of meters of denim orders. Factories from the United States to North Africa and Southeast Asia are either closing or converting to non-denim products. In Europe, Levi Strauss closed three factories last year in France and Belgium.

Pants in classic five-pocket Western jeans style are still best-sellers, say retailers. But the young no longer want them in denim, and certainly not in blue denim. "That's just so boring," says Ismat Shah, 22, one of the Shoreditch students, dressed in brown cotton twill cargo pants from the retailer Next.

"The kids see their parents wearing jeans and they want something different," says Eric Musgrave. Cotton khakis are the big winner. In the United

States, the growth of dress-down style in the office has given a huge fillip to sales of khakis, also known as chinos. Ironically, this trend has been promoted by Levi Strauss through its subsidiary brand, Dockers, launched in 1986.

Cargo pants, known as combat trousers in Britain, have also boomed at the expense of blue jeans. Back in the winter of 1997, they were adopted by the style-setters of London's Shoreditch. A year later, they are swamping the high street. Spotting an opportunity, retailers are working hard to improve design and fit. In the United States, Claiborne is launching a new cargo pant for this summer from refined twill and cut slim through the hip.

Can denim make a comeback? The success of cult labels such as Evisu suggests demand can be revived. "Denim needs to become special again," says Eddie Prendergast of Duffer of St. George, who sells several pairs of jeans a week, priced at £200-£300 (\$330-\$490), through his central London store.

Recent market information from Britain suggests a hint of revival in women's denim sales, led by dark blue jeans. "The downward spiral has continued for men's jeans, but has leveled off for women's jeans," says Sam Dark of FashionTrak, a market data supplier.

Designers are also continuing to experiment with denim. Names such as Nicole Farhi are working with new non-fading, denim-effect fabrics. However, most designers prefer the special qualities of the real thing.

"What's magic about denim is the way it fades with washing," says Olaf Parker of Burro, the British label. "For designers, that will always make denim a unique material."

ROGER TREDRE is a freelance journalist based in London.



Sportswear with a military edge on a street in London.



The big-pocket cargo pants have become the winning look.

## Swimwear and Underwear: Suiting Up the Body-Conscious Male

By Rebecca Voight

**P**ARIS — These are body-conscious times, but compared to women, men are still the timid sex when it comes to intimate apparel. Most men don't even buy their own briefs, their wives and mothers do it for them. For innovative men's underwear and also swimwear brands, the challenge is to create products with more style and comfort which are on the same wear and care level as the majors and then convince stores and men the difference is worth it.

Signs that men are ready for a more sophisticated approach are everywhere. The bodywear concept, where gym, swim, homewear and underwear are sold together as basic fashion, is gaining ground in men's specialty stores. The worldwide success of the U.S. designer Calvin Klein in men's underwear has led a score of other

designers in try out the market from new collections like Italy's Alessandro dell'Acqua and the sport giant Adidas to Helmut Lang, who is expanding his underwear offer after launching his collection two years ago.

"I hated shopping for swimsuits," said the designer Tomas Maier. "They were always so bright. I never found what I liked."

Maier's new swimwear collection, which currently is making its debut, is primarily for women; but he has also included a small 12-piece men's group. "I didn't want to do a collection for men," he explained, "just products with luxury and the right details that correspond to a way of life like mine."

Maier's suits have style, but they're not fashion statements. He uses Lycra for well-cut basics and slightly sexy shapes. Colors like his muted olive for spring are designed to flatter the skin. The men's range has already been picked up by top international stores like Paris's Panoplie and

*The bodywear concept, where gym, swim, homewear and underwear are sold together as basic fashion, is gaining ground.*

Maria Luisa, Louis of Boston and Maxfields in Los Angeles, but he is not projecting rapid expansion. "Most stores depend on image," he said. "Very few can sell items on their own."

A German, he divides his time between Miami, where his new company is based, and France, where his swimwear is produced and he consults for the fur maker Revillon.

"Swimwear seemed like a good start par-

ticularly for men, because it has been neglected," said Maier, who has spent the last 20 years designing in Paris for Rykiel Homme, and notably for Hermes menswear where he gained his swimwear expertise.

Until recently most men, and the women who buy for them, simply took whatever suit the store had in stock and headed for the sun.

"The concept of different shapes for different bodies is well established in womenswear, but it is still new for men," he explained. "Most suits on the market are badly cut, extremely boring, or over the top."

The fact that sales clerks rarely bother to steer short men away from long-legged trunks hasn't helped matters.

"You can't always spot the problem, until you've tried the suit on," said Maier. "Some men's suits don't have enough rise in the back, or there is no proportional difference between the front and the back, which makes them look like

diapers from the rear."

A visit in the men's underwear department of Paris's Galeries Lafayette is like a trip back in retail time when presentation was an unknown concept. Narrow aisles and racks stuffed with repetitive styles packed in nearly identical cardboard boxes with Bruce Weber-style masculine torso shots are mind-numbing.

Only a few maverick companies and the U.S. designer Calvin Klein have had any significant modernizing effect over the past decade on what men are wearing underneath it all.

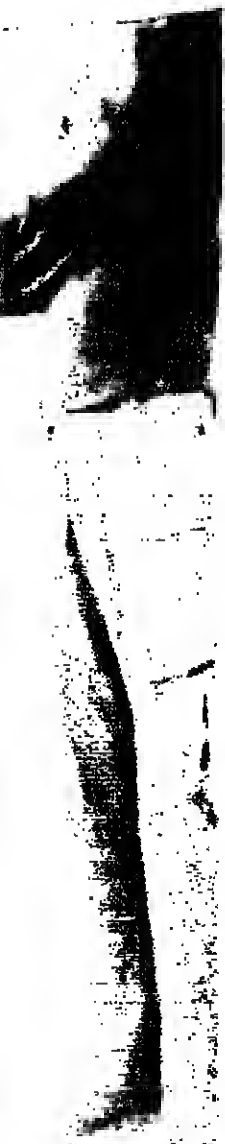
One major who has not lagged behind, however, is France's Hom. Its revolutionary horizontal HOI has sold 1.3 million units since its worldwide launch in 1997. The Louvre Musée de la Mode has acquired one for its permanent collection.

Hom's explanatory image for its packaging.

Continued on Page III



It Out



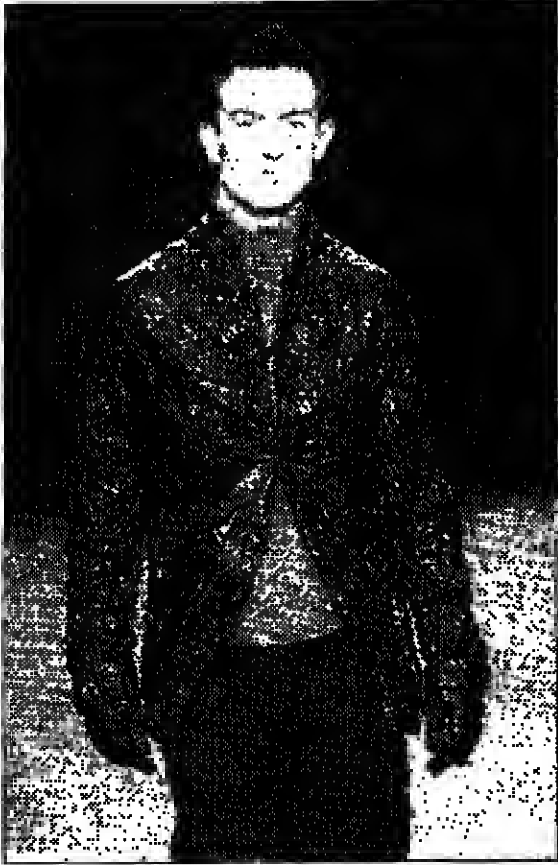
ms Male



GUCCI



# Dressing



d  
o  
w  
n



Casual but upscale is the message from Milan for the fall/winter season. From left: Cerruti's shirt jockeys; Miyake's crumpled-fabric jacket; Alessandro dell'Acqua's jersey top; over-sweater from GFF by Gianfranco Ferré.

## London: Scruffy vs. Suity

By Barbara Rosen

LONDON — Until recently if an Englishman's home was his castle, a navy pin-striped suit was his workday armor. But even in the land of bowler hats and furled hollies, age-old sartorial mores are changing. "Dressing down" at least one day a week at work has taken a firm foothold in many London offices, from blue chip industrial boardrooms to City of London investment banks and the Bank of England itself. And while it is far from universal, "casual Fridays" seem here to stay.

Some companies specify no jeans or T-shirts; for others, almost anything goes as long as you're not going out — which often tends to rule out dressing down among the higher-ups, who have proportionately more outside meetings.

At ICI group's headquarters on the banks of the Thames, even jeans have been okay on Fridays since last summer. "If I have a meeting with our chief executive, I'd be in a sweater — and I'm a vice president," says Martin Agency, vice president for public relations. "There are plenty of sweaters around."

In the City of London financial district, you rarely see a bowler hat any more, although you still see "black shoes rather than brown," says one denizen. But on Fridays, in particular, more and more suits are giving way to jeans and chinos, topped by brushed cotton shirts or knitwear.

At Nomura International, everyone from senior management down has been dressing down on Fridays for at least the past three years, although they are periodically reminded not to come to work in jeans or T-shirts.

Bankers Trust International brought the practice over from its U.S. side about two years ago. And at Warburg Dillon Read, part of the UBS group, all employees can dress down at the office any day they want, although the majority still end up in suits because of constant external meetings, says an official.

And while the Bank of England's "gatekeepers" still wear pink tailcoats every day of the week, even there one internal department is dressing down, although a spokesperson wouldn't say officially which one, and added that the bank requires "that staff present a neat and businesslike appearance, avoiding extremes of dress."

"Scruffy" is now Adrian Hudson, general manager of

Whittington's restaurant and bar, describes about 10 to 20 percent of his Friday lunchtime clientele. It's a "suiety" kind of place, he adds.

Whittington's is near the London International Financial Futures Exchange, whose 3,000 workers have been dressing down every Friday for the last few months. Floor traders, in particular, who used to doff their bright uniform jackets and change back into suit jackets for lunch, now show up in jeans and "Ralph Lauren polo-type shirts," says Hudson. "They like to show off that they spent a lot of money on the shirt." He doesn't object, he says, because "we'd lose quite a lot of business if we did."

There are, of course, holdouts. "It's always been thought that that would not be the way to go," says a spokesman at Schroders, a bastion of British investment banking.

And many British businessmen still prefer wearing a suit to work and object to what some describe as the imposition of dressing down. "Clothing at work is a way of making distinctions," explains one retailer.

Others find it just too complicated. "There are some men who go from the sublime to the ridiculous" — suits at work and slob at home, says Cheryl Kuczyński, corporate spokesperson for Marks & Spencer. For those men, a business suit is like a school uniform. It's easier.

Marks & Spencer, Britain's biggest clothing retailer, is finding that customers are buying more and more casualwear, says Kuczyński's counterpart on the fashion side. Like other retailers, Marks & Spencer cites a trend to casual dress going beyond the workplace, with non-suits now acceptable for dinner parties or an evening at the theater.

Despite the casual trend, Marks & Spencer and other retailers say suit sales are still going strong. Austin Reed, which has about eight stores in central London, has had success with a smart-casual line called Reed that was launched early last year. But suits are selling stronger than ever, says Roger Jennings, managing director. "Our customer base is primarily the 28 to 30-plus, the more managerial, the more affluent," he says. "Our view is that still at work it's important to feel right and to project your own business identity."

BARBARA ROSEN is a freelance writer based in London.

## Tokyo: Cues From the West

By Kaori Shoji

TOKYO — It used to be that the Japanese male had two modes of dress: his dark business suit and his dark pajamas. This matched his lifestyle admirably. When he wasn't working, he was on the commuter train that took him to work. Any time left over was devoted to recovering from his work day. Besides, traditional male aesthetics dictated that he shouldn't care about dress. The fewer things he had in the closet, the better. Anything spiffier than a pair of ill-fitting jeans (and only if they were a holdover from college) by way of casualwear indicated that he was strange, different, not to be trusted.

Then came the '80s and with it a new male culture. With the advent of men's fashion magazines, from the enormously popular *Popeye* to classier material like *GQ* and *Esquire*, Japanese men were introduced to the joys of casual and attractive clothing like khakis, button-down oxfords, argyle socks, barn jackets and down jackets. Although much of this attire was new to them, they were urged by the media to put it on, buy an appropriately snazzy car and find a girlfriend.

Now almost 20 years later, Japanese men are being splashed by a second big fashion wave: the corporate dress-down. Taking their cues from the United States, many of the largest and most respected Japanese companies have relaxed their dress codes and designated Fridays as "casual day." Employees are urged to discard their suits and get creative. Where once dark blue or dark gray were the only colors deemed suitable for business, men now can choose from multiple shades of green and brown and even beige in the summer. Colored shirts, and colorful patterned ties, are acceptable. Men are also carrying backpacks and little bags that attach to the belt, in lieu of cumbersome briefcases.

As for shoes, men have become downright adventuresome. Black high-tech sneakers or comfortable wing-tips, loafers and even Doc Martens pound the sedate pavements of Tokyo's financial district.

Consequently, navy blazers are coming back with a vengeance, paired with plaid wool shirts or turtle-necks and gray flannels. The young and more fashion-conscious sport the military look which has been all the rage since last year —

U.S. Army bomber jackets or field jackets, black T-shirts and cargo pants. The latter is difficult to carry off, however, unless the wearer works in the media or advertising, where the dress code has always been lax.

Most people, when confronted with the concept of casual, prefer to strike a delicate balance between aspiring to a Ralph Lauren ad and going out to the laundromat. The result: cotton pants, inconspicuous shirt or sweater, and a pea jacket thrown over all.

The dress-down trend has spawned one important change in men's looks — hair. Growing it out, and/or dyeing it, is no longer revolutionary but a matter of course. This is mostly thanks to World Cup and Olympic star athletes who sport long, colored hair. Ten years ago, the only possible haircut for a serious sportsman was closely cropped.

The streets have become dotted with yellow, orange and brown heads that are permed, tied back or even dreadlocked. Last summer, people toting briefcases and correctly turned out in every way were sporting the "Nakata haircut," named after the soccer hero Hideroshi Nakata: short, shaggy and sunflower yellow.

But while companies now allow plenty of room for experimentation, a good number of men still refuse to loosen up. The 40 and older generation sends wives (many of them abhor being seen in the embarrassing act of buying personal attire) to the huge discount outlets that sell business suits in sets of two, with an extra pair of pants thrown in.

But perhaps there is something else at play. "Salaryman" (company man) ethics favor battered shoes over new; dark colors over bright; polyester over natural cotton. Heavy briefcases reign supreme. It would never do for a man to look too good or be too comfortable, especially now with the stock market in its present state. Men must look dark and seamy if only in deference to the times and the clients.

Thirty years ago, securities salesmen were ordered to wear a wool jacket in the steamiest summer weather when visiting clients, so that sweat stains formed large blotches on the back and under the arms. This was how they made their appeal of sincerity and dedication. Today, the practice still stands. Men's dress in Japan still has a long way to go.

KAORI SHOJI is a freelance journalist based in Tokyo.

## Paris: Sporting Chic

By Pat McColl

PARIS — Call it fallout from the World Cup. In the past, French menswear stores were all about refined elegance.

Now, for "urbane" read "urban" as the new generation of boutiques is about specific active sportswear crossing over to become streetwear.

This season's prime example is the brightly colored boxer jacket in waterproof polyester Oxford from Aigle, immediately identifiable by the squared off "1853" logo on the left sleeve. Introduced three years ago, the jacket was designed as nautical sportswear but instead of heading for the open seas, it hit the streets. To date, more than 100,000 have been sold.

For menswear designers like Nino Cerruti or Patrick Lavoix at Christian Dior, it is more than just the inspiration of these sportswear pieces. As Cerruti says, "The attitude has changed with a wider and wider adoption of the casual mood working in the direction of the style of our time."

Headquarters for the most innovative attitudes toward urban streetwear is Le Shop at 3 Rue d'Argout. The shop's director, Xavier Barotin, claims that much of the impetus for this phenomenon comes from hip-hop or techno music as well as newer city sports like roller-skating and skateboarding.

"Everyone wants to look dynamic, young," he comments. "When a name like Yves Saint Laurent uses electronic jazz in his TV commercials, or Prada says it is getting into active sportswear, you know a page has turned."

Le Shop is almost a mini mall with 25 different collections individually showcased on two levels. What most of the labels have in common is a "techno" approach to fabrics, from oiled denim jeans for the biker crowd to a featherweight down coat lined in an "anti-freeze" material to waterproof jogging pants. Everything zips or snaps apart with velcro closings while jacket pockets are specifically designed for mobile phones. Colors are dominants of grays and blacks.

Most of the customers arrive clutching motorcycle helmets. Others roller-blade through the brick-floored store to check out the latest in skate shoes. Customers pick up on other sporty references in tennis gear-sized duffel bags, mountaineer backpacks or thick-soled hiking boots.

"In the beginning, we were there to shock," says Barotin. "Now, it seems normal

that these active sports looks — from the infinite variety of athletic shoes to baseball caps — have become city style.

"Much of what Le Shop sells used to be defined as 'weekend clothes,'" commented a young menswear designer. "That definition no longer exists."

Quiksilver, which specializes in surf wear and snowboarding, just opened a 500 square meter boutique at the end of last year at 30 Avenue des Champs-Élysées. A second Quiksilver opens on the Rue de Rivoli at the end of January.

Surfing on the Champs-Élysées? "No," says Catherine Damien, boutique manager. "We are not promoting surfing on the Champs-Élysées. What we are about is 'street style.'" Pointing to the huge Paris Saint-Germain boutique just across the avenue, she adds: "But then, one doesn't play football on the Champs-Élysées either."

Yet another newcomer to this rapidly growing array of sportswear as lifestyle is an Italian firm, Napapijii, which opened a boutique in the Village Royal, just off the Rue Royale, two months ago. Through its clothing, it projects an ambience of the polar north with, as its signature, the Norwegian flag. Founded 10 years ago, Napapijii — Finnish for the Arctic Circle — originally made only backpacks and oversized duffel bags. The clothing part of the collection, much of it in techno fabrics like a tear-proof nylon with the look and feel of cotton, was added six years ago.

Inuit sculptures and a huge oil painting of a polar expedition on loan from a museum in St. Petersburg add to that far north image.

Elsewhere in the city, these sports-oriented boutiques are popping up faster than designer ones on the Avenue Montaigne. One of the biggest, still on the drawing boards, is a 5,000 square meter Printemps Sport store, which the department store will open in September 2000.

High-end menswear designers are racing down the same sporty track. At Christian Dior, designer Patrick Lavoix calls his mixes: "the comfort factor" as he layers a down parka, instead of a traditional topcoat, over a classic suit.

The Dior difference is in the jacket's luxurious quilted wool fabric.

"Casual chic is very much of a mass lifestyle now," said Nino Cerruti. "Why can't a man look as smart when he's casually dressed as when he dresses up?"

PAT MCCOLL is a freelance journalist based in Paris.



Christian Dior's quilted parka vest is layered over a suit in what the designer Patrick Lavoix calls "the comfort factor."



President Jacques Chirac of France sporting a parka as he opened a drive by the charity Restos du Coeur last month.

## Suiting Up New Male

Continued from Page 1

with perforated lines over its patented horizontal fly, explains its easy access difference, offering the first common ground for briefs until now divided by left- and right-handed dressing. The blend of cotton, modal and Lycra is hypoallergenic, reduces humidity and is, the company insists, extremely comfortable.

"Working on style within such a small space fascinates me," said the designer Stephane Plassier, whose brand Stephane Plassier Dessous is one of the rare new names to produce underwear for men. Plassier designs objects for the home and works on event conception and scenography for museum shows as well as clothes. He thinks of underwear design as more invention than fashion.

"It's a job for Raymond Loewy," he said, referring to a celebrated French industrial designer who made major contributions to that field in the 1940s and 1950s.

At his store in the Marais section of Paris, Plassier sells primarily underwear and bodywear for men. "This is traditionally a gay neighborhood, but now about 60 percent of our clientele is women," he said. He also has a corner at Galeries Lafayette and recently registered the highest progression in sales in the men's department.

After design stints with the big brand Emlence and others, he has sifted through the advantages of both mass- and design-driven collections and thinks that he has now found the right balance.

"Men's underwear must be comfortable for men, easy care for women and timeless fashionable for both," he explained. "The mistake designer brands make is thinking anything goes. All those details like double layers and piping sacrifice comfort for fashion. Most designers end up being only marginal, or dropping out of the market after awhile."

Plassier's current collection is based on an idealized image of the '30s, even though he points out that the real '30s was more about itchy hand-knit swim trunks than the streamlined forms in his collection.

Key is his fabric research with the

synthetic fiber division of Du Pont ranging from this winter's blend of wool, silk and Lycra to a new Lycra piqué that looks like a Lacoste polo and next winter's Lycra blend with wool and cashmere for bodywear.

At the small Paris specialty store Panoplie, the buyer Jean-Louis Beaumont says most of what he has seen is either too gimmicky or poor quality.

"I was the first to buy Helmut Lang's underwear because other stores here considered it too expensive and basic," he said. "But that is just what my customers appreciated." Lang, who originally worked with a traditional Austrian knit underwear specialist, has scored with his ribbed cotton knit boxer brief.

OTHER styles in his collection, says Beaumont, could practically double as swimwear. Panoplie also carries Britain's John Smedley, which has been in business since 1784. With sizes and styles only slightly adjusted for fashion, the traditional brand has become the new cool body basic for men who are into Gucci and Prada.

Sports Locker in London's Covent Garden carries an astonishing 15 underwear brands.

"Department stores come in here frequently searching for what is next," said the owner Graham Hanes.

The store was among the first in Europe to carry Calvin Klein back in 1982, and it remains a best-seller. American brands like Polo Ralph Lauren and Tommy Hilfiger, 2(X)ist or the new Papi, which takes its image from rap music and has a strong Latino following in the United States, are the store's best-sellers while European designer brands lag behind.

Newest on the market, says Hanes, are sport names like Converse and Adidas or Sweden's Bjorn Borg.

"We began with underwear as a way to get men to spend a little more, but it's a big draw today," said Hanes. "Men have become much more aware of their bodies because of working out. Underwear tends to merge with homewear and gymwear. It's all part of showing off."

REBECCA VOIGHT is a freelance journalist based in Paris.



MEN'S FASHION / A SPECIAL REPORT

# A Peaceful Revolution for the French Male

By William Middleton

PARIS — Nothing less than an avalanche of design talent has poured into Paris fashion in recent years, sweeping aside long-standing traditions and reenergizing even the most conservative French houses. But the revolution that has transformed menswear — led by John Galiano at Christian Dior, Alexander McQueen at Givenchy and Alber Elbaz at Guy Laroche — has largely bypassed menswear. While Galiano pushes forward the image of Dior with spectacular shows and over-the-top creativity, his menswear counterpart at the house, Patrick Lavoix, sticks primarily to suits.

The Italians, however, led by Miuccia Prada and Tom Ford at Gucci, have shown how creative excitement in menswear can energize an established house. From rhinestone-studded underwear at Gucci to velcro-fastened hooded jackets at Prada, Italian menswear, backed up by aggressive advertising campaigns, packs just as powerful a punch as its womenswear.

And although there are some early signs of life in the French menswear establishment, primarily Marc Jacobs at Louis Vuitton and Hedi Slimane at Yves Saint Laurent, most French houses have a long way to go to catch up with their female counterparts or their rivals on the other side of the Alps.

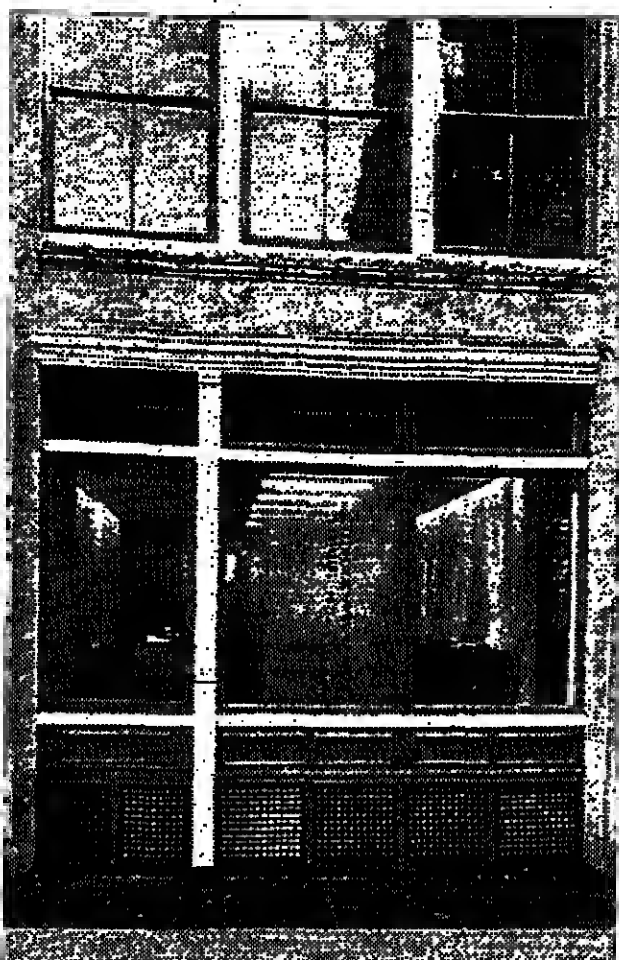
A vivid example of the dilemma facing French menswear can be found in one celebrity couple. The actress Nicole Kidman has been a very visible fan of the revitalized Christian Dior, attending the opening of the Paris boutique last winter and wearing one of Galiano's evening gowns to the Oscars. Her husband Tom Cruise, on the other hand, prefers Prada. While it makes perfect sense for a stylish actress such as Kidman to favor a French couture house, it seems just as logical that her equally stylish husband would buy Italian.

"For the moment, unless he wants a tuxedo, he's not our target customer," Christian Dior's president, Sidney Toledano, says of Cruise.

Toledano says that Dior menswear has remained traditional because men are inherently more conservative than women.

And he feels that Prada and Gucci can be more creative because they target a younger customer. Although he refuses to be specific, Toledano suggests that Dior might be moving in that direction. "The 25-35-year-old market does have to be considered," he says. "And we are thinking about it."

The president of Lanvin, Gerald Asaria, is convinced that any change in menswear direction must be gradual. "In women's, you can have a revolution every six months. In men's,



Hedi Slimane, Saint Laurent's innovative menswear designer, recognizes that there are limits to how far men's fashion can be pushed. At left, the exterior of Saint Laurent's new boutique in New York.

where the foundation remains a pair of pants, a jacket and a shirt, the room for maneuver is much smaller."

Asaria notes that, with 240 million francs (\$42 million) in international sales, Lanvin menswear accounts for some 70 percent of the house's business. "It is easier to do more creative menswear for houses like Prada and Gucci because you don't have the existing clientele for more classic pieces," he adds.

Lanvin first began addressing a younger market in 1995, when it introduced Lanvin Studio to complement its classic menswear line. Asaria points out that 80 percent of menswear sales at Lanvin are from classic merchandise, with sportswear and Studio making up the remaining 20 percent. "Our objective is to have 60 percent classic, 20 percent Studio and 20 percent sportswear," he noted.

The closest that Hermes president Jean Louis Dumas will come to discussing the target age of his clients is to quip, "Hermes is the

Tintin of luxury; like the books, we're followed by everyone from 7 to 77 years old."

Dumas sees no difference in strategy between Hermes womenswear, now designed by Martin Margiela, and its menswear, designed for the past 10 years by Veronique Nichanian. "The goal of our ready-to-wear is to evolve without violating the spirit of the house, to develop but not betray Hermes," Dumas says. "And the public is following Veronique's small, peaceful revolution just as well as Martin's big, peaceful revolution."

Although it is over peaceful revolutions that generate the headlines, that doesn't matter to Hermes. With raglan-sleeve deerskin jackets, unlined three-button suits or linen shirt-jackets in muted colors, the emphasis at Hermes is on a quiet kind of luxury.

At Hermes's luxury rival Louis Vuitton, the designer Marc Jacobs, whose work for the house first hit stores last January, was convinced of the need to come on strong from the beginning. He also felt strongly about the

importance of targeting both men and women. "Louis Vuitton had never done men's or women's, so if you're going to start something, you might as well start it big," Jacobs says.

Having quickly attracted such stellar clients as Jack Nicholson, Philippe Starck, Lenny Kravitz and Steven Meisel, Jacobs is convinced that the time is right for taking risks in menswear. "Menswear is in fashion right now because men are much more fashion-conscious. Whether they are aware of it or not, men now have much more exposure to style."

While Vuitton has plenty of classically conservative suits, it also offers more adventurous looks such as zip-front sweaters in thick cashmere and hooded sweatshirts deluxe.

At Yves Saint Laurent, the president Pierre Berge traces his desire to relaunch menswear to the time when other houses began picking up on the strong shoulders and pinstripes of vintage Saint Laurent. "I wanted to regain control of the image of Saint Laurent menswear because of Tom Ford and others like him," Berge explains. "I saw that Saint Laurent was being copied everywhere while we were doing nothing. So I said, 'Okay, we'll do that.'"

In 1996, Berge hired the young French designer Hedi Slimane to take over Saint Laurent menswear. Slimane's original concept for Rive Gauche Homme came from the larger-than-life founder of the house. "The first idea I had was to project the personality, the myth, of Monsieur Saint Laurent," he explains.

To translate that into clothing, Slimane went back to the original intent of Rive Gauche Homme. "I had a perception of Saint Laurent Homme that was very conservative, and it was fascinating to learn that the beginning, in 1969, was not conservative at all. It was very strong, very contemporary, worn by opinion leaders, a line that Saint Laurent wanted to make for himself and his friends. It was less about suits than luxury sportswear. Over the years, it became more classic and the original idea was lost. So the idea of Rive Gauche now is to go back to the original principle."

Slimane's work for Saint Laurent, from safari dress shirts in sheer cotton to peacocks in off-white mink, has caused something of a sensation.

Nonetheless, he is aware that there are limits to how far menswear can be pushed. "There is still the situation that changing the number of buttons on a jacket can create a scandal," Slimane says. "That's something I find completely unbelievable. But generally, men were reluctant to take risks for years. Now, they seem a little more eager."

WILLIAM MIDDLETON is a freelance journalist based in Paris.



Nylon strap-on bag by Mandarina Duck is among new items that are changing look of accessories.

## A New Mood In Accessories

By Lucie Muir

MILAN — Italian menswear designers are about to blow your socks off with a new range of luxurious yet functional accessories. From customized shoes to strap-on bags and wrist purges, men will never look the same again.

In a strategic move, Italy's ready-to-wear designers are investing in bigger accessories collections to boost their revenue. As a result, the men's accessories business is set to become fashion's fastest-growing niche sector as clothing brands come full circle with a range of head-to-toe products.

In summing up the new mood, Elizabetha Canali, advertising director for the menswear label Canali, said, "Accessories were born as a complement, now they are a fundamental necessity to a company's business."

And to prove it, Canali is adding new accessories each season. When Canali's Milan flagship store opens in April, plans are to unveil its first hand-finished shoe collection as part of a pilot scheme.

Elsewhere, designers have been quick to open stores on a global scale to accommodate their accessories collections, like the luxury goods label Gucci, which continues to invest in men's accessories with new shop openings and refurbishments. Last year it opened three men's accessories stores in Japan and one in Hong Kong, while another is set to open in Tokyo later this year.

Gucci sales of men's accessories brought in \$120 million in the first half of 1998. According to Gucci's creative director, Tom Ford, the rise of men's accessories is due to a new breed of consumer. "Men are spending more money on themselves and their image. They are no longer afraid of looking vain and are continually discovering the art of looking good and sexy," Ford said.

Looking good, meaning in a more personalized way, and to meet the new trend, menswear designers are hoping to attract more customers by adding a made-to-measure accessories service to their new stores.

According to Andrea Ciccoli, a business consultant at Bain & Company Associates in Milan, "Clients are asking for customized accessories, thinking that good service is more important than the actual product."

One name that has been quick to see the potential in customized accessories is Brioni, the Rome-based suit maker, which has included a made-to-measure accessories section in its new Milan flagship store. Now customers can pick and choose the height of a shoe, the buckle on a belt or put their initials on cashmere socks thanks to an inside team of specialized craftsmen.

Brioni's managing director, Umberto Angeloni, said, "We have seen the potential of customized accessories at a time when a return to elegance and the need for details has become so important."

FORESEEING the threat to business as more and more big brand labels move into accessories, the specialist neckwear designer Tino Cosma has been customizing ties since 1990. From Milan, Cosma designs ties for statesmen and presidents. President Bill Clinton wore a Cosma tie on Election Day, 1992.

"When the big names do well, it is only natural that their future will have an effect on the smaller, more specialized accessories designers. We just have to offer better service, and more beautiful ties," said Cosma, pointing to his latest special edition tie collection. It is made from silk and pure gold threads with zodiac motifs. The ties cost \$200 a piece.

The price may be high, but men, it seems, are prepared to pay in the name of luxury. Take Gucci's new sneakers made in a mix of butter-soft calf skin and fabric and Loro Piana's scarves made from pure strands of vicuña hair.

"The current trends are very much in luxury," confirmed Gildo Zegna, CEO of the men's clothing and textile group, Ermenegildo Zegna, whose latest ties and socks are spun from top-quality cashmere.

"We are working on details and innovative new materials to suit the business traveler who demands performance and functionality in what he carries and what he wears," said Zegna, noting that its first collection of small leather goods and travel cases will come out next fall. But if some designers have their way, men will soon be dressing like urban gladiators in a range of functional accessories designed to withstand the elements.

At Mandarina Duck, the Bologna-based accessories and clothing label known for its technical fabrics and modular designs, bags strap on to the front of the body like bulletproof vests.

The company's design team has had to streamline men's accessories to suit demand. "Men want simple, easy-to-use accessories," said the company's international marketing manager, Elena Moretti. "They [men] don't want too many devices in an accessory, but they do want lots of pockets," she said, noting that a new line of detachable bags has been developed for the Ducati motorcycle company.

At Ero, the Italian luxury label, demand for men's accessories is so strong that a separate team of designers has been assigned to the menswear collection.

Under the watch of the creative director, Kean Ero, the final touches are being made to shoes and bags in its new sports line and a range of accessories are being developed to protect the wearer from electromagnetic waves that leak from mobile phones and computers. This capsule collection of hats, gloves and even chest shields, made from the same membrane fabric that covered the Voyager space probe, will be presented at the fall edition of Milan's computer and technology exhibition, Smau.

Said Ero, "I like the '90s more than the '80s. You have to confront design issues in a more methodical way. The real challenge is to renew accessories intelligently with a high function factor."

LUCIE MUIR is a freelance journalist based in Milan.

## Paris Hip-Hop on a Roll Dance Moves From the Street to Stage

By Alicia Drake

PARIS — In a whirl of baggy cords and balding trainers, the dancer Tamiaki Toriyabe is dancing hip-hop. He flicks his body about, spins continuously, then snaps a somersault in the air with no apparent concern for vertical limitations. Taking a break from rehearsal, he says: "It's like this. In New York, hip-hop dancers make their living from doing videos. In Japan, they make money from dancing at the nightclubs, while in Paris it's from the theaters."

When hip-hop first hit Paris in 1983, the story was very different. Back then it had arrived direct from the Bronx, an exuberant black culture born on the streets and comprising rap stars, break dance, DJs, graffiti graphics and matching attitude. Rock Steady Crew and New York City Breakers were the dance heroes, Adidas the clothing brand, and kids hung out all day on the street, break dancing on the platforms of the RER suburban trains, spinning in the shopping malls.

Then toward the end of the 1980s, hip-hop dance fell from grace in France and went underground as media and youth attention turned instead to performance sports such as snowboarding, surfing and in-line skating. Now it is enjoying a revival, thanks in part to the rather unlikely patronage of French theater. For while in the United States, freestyle and the dance crews such as the Mop Tops and the Jamaican star Bruk Up get their breaks in pop culture, in Paris hip-hop crews are fusing the club scene with the cultural establishment.

Take Toriyabe, 23, and Japanese hip-hop dancer and choreographer, the leading Constructivist poster designer. He sought to mix images and text like visual bullets. "Thoughts should be expressed optically, not phonetically," he decreed. "A sequence of pages is a cinematic book."

Applied by the Bauhaus, this compelling formula came to America mainly through

next month he appears with his crew called Ykanji at the Centre National de la Danse).

The irony is that what started off here as a subcultural street movement is now show-biz bound. "Before hip-hop, dancing in France was about dancing in the street full stop," says the contemporary dancer Blanca Li, who has just choreographed a mix of urban dancers, skaters and a BMX biker for the Suresnes Cites Danse festival (which starts Friday and runs until Jan. 31) in a piece entitled "Macadam, Macadam."

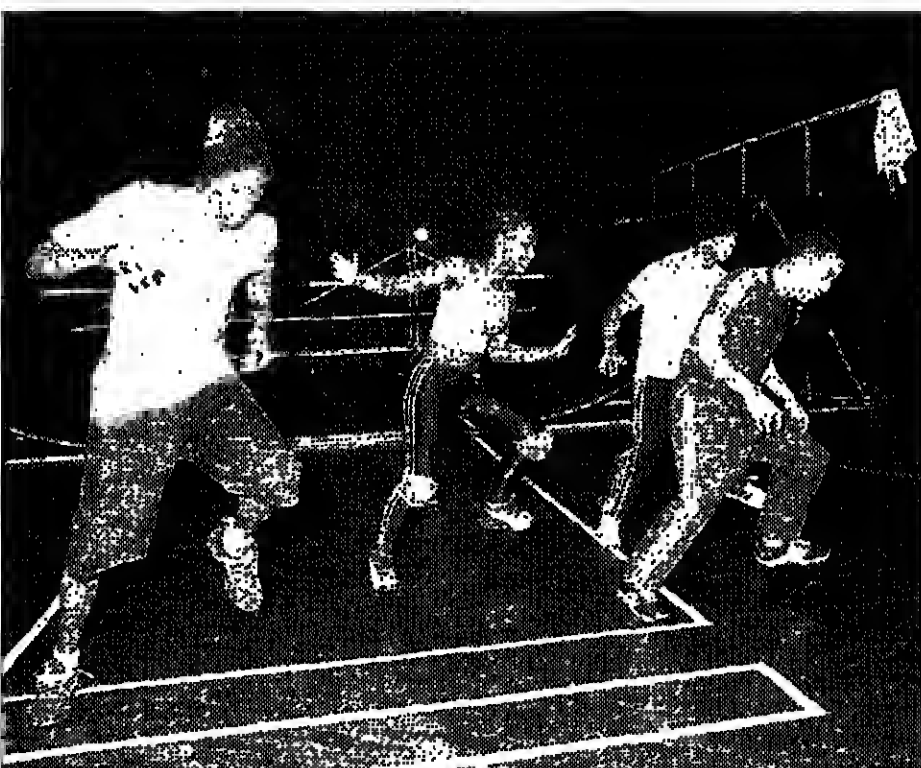
"Now most of these dancers have aspirations beyond that. They still meet on the street and come up through the street, but they want to become part of a company, put on their own show, get on stage. More and more, hip-hop is becoming institutionalized and part of the accepted dance world," she said.

For their part, French theaters, such as Paris Villette, Suresnes, Opera Bastille and the Centre National de la Danse, are eager to showcase hip-hop. For a start, it pulls the crowds. "They can't fill the theaters showing traditional, classical dance," says Toriyabe.

"And more and more people are getting into hip-hop. It attracts a young, new crowd." As a form of dance, it is accessible, high-energy, and it is not hard to imagine why a guy in a Nike T-shirt, breaking to the sounds of a pumping drum beat is more relevant to your average 18-year-old than a man in a pair of white tights doing pirouettes.

Olivier Meyer, director of the Theatre de Suresnes, is one of the pioneers of hip-hop dance in French theater, having launched the Suresnes Cites Danse festival of urban dance six years ago. "Certainly these types of shows renew the audience. You get people who have never been to the theater before coming," he says. "The Suresnes Cites Danse attracts around 6,000 people, 70 percent of whom I would say were aged between 15 and 25. Normally, our audience is more like 70 percent aged over 40."

He also cites cultural financial grants from the state as a further hip-hop incentive and, of course, its artistic value. "These dancers have



The 10-member dance group Macadam practicing at the Theatre de Suresnes.

an energy, authenticity and risk-taking that few other dancers possess," says Meyer. "Nowadays, the audience wants action."

Theaters are not the only ones seeking credibility through hip-hop. Less macho than rap and so far less exposed, fashion brands are taking an interest. In Paris, Adidas, which still reigns as the cult brand among dancers here, sponsored two French crews during the World Cup who performed at the Trocadero across the river from the Eiffel Tower. They have also just dressed the crew for "Macadam, Macadam," and, according to the urban product manager Jean Grandy, "It is because it is a youth phenomenon which is still underground, not mass market nor overmediatized, that it is interesting for us as a brand to be involved."

By contrast, in the United States, the fashion trend for dance is already on a roll with jeans brands such as The Gap and Pepe Jeans

rushing to choreograph a slice of break dancing into their advertising or dress a hot dancer in a suitably happening video.

Tommy Hilfiger, who has built his brand on a mutual admiration trip with hip-hop culture, has been dressing dance crews, including the Mop Tops, for the past three years. During that time, Peter Paul, freestyle dancer and Tommy Jeans style coordinator, has seen a radical rise in profile for hip-hop dance.

"A couple of years ago, it wasn't so cool for a group to have dancers," explains Paul. "Then Puffy [rap star Puff Daddy] glamorized dancers, made them look really cool again. Similarly, before dancers were never that fashion-conscious. They didn't care what they wore. Now they feel they have got to look as good as the front man."

ALICIA DRAKE is a fashion and style writer based in Paris.

## Stylish Glossies With a Russian Accent

By Joseph Fitchett

PARIS — The pace-setting men's fashion magazines in the 1990s — Face, Arena and I-D in London, Details in New York, Vogue Homme in Paris and look-alikes in every European capital — shared a graphic style of cropped images, in-your-face titles and photo spreads. The new page styling titles and photo spreads, but its visual obviously fits streetwise fashions, but its visual sophistication owes much to the Constructivist, an avant-garde movement that flourished briefly after the Russian Revolution and radically modernized the graphic environment of the century.

"Printed words are seen, not heard," was the manifesto of El Lissitzky, the leading Constructivist poster designer. He sought to mix images and text like visual bullets. "Thoughts should be expressed optically, not phonetically," he decreed. "A sequence of pages is a cinematic book."

Applied by the Bauhaus, this compelling formula came to America mainly through

Alexey Brodovitch, a Russian émigré who was the art director of Harper's Bazaar from 1934 to 1958. With no formal training, Brodovitch spent the 1920s in Paris, mixing with Man Ray, Andre Kertesz and other photographers, then went to New York, where he freed the new graphics from its dogmatic origins and used it for expressive page designs that sharpened Americans' visual taste.

Fashion magazines had finally scrapped hand-drawn illustrations in favor of photography, and Brodovitch nurtured a generation of major talents, including Richard Avedon and Irving Penn. Along with its archival, Vogue (whose art director from 1942 was another Russian émigré, Alexander Liberman), Harper's Bazaar informed this brilliant moment of American high style, resurrected in facsimiles of his pages in "Alexey Brodovitch," published by Editions Assouline.

The business of Harper's Bazaar was womenswear, but Brodovitch's pages conveyed an image of male elegance, too — usually embodied by men in well-cut, well-worn suits. This role model fit an era — almost unimag-

inable only 40 years later — when the key cohort for male fashion was men in their 50s.

Brodovitch's personal taste ran to dandyism, epitomized by a long jaunty cigarette-holder that magnified his gestures or concentration. A generation ahead of the unstructured look of the 1980s, his own soft jackets were worn with long-collared shirts, minimally starched.

Like many dandies, Brodovitch felt that men always look good in uniform, a nostalgia that produced witty spreads on doctors in smocks, acrobats in clown pants and Chinese mandarins in court dress.

Echoing this longing for a group aesthetic in clothing, the new glossies celebrate boyish apache, roadie chic, skateboarder sportswear and other clone-able styles.

This derivative take on collective fashion fits the new glossies' barbarous riffs on revolutionary Constructivist graphics. They bespeak frustration about a science-fiction future promised by this century but never delivered.

JOSEPH FITCHETT is on the staff of the International Herald Tribune.



Alexey Brodovitch starting a photo spread for Harper's Bazaar.



Nationwide prices not reflecting late trades elsewhere.  
The Associated Press.

[illegible][illegible][illegible]

*[The following page contains extremely faint, illegible text, likely bleed-through from the reverse side of the document.]*

[illegible]

姓名	性别	年龄	籍贯	职业	住址	电话	备注
王德胜	男	45	山东	教师	北京路123号	12345678	
李秀英	女	38	江苏	医生	文化路456号	87654321	
张国强	男	52	河南	工程师	建设路789号	98765432	
刘小红	女	28	四川	护士	健康路101号	11223344	
陈为民	男	60	浙江	农民	丰收村158号	55667788	
赵大刚	男	35	广东	商人	商业路234号	33445566	
周小芳	女	42	湖北	工人	工业路567号	66778899	
吴建明	男	58	湖南	教授	学术路890号	99001122	
孙丽娟	女	30	安徽	记者	新闻路123号	22334455	
郑为民	男	48	江西	公务员	政府路456号	55667788	
冯大伟	男	33	福建	学生	学校路789号	88990011	
马小梅	女	25	广西	歌手	音乐路101号	10112233	
徐国强	男	55	山西	律师	法律路234号	23456789	
黄秀英	女	40	陕西	作家	文学路567号	56789012	
周建明	男	65	甘肃	退休	退休路890号	89012345	
孙小红	女	35	宁夏	教师	教育路123号	12345678	
陈为民	男	50	青海	医生	医疗路456号	45678901	
赵大刚	男	40	内蒙古	商人	商业路789号	78901234	
周小芳	女	28	新疆	工人	工业路101号	10123456	
吴建明	男	58	西藏	教授	学术路234号	23456789	
孙丽娟	女	30	海南	记者	新闻路567号	56789012	
郑为民	男	48	重庆	公务员	政府路890号	89012345	
冯大伟	男	33	四川	学生	学校路123号	12345678	
马小梅	女	25	贵州	歌手	音乐路456号	45678901	
徐国强	男	55	云南	律师	法律路789号	78901234	
黄秀英	女	40	湖北	作家	文学路101号	10123456	
周建明	男	65	湖南	退休	退休路234号	23456789	
孙小红	女	35	江西	教师	教育路567号	56789012	
陈为民	男	50	安徽	医生	医疗路890号	89012345	
赵大刚	男	40	浙江	商人	商业路123号	12345678	
周小芳	女	28	江苏	工人	工业路456号	45678901	
吴建明	男	58	山东	教授	学术路789号	78901234	
孙丽娟	女	30	河南	记者	新闻路101号	10123456	
郑为民	男	48	湖北	公务员	政府路234号	23456789	
冯大伟	男	33	湖南	学生	学校路567号	56789012	
马小梅	女	25	江西	歌手	音乐路890号	89012345	
徐国强	男	55	安徽	律师	法律路123号	12345678	
黄秀英	女	40	浙江	作家	文学路456号	45678901	
周建明	男	65	江苏	退休	退休路789号	78901234	
孙小红	女	35	山东	教师	教育路101号	10123456	
陈为民	男	50	河南	医生	医疗路234号	23456789	
赵大刚	男	40	湖北	商人	商业路567号	56789012	
周小芳	女	28	湖南	工人	工业路890号	89012345	
吴建明	男	58	江西	教授	学术路123号	12345678	
孙丽娟	女	30	安徽	记者	新闻路456号	45678901	
郑为民	男	48	浙江	公务员	政府路789号	78901234	
冯大伟	男	33	江苏	学生	学校路101号	10123456	
马小梅	女	25	山东	歌手	音乐路234号	23456789	
徐国强	男	55	河南	律师	法律路567号	56789012	
黄秀英	女	40	湖北	作家	文学路890号	89012345	
周建明	男	65	湖南	退休	退休路123号	12345678	
孙小红	女	35	江西	教师	教育路456号	45678901	
陈为民	男	50	安徽	医生	医疗路789号	78901234	
赵大刚	男	40	浙江	商人	商业路123号	12345678	
周小芳	女	28	江苏	工人	工业路456号	45678901	
吴建明	男	58	山东	教授	学术路789号	78901234	
孙丽娟	女	30	河南	记者	新闻路101号	10123456	
郑为民	男	48	湖北	公务员	政府路234号	23456789	
冯大伟	男	33	湖南	学生	学校路567号	56789012	
马小梅	女	25	江西	歌手	音乐路890号	89012345	
徐国强	男	55	安徽	律师	法律路123号	12345678	
黄秀英	女	40	浙江	作家	文学路456号	45678901	
周建明	男	65	江苏	退休	退休路789号	78901234	
孙小红	女	35	山东	教师	教育路101号	10123456	
陈为民	男	50	河南	医生	医疗路234号	23456789	
赵大刚	男	40	湖北	商人	商业路567号	56789012	
周小芳	女	28	湖南	工人	工业路890号	89012345	
吴建明	男	58	江西	教授	学术路123号	12345678	
孙丽娟	女	30	安徽	记者	新闻路456号	45678901	
郑为民	男	48	浙江	公务员	政府路789号	78901234	
冯大伟	男	33	江苏	学生	学校路101号	10123456	
马小梅	女	25	山东	歌手	音乐路234号	23456789	
徐国强	男	55	河南	律师	法律路567号	56789012	
黄秀英	女	40	湖北	作家	文学路890号	89012345	
周建明	男	65	湖南	退休	退休路123号	12345678	
孙小红	女	35	江西	教师	教育路456号	45678901	
陈为民	男	50	安徽	医生	医疗路789号	78901234	
赵大刚	男	40	浙江	商人	商业路123号	12345678	
周小芳	女	28	江苏	工人	工业路456号	45678901	
吴建明	男	58	山东	教授	学术路789号	78901234	
孙丽娟	女	30	河南	记者	新闻路101号	10123456	
郑为民	男	48	湖北	公务员	政府路234号	23456789	
冯大伟	男	33	湖南	学生	学校路567号	56789012	
马小梅	女	25	江西	歌手	音乐路890号	89012345	
徐国强	男	55	安徽	律师	法律路123号	12345678	
黄秀英	女	40	浙江	作家	文学路456号	45678901	
周建明	男	65	江苏	退休	退休路789号	78901234	
孙小红	女	35	山东	教师	教育路101号	10123456	
陈为民	男	50	河南	医生	医疗路234号	23456789	
赵大刚	男	40	湖北	商人	商业路567号	56789012	
周小芳	女	28	湖南	工人	工业路890号	89012345	
吴建明	男	58	江西	教授	学术路123号	12345678	
孙丽娟	女	30	安徽	记者	新闻路456号	45678901	
郑为民	男	48	浙江	公务员	政府路789号	78901234	
冯大伟	男	33	江苏	学生	学校路101号	10123456	
马小梅	女	25	山东	歌手	音乐路234号	23456789	
徐国强	男	55	河南	律师	法律路567号	56789012	
黄秀英	女	40	湖北	作家	文学路890号	89012345	
周建明	男	65	湖南	退休	退休路123号	12345678	
孙小红	女	35	江西	教师	教育路456号	45678901	
陈为民	男	50	安徽	医生	医疗路789号	78901234	
赵大刚	男	40	浙江	商人	商业路123号	12345678	
周小芳	女	28	江苏	工人	工业路456号	45678901	
吴建明	男	58	山东	教授	学术路789号	78901234	
孙丽娟	女	30	河南	记者	新闻路101号	10123456	
郑为民	男	48	湖北	公务员	政府路234号	23456789	
冯大伟	男	33	湖南	学生	学校路567号	56789012	
马小梅	女	25	江西	歌手	音乐路890号	89012345	
徐国强	男	55	安徽	律师	法律路123号	12345678	
黄秀英	女	40	浙江	作家	文学路456号	45678901	
周建明	男	65	江苏	退休	退休路789号	78901234	
孙小红	女	35	山东	教师	教育路101号	10123456	
陈为民	男	50	河南	医生	医疗路234号	23456789	
赵大刚	男	40	湖北	商人	商业路567号	56789012	
周小芳	女	28	湖南	工人	工业路890号	89012345	
吴建明	男	58	江西	教授	学术路123号	12345678	
孙丽娟	女	30	安徽	记者	新闻路456号	45678901	
郑为民	男	48	浙江	公务员	政府路789号	78901234	
冯大伟	男	33	江苏	学生	学校路101号	10123456	
马小梅	女	25	山东	歌手	音乐路234号	23456789	
徐国强	男	55	河南	律师	法律路567号	56789012	
黄秀英	女	40	湖北	作家	文学路890号	89012345	
周建明	男	65	湖南	退休	退休路123号	12345678	
孙小红	女	35	江西	教师	教育路456号	45678901	
陈为民	男	50	安徽	医生	医疗路789号	78901234	
赵大刚	男	40	浙江	商人	商业路123号	12345678	
周小芳	女	28	江苏	工人	工业路456号	45678901	
吴建明	男	58	山东	教授	学术路789号	78901234	
孙丽娟	女	30	河南	记者	新闻路101号	10123456	
郑为民	男	48	湖北	公务员	政府路234号	23456789	
冯大伟	男	33	湖南	学生	学校路567号	56789012	
马小梅	女	25	江西	歌手	音乐路890号	89012345	
徐国强	男	55	安徽	律师	法律路123号	12345678	
黄秀英	女	40	浙江	作家	文学路456号	45678901	
周建明	男	65	江苏	退休	退休路789号	78901234	
孙小红	女	35	山东	教师	教育路101号	10123456	
陈为民	男	50	河南	医生	医疗路234号	23456789	
赵大刚	男	40	湖北	商人	商业路567号	56789012	
周小芳	女	28	湖南	工人	工业路890号	89012345	
吴建明	男	58	江西	教授	学术路123号	12345678	
孙丽娟	女	30	安徽	记者	新闻路456号	45678901	
郑为民	男	48	浙江	公务员	政府路789号	78901234	
冯大伟	男	33	江苏	学生	学校路101号	10123456	
马小梅	女	25	山东	歌手	音乐路234号	23456789	
徐国强	男	55	河南	律师	法律路567号	56789012	
黄秀英	女	40	湖北	作家	文学路890号	89012345	
周建明	男	65	湖南	退休	退休路123号	12345678	
孙小红	女	35	江西	教师	教育路456号	45678901	
陈为民	男	50	安徽	医生	医疗路789号	78901234	
赵大刚	男	40	浙江	商人	商业路123号	12345678	
周小芳	女	28	江苏	工人	工业路456号	45678901	
吴建明	男	58	山东	教授	学术路789号	78901234	
孙丽娟	女	30	河南	记者	新闻路101号	10123456	
郑为民	男	48	湖北	公务员	政府路234号	23456789	
冯大伟	男	33	湖南	学生	学校路567号	56789012	
马小梅	女	25	江西	歌手	音乐路890号	89012345	
徐国强	男	55	安徽	律师	法律路123号	12345678	
黄秀英	女	40	浙江	作家	文学路456号	45678901	
周建明	男	65	江苏	退休	退休路789号	78901234	
孙小红	女	35	山东	教师	教育路101号	10123456	
陈为民	男	50	河南	医生	医疗路234号	23456789	
赵大刚	男	40	湖北	商人	商业路567号	56789012	
周小芳	女	28	湖南	工人	工业路890号	89012345	
吴建明	男	58	江西	教授	学术路123号	12345678	
孙丽娟	女	30	安徽	记者	新闻路456号	45678901	
郑为民	男	48	浙江	公务员	政府路789号	78901234	
冯大伟	男	33	江苏	学生	学校路101号	10123456	
马小梅	女	25	山东	歌手	音乐路234号	23456789	
徐国强	男	55	河南	律师	法律路567号	56789012	
黄秀英	女	40	湖北	作家	文学路890号	89012345	
周建明	男	65	湖南	退休	退休路123号	12345678	
孙小红	女	35	江西	教师	教育路456号	45678901	
陈为民	男	50	安徽	医生	医疗路789号	78901234	
赵大刚	男	40	浙江	商人	商业路123号	12345678	
周小芳	女	28	江苏	工人	工业路456号	45678901	
吴建明	男	58	山东	教授	学术路789号	78901234	
孙丽娟	女	30	河南	记者	新闻路101号	10123456	
郑为民	男	48	湖北	公务员	政府路234号	23456789	
冯大伟	男	33	湖南	学生	学校路567号	56789012	
马小梅	女	25	江西	歌手	音乐路890号	89012345	
徐国强	男	55	安徽	律师	法律路123号	12345678	
黄秀英	女	40	浙江	作家	文学路456号	45678901	
周建明	男	65	江苏	退休	退休路789号	78901234	
孙小红	女	35	山东	教师	教育路101号	10123456	
陈为民	男	50	河南	医生	医疗路234号	23456789	
赵大刚	男	40	湖北	商人	商业路567号	56789012	
周小芳	女	28	湖南	工人	工业路890号	89012345	
吴建明	男	58	江西	教授	学术路123号	12345678	
孙丽娟	女	30	安徽	记者	新闻路456号	45678901	
郑为民	男	48	浙江	公务员	政府路789号	78901234	
冯大伟	男	33	江苏	学生	学校路101号		

**Continued on Page 14**

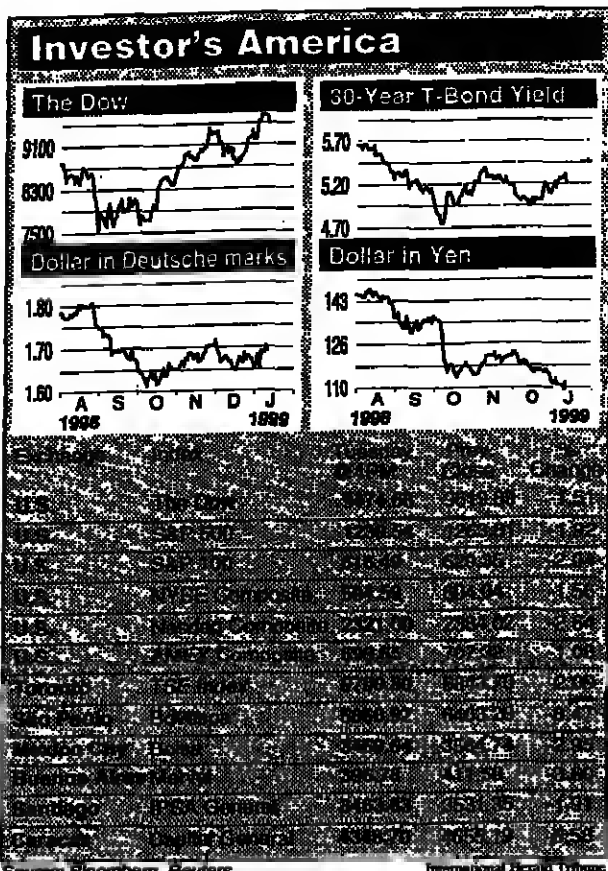
صلى الله عليه وسلم من الاجل







THE AMERICAS



# Net Stocks Lead Market Down, for a Change

Compiled by Our Staff From Dispatches

**NEW YORK** — Stocks slumped broadly Tuesday as investors worried that Internet-related shares had risen too far too fast and that financial turmoil in Brazil could cause trouble for the U.S. economy.

The biggest losses came in the technology-heavy Nasdaq composite index, which turned sharply lower after a seven-day streak of gains led by Internet stocks. The Nasdaq closed down 63.59 points at 2,321.00.

But broader indexes fell, too, with the Dow Jones industrial average off 145.21 at 9,474.68 and the Standard & Poor's 500-stock index down 24.34 at 1,239.54.

Declining issues outnumbered advancing ones by a ratio of 5 to 2 on the New York Stock Exchange.

Investors continued to worry that stock prices were not justified by the outlook for corporate earnings, par-

ticularly among Internet companies, many of which have never reported a profit.

"We're in the profit-reporting period; there are a lot of concerns," said Barry Berman, head trader for Robert W. Baird & Co. in Milwaukee.

## U.S. STOCKS

Among the biggest losers were Amazon.com, the on-line book-seller, which fell 21 1/4 to 16 3/4, and Lycos, an Internet search service, which was down 2 1/2 at 10 1/4.

Yahoo! and Intel also sank ahead of their fourth-quarter earnings reports, due after the close of trading. Some investors worried that their earnings expectations might have risen too high. Yahoo! was down 19 1/16 at 39 1/16, and Intel was off 4 3/16 at 135 9/16.

Broadcom fell 19 1/4 to 138 after a

Morgan Stanley Dean Witter analyst, Mark Edelstone, lowered his rating on the largest maker of cable-modem computer chips. He wrote in a report that its recent surge had outstripped its profit potential.

"It's what I call buying exhaustion," said Ken Pasternak, chief executive of Knight Securities, a New York-based brokerage that makes markets in Nasdaq stocks. "We're not seeing as many buyers as we've seen in the last four or five days. Every frenzy exhausts itself."

Blue-chip shares also fell as investors continued to take profits after a rally that drove prices to record territory. There was also some concern in the market that a looming debt crisis in Brazil, which drove down stock prices there, could have ripple effects for the U.S. economy.

The Dow was dragged lower by Alcoa, which lost 2 1/16 to 85 1/4

after an analyst at Morgan Stanley, R. Wayne Atwell, downgraded it to "underperform" from "outperform."

Walt Disney rose 2 1/16 to 37 1/16 after it and Infoseek, an Internet directory service, unveiled their GoNetwork Web site, aimed at attracting more consumers and revenue on-line.

Eastman Kodak rose 4 3/4 to 79 3/4. The Wall Street Journal reported that U.S. sales of 35mm film rolls rose about 18 percent in the four weeks ended Dec. 26 from the previous holiday season.

With investors pulling their money out of stocks, U.S. Treasury securities surged in price as money managers continued to see safety in U.S. government debt. The benchmark 30-year bond was up 1 1/2 to 100 1/2, driving down the yield to 5.21 percent from 5.30 percent. (AP, Bloomberg)

# Microsoft Witness Derides 'Inconsistent' Lawsuit

By Steve Lohr  
New York Times Service

**WASHINGTON** — Microsoft Corp. has opened its defense in the government's antitrust lawsuit, with an economist from Massachusetts Institute of Technology bearing a massive volume of written testimony with a simple message: Microsoft's business practices are good for consumers, and any government meddling with the software industry probably would do more harm than good.

The 328-page testimony Monday by Richard Schmalensee of MIT is a blunderbuss rebuttal to the Justice Department's two-and-a-half-month attempt to prove that Microsoft used its monopoly in personal-computer operating system software to thwart

competitive challenges posed by the rise of the Internet.

The government's case, he wrote in his direct testimony, amounts to "speculation" based on a "morass of e-mails" from Microsoft executives that at first glance may seem damaging, but are not. Forget the atmosphere, Mr. Schmalensee told the court, and focus on the outcome — what he insisted is a lack of measurable harm, current or future, to consumers.

"Proper economic inquiry into whether a company is engaged in anti-competitive conduct should end if it concludes that consumers have not been harmed by the conduct at issue and are not likely to be harmed in the future," he wrote.

High and rising product prices are typically the litmus test of whether a

monopolist has the power to punish competitors and gouge consumers. The government's evidence shows that Microsoft's price increases have been modest, and that the prices of other components of computer systems have declined. Still, the cost of Windows accounts for less than 5 percent of the price of a typical PC — not really evidence of the kind of price-gouging normally associated with a monopolist, as some economists have noted.

But the government's case is focused as much on the future as on the recent past. If Microsoft is allowed to continue to thwart competition, the Justice Department says, consumers will surely suffer from less product choice, less innovation and

higher prices in the long run.

In his testimony, Mr. Schmalensee described the suit by the Justice Department and 19 states as "fundamentally inconsistent."

The government asserts, he said, that Microsoft has an enduring monopoly because its Windows operating system controls the basic operations on more than 90 percent of personal computers sold and that barriers to entry in that market are high. But he added that the government had also noted how Microsoft invested hundreds of millions of dollars because it was scared of losing its dominance to an upstart maker of Internet browser software, Netscape Communications Corp.

"What is striking about the late-night e-mails and the almost frantic concern over competitive threats is that they show that Microsoft itself was extremely insecure about its leadership in operating systems," Mr. Schmalensee said.

David Boies of the Justice Department said Microsoft indeed had been deeply worried, "but it also had its thumb on the scale."

## Prototype of New Browser

In spite of intense legal tussling between Microsoft and the government over whether the software giant unfairly used the dominance of Windows to promote its Internet Explorer 4.0 browser, Microsoft began distributing a prototype of the next version, IE 5.0, on Monday. The Washington Post reported.

# E\*Trade to Move Into Investment Banking

Bloomberg News

**PALO ALTO, California** — E\*Trade Group Inc. said Tuesday it was forming an investment bank to help companies raise money by selling stocks and bonds over the Internet, challenging traditional securities firms as it did when it began selling stocks to retail customers.

E\*Trade, the second-largest on-line brokerage, plans to inaugurate E\*Offering by the end of the year

with a group of investors that includes Sanford Robertson and Walker Crittenden, 3d, both of whom previously founded their own securities firms.

"Sure, this will be a hot retail product," said Steve Franco, an analyst with Piper Jaffray Cos., "but the most interesting thing is this gives them a hook into the institutional market. They have the ability to dramatically change the economics of the institutional

business, just as they have done with the retail business."

The announcement sent E\*Trade shares soaring \$12.4375 to close at \$100.9375 in Nasdaq trading. The stock ended 1998 at \$46.78125.

The new company's goal is to slash the cost of a corporate securities offering to about 4.5 percent of the amount raised from the traditional 7 percent fee charged by investment bankers.

## Very briefly:

- BankAmerica Corp. said it would eliminate or shift to new jobs 18,000 workers over the next three to four years to reduce costs and refocus its businesses.
- Lands' End Inc., the catalog retailer of casual clothes, said it would cut 1.1 percent of its staff, liquidate its Willis & Geiger unit after failing to find a buyer, and close three outlet stores to increase profits.
- Calpine Corp., a producer of geothermal energy, said it would buy 12 power plants in northern California from PG&E Corp. for \$139 million in cash to expand in the state's deregulated electricity market.
- Automobile manufacturers have created a new trade group that will include foreign-based companies as well as General Motors Corp. and Ford Motor Co. The new group, the Alliance of Automobile Manufacturers, has nine member companies and will focus on issues of agreement among domestic and foreign automakers, such as environment and safety issues, industry officials said Monday.
- Tazo, an Oregon-based tea company, has been bought out by Starbucks Coffee Co., which said it would discontinue its in-house Infusaria brand of tea.
- President-elect Hugo Chavez of Venezuela won France's backing Tuesday for the restructuring of its foreign debt with the Paris Club of Western creditor countries.
- Cemex SA of Mexico increased its stake in Rizal Cement Inc. of the Philippines from 30 percent to 70 percent and its stake in PT Semen Gresik of Indonesia from 16 percent to 22 percent; the company said it paid \$128 million for increasing its stake in Rizal, and \$49.1 million for the additional holdings in Semen Gresik.
- International Paper Co. said its fourth-quarter earnings fell 43 percent to \$66 million, hurt by weak paper prices and rising competition from overseas producers.
- American Financial Group Inc., a property and casualty insurer, said it would buy the auto insurer Worldwide Insurance Co. from Aegion NV of the Netherlands for \$115 million in cash. (Bloomberg, AP, Reuters)

## U. S. STOCK MARKET DIARY

Tuesday, Jan. 12									
Indexes					Most Active				
Dow Jones					NYSE				
Open	High	Low	Close	Chg.	Vol.	High	Low	Close	Chg.
9,474.68	9,500.15	9,444.44	9,474.68	-145.21	2,601,167	16.37	15.01	15.01	-1.16
Industrials	1,239.57	1,246.35	1,239.57	-24.34	1,511,131	10.12	9.49	9.49	-0.63
Technology	2,321.00	2,311.34	2,321.00	-63.59	1,162,572	39.12	37.76	37.76	-1.36
Financial	1,150.12	1,145.75	1,150.12	-18.45	1,162,572	10.12	9.49	9.49	-0.63
Health Care	1,345.67	1,341.75	1,345.67	-12.34	1,162,572	10.12	9.49	9.49	-0.63
Consumer Goods	1,210.89	1,207.15	1,210.89	-15.67	1,162,572	10.12	9.49	9.49	-0.63
Energy	1,180.45	1,176.71	1,180.45	-10.23	1,162,572	10.12	9.49	9.49	-0.63
Utilities	1,090.12	1,086.38	1,090.12	-8.76	1,162,572	10.12	9.49	9.49	-0.63
Transportation	1,050.34	1,046.60	1,050.34	-7.65	1,162,572	10.12	9.49	9.49	-0.63
Telecommunications	1,010.56	1,006.82	1,010.56	-6.54	1,162,572	10.12	9.49	9.49	-0.63
Real Estate	970.78	967.04	970.78	-5.43	1,162,572	10.12	9.49	9.49	-0.63
Commodities	930.90	927.16	930.90	-4.32	1,162,572	10.12	9.49	9.49	-0.63
Metals	890.12	886.38	890.12	-3.21	1,162,572	10.12	9.49	9.49	-0.63
Grains	850.34	846.60	850.34	-2.10	1,162,572	10.12	9.49	9.49	-0.63
Oil	810.56	806.82	810.56	-1.09	1,162,572	10.12	9.49	9.49	-0.63
Stocks	770.78	767.04	770.78	-0.98	1,162,572	10.12	9.49	9.49	-0.63
Bonds	730.90	727.16	730.90	-0.87	1,162,572	10.12	9.49	9.49	-0.63
Options	690.12	686.38	690.12	-0.76	1,162,572	10.12	9.49	9.49	-0.63
Commodities	650.34	646.60	650.34	-0.65	1,162,572	10.12	9.49	9.49	-0.63
Metals	610.56	606.82	610.56	-0.54	1,162,572	10.12	9.49	9.49	-0.63
Grains	570.78	567.04	570.78	-0.43	1,162,572	10.12	9.49	9.49	-0.63
Oil	530.90	527.16	530.90	-0.32	1,162,572	10.12	9.49	9.49	-0.63
Stocks	490.12	486.38	490.12	-0.21	1,162,572	10.12	9.49	9.49	-0.63
Bonds	450.34	446.60	450.34	-0.10	1,162,572	10.12	9.49	9.49	-0.63
Options	410.56	406.82	410.56	-0.09	1,162,572	10.12	9.49	9.49	-0.63
Commodities	370.78	367.04	370.78	-0.08	1,162,572	10.12	9.49	9.49	-0.63
Metals	330.90	327.16	330.90	-0.07	1,162,572	10.12	9.49	9.49	-0.63
Grains	290.12	286.38	290.12	-0.06	1,162,572	10.12	9.49	9.49	-0.63
Oil	250.34	246.60	250.34	-0.05	1,162,572	10.12	9.49	9.49	-0.63
Stocks	210.56	206.82	210.56	-0.04	1,162,572	10.12	9.49	9.49	-0.63
Bonds	170.78	167.04	170.78	-0.03	1,162,572	10.12	9.49	9.49	-0.63
Options	130.90	127.16	130.90	-0.02	1,162,572	10.12	9.49	9.49	-0.63
Commodities	90.12	86.38	90.12	-0.01	1,162,572	10.12	9.49	9.49	-0.63
Metals	50.34	46.60	50.34	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	10.56	6.82	10.56	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.78	0.04	0.78	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Commodities	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Metals	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Grains	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Oil	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Stocks	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Bonds	0.00	0.00	0.00	0.00	1,162,572	10.12	9.49	9.49	-0.63
Options	0.00	0.00	0.00	0.00	1,				



## EUROPE

Trade Surplus  
Sets a Record  
In Germany

Compiled by Our Staff From Dispatches

WIESBADEN — Germany had a record trade surplus of 8.54 billion euros (\$9.82 billion) in November, putting itself in position to post a new high for all of 1998, the Federal Statistics Office said Tuesday.

The November surplus was Germany's highest ever in a single month, the government said. It compared with surpluses of 6.44 billion euros in October and 5.8 billion euros in November 1997.

Some economists had expected the month's trade surplus to shrink as economic instability overseas, particularly in Asia, hurt exports. That impact is expected to slow the German economy but will not show up until later in 1999, said Gertrud Traud, economist at Bank Julius Baer in Frankfurt.

Most forward-looking economic indicators — such as growth predictions and manufacturing orders — point to a worsening economy, she said.

The Finance Ministry said Tuesday that industrial output fell 2.3 percent in November, largely because of weakness in manufacturing and construction. Economists had predicted a drop of about 0.5 percent. The deputy finance minister, Heiner Flassbeck, said there was a "danger" the unemployment rate could rise during 1999 as a slowing economy caused the labor market to deteriorate.

In December, the seasonally adjusted jobless rate rose for the first time in a year, to 10.8 percent from 10.7 percent in November. The government expects German economic growth to slow to about 2 percent in 1999 from about 3 percent in 1998, but some private economists' predictions are lower. The latest forecast from a major German research institute put growth in 1999 at 1.4 percent, compared with 2.8 percent in 1998.

"The correlation between unemployment and the growth rate is absolutely clear," Mr. Flassbeck said. "I am taking it very seriously because in the past we have seen that these kinds of dips are very dangerous." (AP, AFP, Bloomberg)

## LVMH Raises Its Stake in Gucci

Purchase Likely to Lead to Takeover Bid, Analysts Say

Bloomberg News

PARIS — LVMH Moët Hennessy Louis Vuitton SA, the French luxury-goods maker, raised its stake in Gucci Group NV to more than 14.5 percent Tuesday, buying a 9.5 percent stake from another Italian fashion house, Prada.

Analysts said the move seemed likely to presage a bid for a full takeover of Gucci by the acquisitive LVMH.

LVMH would not comment immediately on its plans after paying \$397.9 million to buy 5.64 million Gucci shares from Prada. But analysts said the chairman of LVMH, Bernard Arnault, was unlikely to be content with a minority stake.

The question is when and at what price Arnault will buy out Gucci, said John Wakely, managing director of equity research at Lehman Brothers in London.

Gucci, which is best known for its leather goods but also makes shoes, ready-to-wear clothing and

accessories, competes in some of those markets with LVMH and Prada. Gucci would give LVMH another brand to sell in the stores it owns, such as those of DFS Group Ltd., a luxury-goods and duty-free retailer it took control of two years ago.

LVMH, the maker of Louis Vuitton bags as well as Christian Dior and Givenchy perfumes, paid \$70.50 a share for Prada's stake in Gucci, Prada said in documents filed with the U.S. Securities and Exchange Commission.

Shares of Gucci finished at \$7.90 euros (\$66.53), down 2.65; those of LVMH fell 5.90 euros to 206.40.

LVMH said it and Prada "anticipate cooperating in order to achieve synergy in various areas of common interest, particularly in commercial and industrial matters."

It did not elaborate on what meant by closer cooperation with Prada, co-owned by Patrizio

Bertelli and his wife, Miuccia Prada, raised its stake in Gucci to 9.5 percent last year.

Mr. Wakely of Lehman Brothers said that if Gucci and LVMH were to reach a distribution agreement, LVMH might keep its stake at the present level.

LVMH, which also owns the Sephora perfume and cosmetic retailer, needs more branded products for DFS, analysts said.

"One thing LVMH needs to do is fill up the shelves with luxury brands," Mr. Wakely said.

"For a retailer the size of DFS, one could argue LVMH doesn't have enough brands that it owns itself."

Some analysts say LVMH could finance a purchase of Gucci with the sale of some or all of its 10.9 percent stake in the British food and beverage company Diageo PLC. Mr. Arnault stepped down from Diageo's board last month, prompting speculation about such a sale.

Vickers Plans  
Arms Venture  
With Giat

Bloomberg News

LONDON — Vickers PLC, the main supplier of tanks to the British Army, and Giat Industries, a French state-owned arms manufacturer, said Tuesday they would jointly make armored vehicles to cut costs and offset the impact of falling orders.

Vickers, which developed the tank more than 80 years ago, faces declining orders for its main vehicle, the Challenger II, while Giat, which makes the Leclerc 88 tank, has relied on state subsidies to offset losses in recent years. The companies have combined sales of \$3 billion and could reduce development costs and jobs by uniting, analysts said.

"It makes sense to come together and divide the spoils rather than compete against each other," said Tooy Lancelotti, an analyst at Capel Cure Sharp in London.

A sharp drop in military spending since the end of the Cold War has prompted contractors to consider alliances. Particularly in Europe, companies are holding cross-border discussions as they aim to form big competitors to U.S. defense companies.

Giat and Vickers said an announcement of their venture was imminent after several months of talks. Both companies cautioned that the exact form of the venture had not been decided.

Vickers is unlikely to pursue an outright merger of its defense business with Giat because it would want to protect its shareholders from the "substantial" costs of restructuring the French company, said Mark Ditchman, an analyst at Paribas.

Both companies have cut jobs as business has slowed. Giat said it planned to trim one-third of its workforce, or 3,550 jobs, and close three plants. Vickers, which also makes turbines and marine propellers, is closing its tank-making plant in Leeds, England, and cutting 650 defense-related jobs.

Vickers was the highest British maker of armored vehicles until Alvis PLC bought the armored vehicle business of GKN PLC last year. Vickers is expanding its non-military business to reduce its dependence on the defense industry.

## Investor's Europe

Frankfurt DAX	London FTSE 100 index	Paris CAC 40		
				
AS O N D J 1998 1999	AS O N J 1998 1999	AS O N J 1998 1999		
Exchange	Index	Tuesday Close	Prev. Close	% Change
Amsterdam	AEX	536.24	545.77	-1.75
Brussels	BEL-20	3,496.83	3,540.30	-1.23
Frankfurt	DAX	5,200.10	5,270.60	-1.34
Copenhagen	Stock Market	646.79	646.47	+0.05
Helsinki	HEX General	6,055.45	6,055.55	-0.01
Oslo	OBX	537.65	549.19	-2.10
London	FTSE 100	6,033.60	6,085.00	-0.84
Madrid	Stock Exchange	885.27	912.46	-2.98
Milan	MISTEL	24119	24655	-2.17
Paris	CAC 40	4,100.70	4,178.57	-1.82
Stockholm	SX 16	4,008.23	4,083.77	-1.83
Vienna	ATX	1,127.60	1,137.38	-0.86
Zurich	SPI	4,449.22	4,478.18	-0.58

Source: Reuters  
Last updated Mar. 14, 1999

Source: Reuters

International Herald Tribune

## Very briefly:

- EasyJet Airline Co. of Britain posted a profit of £2.3 million (\$3.7 million) for the year ended Sept. 30, its first profit since it was started three years ago, as it benefited from a boom in "no-frills" air travel in Europe after deregulation of the industry. EasyJet had a loss of £3.3 million in the previous year.
- Cortec PLC reduced its work force by about 25 percent last week as part of a cost-cutting effort. The British drug development company, which joined investors last month when it disclosed major delays in drug development, cut 75 employees from its worldwide staff of 300.
- The European Union's index of business confidence rose in December to 103.7 from a revised 103.4 in November as consumers remained upbeat, the European Commission said. Business confidence in the 11 countries in Europe's single-currency zone was unchanged at 104.2 in December.
- France's inflation rate in 1998 fell to its lowest level in 44 years, according to the national statistics institute INSEE. The consumer price index rose an average 0.7 percent in 1998 from a year earlier, the smallest increase since 1954, when prices fell an average 0.3 percent.
- Autostrade SpA is holding talks with MCI-WorldCom Inc., the second-largest U.S. long-distance phone company, and others on how to use the cable network of Italy's biggest toll-highways operator.
- Mergers and acquisitions involving German companies almost tripled in value in 1998 from a year earlier, to \$26 billion (\$260 billion), according to M&A International GmbH.
- Sears PLC, a British retailer, said it was holding talks that could lead to the sale of its in-store credit-card subsidiary, Creation Financial Services Ltd. Analysts said Creation could bring in as much as £120 million. (Bloomberg, Reuters)

## Arjo Wiggins to Split Into 3 Units

Moves by Papermaker Are Tamed a Possible Prelude to a Sale

Compiled by Our Staff From Dispatches

LONDON — Arjo Wiggins, a papermaker of fine writing paper, said Tuesday that it would split into three separately managed units, a move that could be a prelude to selling businesses, analysts said.

The British-French maker of fax and fine art paper said it would restructure its activities along operational lines, rather than the current geographical organization, to increase value for investors.

Each of the three divisions to emerge from the revamping will be managed by its own chief executive and board, after the resignation Tuesday of the chief executive, Philippe Beylier, who will not be replaced.

Like other papermakers, Arjo Wiggins has been battered in recent years by weakness in prices, because of lower Asian demand linked to the

region's financial crisis. The group has benefited from low prices for pulp, its principal raw material, but this has not offset the downward trend in paper prices.

Arjo Wiggins started a cost-cutting program in 1995 to cope with competition and shrinking profit. Analysts said the changes announced Tuesday would be the first step in a sale of some businesses as it also tried to lift its shares, down more than 40 percent in the past six months. Arjo Wiggins shares closed at 115 pence (\$1.87), up 5.5, in London and at 1.65 euros (\$1.90), up 0.06, in Paris.

The company is preparing to "divest efficiently and quickly one of the divisions," said Christian Georges, an analyst at Credit Lyonnais Securities Europe, who has a "buy" recommendation on the stock. "They're closer to refocusing

the group on a given area and we think their strong area is paper" sales and distribution.

The three divisions will be a carbonless and thermal paper unit, a premium fine, specialty and coated papers unit, and a marketing division, which the company calls "merchandising." The reorganization follows the company's announcement in July that it would review its carbonless and thermal paper assets around the world.

"The change in management focus allows us a clear vision as to what is best for the future of each of our businesses, but at the same time ensures that nothing is ruled out from the group perspective," said the non-executive chairman, Ken Minton, who will become executive chairman, taking on some of Mr. Beylier's duties. (Bridge News, Bloomberg)

## WORLD STOCK MARKETS

Tuesday, Jan. 12  
Prices in local currencies  
in euros for ERM countries.  
Tel Aviv

High Low Close Prev.

Amsterdam

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

ABN-AMRO

Frankfurt

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

DAX 3298.10

Johannesburg

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37

All Share 383.37



**NASDAQ**

**Tuesday's 4 P.M.**  
The 1,000 most traded National Market securities  
in terms of dollar value, updated twice a year.  
*The Associated Press.*

[illegible][illegible]

Year	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	

100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----

[illegible]

Year	Month	Day	Hour	Minute	Second	Time	Location	Latitude	Longitude	Altitude	Temperature	Humidity	Wind	Clouds	Pressure	Visibility	Remarks
1944	1	1	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	2	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	3	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	4	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	5	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	6	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	7	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	8	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	9	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	10	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	11	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	12	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	13	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	14	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	15	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	16	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	17	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	18	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	19	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	20	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	21	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear
1944	1	22	12	00	00	12:00:00	San Francisco	37.7749	-122.4214	167.4	50.0	100%	W 10	100	30.0	10.0	Clear

**AMEX**

**Tuesday's 4 P.M. Close**  
The 150 most traded stocks of the day,  
up to the closing on Wall Street.  
*The Associated Press.*

[illegible]

Index	Section	Page
1	1	1
2	2	2
3	3	3
4	4	4
5	5	5
6	6	6
7	7	7
8	8	8
9	9	9
10	10	10
11	11	11
12	12	12
13	13	13
14	14	14
15	15	15
16	16	16
17	17	17
18	18	18
19	19	19
20	20	20
21	21	21
22	22	22
23	23	23
24	24	24
25	25	25
26	26	26
27	27	27
28	28	28
29	29	29
30	30	30
31	31	31
32	32	32
33	33	33
34	34	34
35	35	35
36	36	36
37	37	37
38	38	38
39	39	39
40	40	40
41	41	41
42	42	42
43	43	43
44	44	44
45	45	45
46	46	46
47	47	47
48	48	48
49	49	49
50	50	50
51	51	51
52	52	52
53	53	53
54	54	54
55	55	55
56	56	56
57	57	57
58	58	58
59	59	59
60	60	60
61	61	61
62	62	62
63	63	63
64	64	64
65	65	65
66	66	66
67	67	67
68	68	68
69	69	69
70	70	70
71	71	71
72	72	72
73	73	73
74	74	74
75	75	75
76	76	76
77	77	77
78	78	78
79	79	79
80	80	80
81	81	81
82	82	82
83	83	83
84	84	84
85	85	85
86	86	86
87	87	87
88	88	88
89	89	89
90	90	90
91	91	91
92	92	92
93	93	93
94	94	94
95	95	95
96	96	96
97	97	97
98	98	98
99	99	99
100	100	100

Page	Line	Text
1	1	...
2	1	...
3	1	...
4	1	...
5	1	...
6	1	...
7	1	...
8	1	...
9	1	...
10	1	...
11	1	...
12	1	...
13	1	...
14	1	...
15	1	...
16	1	...
17	1	...
18	1	...
19	1	...
20	1	...
21	1	...
22	1	...
23	1	...
24	1	...
25	1	...
26	1	...
27	1	...
28	1	...
29	1	...
30	1	...
31	1	...
32	1	...
33	1	...
34	1	...
35	1	...
36	1	...
37	1	...
38	1	...
39	1	...
40	1	...
41	1	...
42	1	...
43	1	...
44	1	...
45	1	...
46	1	...
47	1	...
48	1	...
49	1	...
50	1	...
51	1	...
52	1	...
53	1	...
54	1	...
55	1	...
56	1	...
57	1	...
58	1	...
59	1	...
60	1	...
61	1	...
62	1	...
63	1	...
64	1	...
65	1	...
66	1	...
67	1	...
68	1	...
69	1	...
70	1	...
71	1	...
72	1	...
73	1	...
74	1	...
75	1	...
76	1	...
77	1	...
78	1	...
79	1	...
80	1	...
81	1	...
82	1	...
83	1	...
84	1	...
85	1	...
86	1	...
87	1	...
88	1	...
89	1	...
90	1	...
91	1	...
92	1	...
93	1	...
94	1	...
95	1	...
96	1	...
97	1	...
98	1	...
99	1	...
100	1	...

**NYSE**

**Tuesday's 4 P.M. Close**

[illegible][illegible][illegible][illegible]

High Low	Step	Dr-YM PE	High	Lowest	Cl
100	100	100	100	100	100
101	101	101	101	101	101
102	102	102	102	102	102
103	103	103	103	103	103
104	104	104	104	104	104
105	105	105	105	105	105
106	106	106	106	106	106
107	107	107	107	107	107
108	108	108	108	108	108
109	109	109	109	109	109
110	110	110	110	110	110
111	111	111	111	111	111
112	112	112	112	112	112
113	113	113	113	113	113
114	114	114	114	114	114
115	115	115	115	115	115
116	116	116	116	116	116
117	117	117	117	117	117
118	118	118	118	118	118
119	119	119	119	119	119
120	120	120	120	120	120
121	121	121	121	121	121
122	122	122	122	122	122
123	123	123	123	123	123
124	124	124	124	124	124
125	125	125	125	125	125
126	126	126	126	126	126
127	127	127	127	127	127
128	128	128	128	128	128
129	129	129	129	129	129
130	130	130	130	130	130
131	131	131	131	131	131
132	132	132	132	132	132
133	133	133	133	133	133
134	134	134	134	134	134
135	135	135	135	135	135
136	136	136	136	136	136
137	137	137	137	137	137
138	138	138	138	138	138
139	139	139	139	139	139
140	140	140	140	140	140
141	141	141	141	141	141
142	142	142	142	142	142
143	143	143	143	143	143
144	144	144	144	144	144
145	145	145	145	145	145
146	146	146	146	146	146
147	147	147	147	147	147
148	148	148	148	148	148
149	149	149	149	149	149
150	150	150	150	150	150
151	151	151	151	151	151
152	152	152	152	152	152
153	153	153	153	153	153
154	154	154	154	154	154
155	155	155	155	155	155
156	156	156	156	156	156
157	157	157	157	157	157
158	158	158	158	158	158
159	159	159	159	159	159
160	160	160	160	160	160
161	161	161	161	161	161
162	162	162	162	162	162
163	163	163	163	163	163
164	164	164	164	164	164
165	165	165	165	165	165
166	166	166	166	166	166
167	167	167	167	167	167
168	168	168	168	168	168
169	169	169	169	169	169
170	170	170	170	170	170
171	171	171	171	171	171
172	172	172	172	172	172
173	173	173	173	173	173
174	174	174	174	174	174
175	175	175	175	175	175

Age	Sex	Stock	DW	YB	FE	Low	Label
12	M	12	12	12	12	12	12
13	M	13	13	13	13	13	13
14	M	14	14	14	14	14	14
15	M	15	15	15	15	15	15
16	M	16	16	16	16	16	16
17	M	17	17	17	17	17	17
18	M	18	18	18	18	18	18
19	M	19	19	19	19	19	19
20	M	20	20	20	20	20	20
21	M	21	21	21	21	21	21
22	M	22	22	22	22	22	22
23	M	23	23	23	23	23	23
24	M	24	24	24	24	24	24
25	M	25	25	25	25	25	25
26	M	26	26	26	26	26	26
27	M	27	27	27	27	27	27
28	M	28	28	28	28	28	28
29	M	29	29	29	29	29	29
30	M	30	30	30	30	30	30
31	M	31	31	31	31	31	31
32	M	32	32	32	32	32	32
33	M	33	33	33	33	33	33
34	M	34	34	34	34	34	34
35	M	35	35	35	35	35	35
36	M	36	36	36	36	36	36
37	M	37	37	37	37	37	37
38	M	38	38	38	38	38	38
39	M	39	39	39	39	39	39
40	M	40	40	40	40	40	40
41	M	41	41	41	41	41	41
42	M	42	42	42	42	42	42
43	M	43	43	43	43	43	43
44	M	44	44	44	44	44	44
45	M	45	45	45	45	45	45
46	M	46	46	46	46	46	46
47	M	47	47	47	47	47	47
48	M	48	48	48	48	48	48
49	M	49	49	49	49	49	49
50	M	50	50	50	50	50	50
51	M	51	51	51	51	51	51
52	M	52	52	52	52	52	52
53	M	53	53	53	53	53	53
54	M	54	54	54	54	54	54
55	M	55	55	55	55	55	55
56	M	56	56	56	56	56	56
57	M	57	57	57	57	57	57
58	M	58	58	58	58	58	58
59	M	59	59	59	59	59	59
60	M	60	60	60	60	60	60
61	M	61	61	61	61	61	61
62	M	62	62	62	62	62	62
63	M	63	63	63	63	63	63
64	M	64	64	64	64	64	64
65	M	65	65	65	65	65	65
66	M	66	66	66	66	66	66
67	M	67	67	67	67	67	67
68	M	68	68	68	68	68	68
69	M	69	69	69	69	69	69
70	M	70	70	70	70	70	70
71	M	71	71	71	71	71	71
72	M	72	72	72	72	72	72
73	M	73	73	73	73	73	73
74	M	74	74	74	74	74	74
75	M	75	75	75	75	75	75
76	M	76	76	76	76	76	76
77	M	77	77	77	77	77	77
78	M	78	78	78	78	78	78
79	M	79	79	79	79	79	79
80	M	80	80	80	80	80	80
81	M	81	81	81	81	81	81
82	M	82	82	82	82	82	82
83	M	83	83	83	83	83	83
84	M	84	84	84	84	84	84
85	M	85	85	85	85	85	85
86	M	86	86	86	86	86	86
87	M	87	87	87	87	87	87
88	M	88	88	88	88	88	88
89	M	89	89	89	89	89	89
90	M	90	90	90	90	90	90
91	M	91	91	91	91	91	91
92	M	92	92	92	92	92	92
93	M	93	93	93	93	93	93
94	M	94	94	94	94	94	94
95	M	95	95	95	95	95	95
96	M	96	96	96	96	96	96
97	M	97	97	97	97	97	97
98	M	98	98	98	98	98	98
99	M	99	99	99	99	99	99
100	M	100	100	100	100	100	100







سیدنا محمد بن عبد الله



ASIA/PACIFIC

# China Moves to Curb Futures Exchanges

SHANGHAI—China announced a crackdown on its unruly commodity exchanges Tuesday, moving to close some and overhaul others in an effort to curb what are seen as widespread abuses.

State media said commodity trading would be consolidated in exchanges in Shanghai, Zhengzhou and Dalian. Eight other commodity exchanges are to be turned into securities brokerages that will be allowed to trade commodities for clients but not for themselves—ending a practice that has led to complaints of price manipulation. All but 12 of the 35 types of futures contracts that are now traded will be eliminated, according to the Futures Daily.

Exchanges, which are owned by

local governments, have been accused of corruption and of abusing small traders by colluding with big state trading firms to set prices.

The exchanges trade grain, oil, metals and other products for private clients and state firms.

The move to rein in commodity trading came as Alan Greenspan, chairman of the U.S. Federal Reserve Board, arrived in China for talks with Prime Minister Zhu Rongji. The official Xinhua news agency said Mr. Greenspan had praised China's policy of keeping its currency stable.

Greenspan expressed admiration over China's economic achievements and highly evaluated China's contribution to the Asian and the world economy by keeping its currency exchange rate stable, the state-run agency said.

Xinhua said Mr. Greenspan also had "outlined the economic and financial development in the United States and suggested that the two countries should reinforce their cooperation in the financial sector."

Mr. Greenspan was also scheduled to meet with his counterpart, Dai Xianglong, head of the People's Bank of China, who urged Tuesday that the government do more to shore up the shaky Chinese banking system.

Under central planning, the government forced state-run banks to lend to state industries, many of which were inefficient and unprofitable. Western analysts estimate that about 20 percent of all loans are not being paid, making the state banks technically insolvent.

In a report in the Financial News, the official newspaper of the People's Bank, Mr. Dai called for increasing banks' capital and converting company debt to stock to blunt the impact of the bad loans.

Mr. Dai also recommended merging or closing down inefficient financial institutions or forcing them to declare bankruptcy, the Financial News reported. (AP, Reuters)

## China Winemakers Facing a Squeeze

BEIJING—One-third of China's 600 wine growers have gone bankrupt in the past two years because of a surplus of wine and strong competition, the official Xinhua press agency said Tuesday.

Wine production boomed from 1996 to the start of 1998 as makers of alcohol and soft drinks switched to wine-growing.

This resulted in wine of "inferior quality," but "these companies have mostly been forced out of business," Xinhua said.

Chinese wine production almost doubled from 1996 to 1997, and China imported 11.17 million liters (3.1 million gallons) of wine in 1997, surging from just 372,000 liters the year before, according to data published in October.

Although Chinese people are drinking increasing quantities of red wine, per-capita annual consumption remains low, at less than 0.3 liter annually.

## Seoul Aims To Weaken Rising Won

Bloomberg News

SEOUL—South Korea's central bank said Tuesday it planned to buy dollars to try to pull down the won, which is at a 14-month high.

The won has gained 13.4 percent against the dollar in the past three months, making South Korea's ships, autos, computer chips and electronics less competitive internationally. The won has recovered from about 1,700 to the dollar at the height of South Korea's economic crisis. The dollar finished Tuesday at 1,173.50 won, up from 1,173.00 won Monday.

"The bank can buy dollars to stop the won's appreciation," said Park Cheul, an assistant governor of the Bank of Korea. "I don't care what the exchange rate is. I want stability in the won." Major exporters cheered the planned purchase.

"It's the right move at the right time," said N. M. Kim, executive vice president for international business at Hyundai Motor Co., the nation's biggest automaker. "The weakened won is choking exporters, for whom exchange rates can determine profits or losses."

He said the dollar must rise to at least 1,300 won for Hyundai to make any profit on its auto exports.

International Monetary Fund officials said in an interview with a South Korean television station last week that the IMF supported the central bank's dollar purchases if they were aimed at "smoothing out sudden fluctuations of the won."

John Dods, senior representative in South Korea, declined to comment on the latest developments, saying the issue was too "market-sensitive" to discuss.

## Murdoch: An Asia Optimist But a Skeptic on Internet

Agence France-Press

SINGAPORE—The Australian media mogul Rupert Murdoch said Tuesday he was still "very, very bullish" about prospects in Asia despite the economic slowdown in the region but was skeptical about the potential of the Internet.

"Currently we all know there are difficulties in different parts of Asia, but I'll be very optimistic that most of those countries have seen the worst of their times and are now recovering," he said at a forum here on media prospects in the 21st century.

Mr. Murdoch, 67, the chief executive of News Corp., also said the company would provide news along with entertainment and sports to Chinese audiences. He was critical of what he called other news organizations' negative coverage of China, including events such as the 1989 massacre of pro-democracy

activists in Beijing. President Jiang Zemin met Mr. Murdoch in Beijing last month and praised his efforts at "presenting China objectively."

Mr. Murdoch stirred controversy last year when his HarperCollins publishing house turned down a book by the former Hong Kong Governor Chris Patten for which it had already paid an advance. The book makes several criticisms of the Chinese government.

Regarding the Internet, Mr. Murdoch described himself as a skeptic. "I don't think other media companies are doing much more in the Internet than we are," he said. "We don't see any need to hurry this."

"I think the Internet, which will be a fantastic service for the public all over the world, will actually destroy more businesses than it will create, in the sense that it will actually wipe out the middlemen."

### Very briefly:

•The Financial Sector Restructuring Authority of Thailand signed deals with seven groups of bidders to sell about 156 billion baht (\$4.15 billion) of financial and commercial assets left by 56 defunct finance companies. Prices ranged from 22 percent of nominal value to 39 percent.

•Hartford Life International Ltd. of the United States will pay \$100 million for a 60 percent stake in Kumho Life Insurance Co. of South Korea. Kumho Group, in an effort to cut its debt load, also is seeking foreign investors to buy stakes in other affiliates, including Kumho Tire Co. and Asiana Airlines Co.

•Infosys Technologies Ltd. and Satyam Computer Services Ltd., Indian software makers, said third-quarter profits jumped on strong demand from the United States and Europe. Infosys' profit before extraordinary items rose to 377 million rupees (\$8.9 million) from 182 million rupees a year earlier; Satyam's rose to 198 million rupees from 103 million rupees.

•Mitsubishi Motors Corp. will provide PSA Peugeot Citroen SA of France with its direct-injection gasoline-engine technology. Bloomberg, AFP, Bridge News, Reuters

### Investor's Asia

Hong Kong Hang-Seng	Singapore Straits Times	Tokyo Nikkei 225
11000	1550	17000
10000	1400	16000
9000	1250	15000
8000	1100	14000
7000	950	13000
6000	800	12000
5000	650	11000
4000	500	10000
3000	350	9000
2000	200	8000
1000	50	7000
0	0	6000

Exchange Index Tuesday Close Prev. % Change

Hong Kong Hang-Seng	10,711.56	10,834.27	+0.73
Singapore Straits Times	1,536.98	1,543.08	-0.40
Sydney All Ordinaries	2,846.30	2,849.40	-0.11
Tokyo Nikkei 225	13,360.97	13,368.48	-0.06
Kuala Lumpur Composite	583.33	586.46	-0.56
Bangkok SET	399.81	399.20	+0.15
Seoul Composite Index	631.19	640.85	-1.52
Taipei Stock Market Index	6,363.89	6,406.99	-0.67
Manila PSE	2,148.46	2,139.64	+0.41
Jakarta Composite Index	436.19	437.30	-0.25
Wellington NZSE-40	2,136.61	2,169.40	-1.51
Bombay Sensitive Index	3,853.22	3,839.21	-2.33

Source: Telukris International Herald Tribune

### FIDELITY FUNDS

Société d'investissement à Capital Variable  
Kansallis House - Place de l'Etoile  
B.P. 2174, L-1031 Luxembourg  
R.C. Luxembourg B 34036

### NOTICE TO BEARER SHAREHOLDERS IN THE FIDELITY PORTFOLIO SELECTOR GROWTH FUND - FIDELITY PORTFOLIO SELECTOR MODERATE GROWTH FUND - EURO CASH FUND

Shareholders are hereby informed that as of January 4, 1999 the following funds have changed their names:

1. Fidelity Funds - Fidelity Portfolio Selector Growth Fund has been renamed to Fidelity Funds - Fidelity Portfolio Selector Growth Fund.
2. Fidelity Funds - Fidelity Portfolio Selector Moderate Growth Fund has been renamed to Fidelity Funds - Fidelity Portfolio Selector Moderate Growth Fund.
3. Fidelity Funds - Capital Builder DM Cash Fund has been renamed to Fidelity Funds - Euro Cash Fund.

Fidelity is recalling all existing bearer share certificates for re-stamping in order to reflect the name change and to ensure good delivery for transactions on the Luxembourg Stock Exchange.

On behalf of the Board of Directors



### Advertisement

For information please contact:  
Katy Hour: Fax (33-1) 41 43 92 12 or e-mail: funds@hnt.com

### INTERNATIONAL FUNDS

To receive free daily quotations for your funds subscribe at: e-funds@hnt.com

January 12, 1999  
http://www.hnt.com/HNTFUN/funds.html

Katy Hour: Fax (33-1) 41 43 92 or e-mail: funds@hft.com

Questions supplied by fund groups in STANDARD FUND INFORMATION, 1-20-91 08:00 PM, e-mail: hft@compulink.com

funds subscribe at e-funds@hft.com

http://www.hft.com/HFT/FUND/funds.htm

112 MERRILL LYNCH BANK (US) SA	112 MERRILL LYNCH BANK (US) SA	112 MERRILL LYNCH BANK (US) SA	112 MERRILL LYNCH BANK (US) SA
113 MERRILL LYNCH BANK (US) SA	113 MERRILL LYNCH BANK (US) SA	113 MERRILL LYNCH BANK (US) SA	113 MERRILL LYNCH BANK (US) SA
114 MERRILL LYNCH BANK (US) SA	114 MERRILL LYNCH BANK (US) SA	114 MERRILL LYNCH BANK (US) SA	114 MERRILL LYNCH BANK (US) SA
115 MERRILL LYNCH BANK (US) SA	115 MERRILL LYNCH BANK (US) SA	115 MERRILL LYNCH BANK (US) SA	115 MERRILL LYNCH BANK (US) SA
116 MERRILL LYNCH BANK (US) SA	116 MERRILL LYNCH BANK (US) SA	116 MERRILL LYNCH BANK (US) SA	116 MERRILL LYNCH BANK (US) SA
117 MERRILL LYNCH BANK (US) SA	117 MERRILL LYNCH BANK (US) SA	117 MERRILL LYNCH BANK (US) SA	117 MERRILL LYNCH BANK (US) SA
118 MERRILL LYNCH BANK (US) SA	118 MERRILL LYNCH BANK (US) SA	118 MERRILL LYNCH BANK (US) SA	118 MERRILL LYNCH BANK (US) SA
119 MERRILL LYNCH BANK (US) SA	119 MERRILL LYNCH BANK (US) SA	119 MERRILL LYNCH BANK (US) SA	119 MERRILL LYNCH BANK (US) SA
120 MERRILL LYNCH BANK (US) SA	120 MERRILL LYNCH BANK (US) SA	120 MERRILL LYNCH BANK (US) SA	120 MERRILL LYNCH BANK (US) SA
121 MERRILL LYNCH BANK (US) SA	121 MERRILL LYNCH BANK (US) SA	121 MERRILL LYNCH BANK (US) SA	121 MERRILL LYNCH BANK (US) SA
122 MERRILL LYNCH BANK (US) SA	122 MERRILL LYNCH BANK (US) SA	122 MERRILL LYNCH BANK (US) SA	122 MERRILL LYNCH BANK (US) SA
123 MERRILL LYNCH BANK (US) SA	123 MERRILL LYNCH BANK (US) SA	123 MERRILL LYNCH BANK (US) SA	123 MERRILL LYNCH BANK (US) SA
124 MERRILL LYNCH BANK (US) SA	124 MERRILL LYNCH BANK (US) SA	124 MERRILL LYNCH BANK (US) SA	124 MERRILL LYNCH BANK (US) SA
125 MERRILL LYNCH BANK (US) SA	125 MERRILL LYNCH BANK (US) SA	125 MERRILL LYNCH BANK (US) SA	125 MERRILL LYNCH BANK (US) SA
126 MERRILL LYNCH BANK (US) SA	126 MERRILL LYNCH BANK (US) SA	126 MERRILL LYNCH BANK (US) SA	126 MERRILL LYNCH BANK (US) SA
127 MERRILL LYNCH BANK (US) SA	127 MERRILL LYNCH BANK (US) SA	127 MERRILL LYNCH BANK (US) SA	127 MERRILL LYNCH BANK (US) SA
128 MERRILL LYNCH BANK (US) SA	128 MERRILL LYNCH BANK (US) SA	128 MERRILL LYNCH BANK (US) SA	128 MERRILL LYNCH BANK (US) SA
129 MERRILL LYNCH BANK (US) SA	129 MERRILL LYNCH BANK (US) SA	129 MERRILL LYNCH BANK (US) SA	129 MERRILL LYNCH BANK (US) SA
130 MERRILL LYNCH BANK (US) SA	130 MERRILL LYNCH BANK (US) SA	130 MERRILL LYNCH BANK (US) SA	130 MERRILL LYNCH BANK (US) SA
131 MERRILL LYNCH BANK (US) SA	131 MERRILL LYNCH BANK (US) SA	131 MERRILL LYNCH BANK (US) SA	131 MERRILL LYNCH BANK (US) SA
132 MERRILL LYNCH BANK (US) SA	132 MERRILL LYNCH BANK (US) SA	132 MERRILL LYNCH BANK (US) SA	132 MERRILL LYNCH BANK (US) SA
133 MERRILL LYNCH BANK (US) SA	133 MERRILL LYNCH BANK (US) SA	133 MERRILL LYNCH BANK (US) SA	133 MERRILL LYNCH BANK (US) SA
134 MERRILL LYNCH BANK (US) SA	134 MERRILL LYNCH BANK (US) SA	134 MERRILL LYNCH BANK (US) SA	134 MERRILL LYNCH BANK (US) SA
135 MERRILL LYNCH BANK (US) SA	135 MERRILL LYNCH BANK (US) SA	135 MERRILL LYNCH BANK (US) SA	135 MERRILL LYNCH BANK (US) SA
136 MERRILL LYNCH BANK (US) SA	136 MERRILL LYNCH BANK (US) SA	136 MERRILL LYNCH BANK (US) SA	136 MERRILL LYNCH BANK (US) SA
137 MERRILL LYNCH BANK (US) SA	137 MERRILL LYNCH BANK (US) SA	137 MERRILL LYNCH BANK (US) SA	137 MERRILL LYNCH BANK (US) SA
138 MERRILL LYNCH BANK (US) SA	138 MERRILL LYNCH BANK (US) SA	138 MERRILL LYNCH BANK (US) SA	138 MERRILL LYNCH BANK (US) SA
139 MERRILL LYNCH BANK (US) SA	139 MERRILL LYNCH BANK (US) SA	139 MERRILL LYNCH BANK (US) SA	139 MERRILL LYNCH BANK (US) SA
140 MERRILL LYNCH BANK (US) SA	140 MERRILL LYNCH BANK (US) SA	140 MERRILL LYNCH BANK (US) SA	140 MERRILL LYNCH BANK (US) SA
141 MERRILL LYNCH BANK (US) SA	141 MERRILL LYNCH BANK (US) SA	141 MERRILL LYNCH BANK (US) SA	141 MERRILL LYNCH BANK (US) SA
142 MERRILL LYNCH BANK (US) SA	142 MERRILL LYNCH BANK (US) SA	142 MERRILL LYNCH BANK (US) SA	142 MERRILL LYNCH BANK (US) SA
143 MERRILL LYNCH BANK (US) SA	143 MERRILL LYNCH BANK (US) SA	143 MERRILL LYNCH BANK (US) SA	143 MERRILL LYNCH BANK (US) SA
144 MERRILL LYNCH BANK (US) SA	144 MERRILL LYNCH BANK (US) SA	144 MERRILL LYNCH BANK (US) SA	144 MERRILL LYNCH BANK (US) SA
145 MERRILL LYNCH BANK (US) SA	145 MERRILL LYNCH BANK (US) SA	145 MERRILL LYNCH BANK (US) SA	145 MERRILL LYNCH BANK (US) SA
146 MERRILL LYNCH BANK (US) SA	146 MERRILL LYNCH BANK (US) SA	146 MERRILL LYNCH BANK (US) SA	146 MERRILL LYNCH BANK (US) SA
147 MERRILL LYNCH BANK (US) SA	147 MERRILL LYNCH BANK (US) SA	147 MERRILL LYNCH BANK (US) SA	147 MERRILL LYNCH BANK (US) SA
148 MERRILL LYNCH BANK (US) SA	148 MERRILL LYNCH BANK (US) SA	148 MERRILL LYNCH BANK (US) SA	148 MERRILL LYNCH BANK (US) SA
149 MERRILL LYNCH BANK (US) SA	149 MERRILL LYNCH BANK (US) SA	149 MERRILL LYNCH BANK (US) SA	149 MERRILL LYNCH BANK (US) SA
150 MERRILL LYNCH BANK (US) SA	150 MERRILL LYNCH BANK (US) SA	150 MERRILL LYNCH BANK (US) SA	150 MERRILL LYNCH BANK (US) SA
151 MERRILL LYNCH BANK (US) SA	151 MERRILL LYNCH BANK (US) SA	151 MERRILL LYNCH BANK (US) SA	151 MERRILL LYNCH BANK (US) SA
152 MERRILL LYNCH BANK (US) SA	152 MERRILL LYNCH BANK (US) SA	152 MERRILL LYNCH BANK (US) SA	152 MERRILL LYNCH BANK (US) SA
153 MERRILL LYNCH BANK (US) SA	153 MERRILL LYNCH BANK (US) SA	153 MERRILL LYNCH BANK (US) SA	153 MERRILL LYNCH BANK (US) SA
154 MERRILL LYNCH BANK (US) SA	154 MERRILL LYNCH BANK (US) SA	154 MERRILL LYNCH BANK (US) SA	154 MERRILL LYNCH BANK (US) SA
155 MERRILL LYNCH BANK (US) SA	155 MERRILL LYNCH BANK (US) SA	155 MERRILL LYNCH BANK (US) SA	155 MERRILL LYNCH BANK (US) SA
156 MERRILL LYNCH BANK (US) SA	156 MERRILL LYNCH BANK (US) SA	156 MERRILL LYNCH BANK (US) SA	156 MERRILL LYNCH BANK (US) SA
157 MERRILL LYNCH BANK (US) SA	157 MERRILL LYNCH BANK (US) SA	157 MERRILL LYNCH BANK (US) SA	157 MERRILL LYNCH BANK (US) SA
158 MERRILL LYNCH BANK (US) SA	158 MERRILL LYNCH BANK (US) SA	158 MERRILL LYNCH BANK (US) SA	158 MERRILL LYNCH BANK (US) SA
159 MERRILL LYNCH BANK (US) SA	159 MERRILL LYNCH BANK (US) SA	159 MERRILL LYNCH BANK (US) SA	159 MERRILL LYNCH BANK (US) SA
160 MERRILL LYNCH BANK (US) SA	160 MERRILL LYNCH BANK (US) SA	160 MERRILL LYNCH BANK (US) SA	160 MERRILL LYNCH BANK (US) SA
161 MERRILL LYNCH BANK (US) SA	161 MERRILL LYNCH BANK (US) SA	161 MERRILL LYNCH BANK (US) SA	161 MERRILL LYNCH BANK (US) SA
162 MERRILL LYNCH BANK (US) SA	162 MERRILL LYNCH BANK (US) SA	162 MERRILL LYNCH BANK (US) SA	162 MERRILL LYNCH BANK (US) SA
163 MERRILL LYNCH BANK (US) SA	163 MERRILL LYNCH BANK (US) SA	163 MERRILL LYNCH BANK (US) SA	163 MERRILL LYNCH BANK (US) SA
164 MERRILL LYNCH BANK (US) SA	164 MERRILL LYNCH BANK (US) SA	164 MERRILL LYNCH BANK (US) SA	164 MERRILL LYNCH BANK (US) SA
165 MERRILL LYNCH BANK (US) SA	165 MERRILL LYNCH BANK (US) SA	165 MERRILL LYNCH BANK (US) SA	165 MERRILL LYNCH BANK (US) SA
166 MERRILL LYNCH BANK (US) SA	166 MERRILL LYNCH BANK (US) SA	166 MERRILL LYNCH BANK (US) SA	166 MERRILL LYNCH BANK (US) SA
167 MERRILL LYNCH BANK (US) SA	167 MERRILL LYNCH BANK (US) SA	167 MERRILL LYNCH BANK (US) SA	167 MERRILL LYNCH BANK (US) SA
168 MERRILL LYNCH BANK (US) SA	168 MERRILL LYNCH BANK (US) SA	168 MERRILL LYNCH BANK (US) SA	168 MERRILL LYNCH BANK (US) SA
169 MERRILL LYNCH BANK (US) SA	169 MERRILL LYNCH BANK (US) SA	169 MERRILL LYNCH BANK (US) SA	169 MERRILL LYNCH BANK (US) SA
170 MERRILL LYNCH BANK (US) SA	170 MERRILL LYNCH BANK (US) SA	170 MERRILL LYNCH BANK (US) SA	170 MERRILL LYNCH BANK (US) SA
171 MERRILL LYNCH BANK (US) SA	171 MERRILL LYNCH BANK (US) SA	171 MERRILL LYNCH BANK (US) SA	171 MERRILL LYNCH BANK (US) SA
172 MERRILL LYNCH BANK (US) SA	172 MERRILL LYNCH BANK (US) SA	172 MERRILL LYNCH BANK (US) SA	172 MERRILL LYNCH BANK (US) SA
173 MERRILL LYNCH BANK (US) SA	173 MERRILL LYNCH BANK (US) SA	173 MERRILL LYNCH BANK (US) SA	173 MERRILL LYNCH BANK (US) SA
174 MERRILL LYNCH BANK (US) SA	174 MERRILL LYNCH BANK (US) SA	174 MERRILL LYNCH BANK (US) SA	174 MERRILL LYNCH BANK (US) SA
175 MERRILL LYNCH BANK (US) SA	175 MERRILL LYNCH BANK (US) SA	175 MERRILL LYNCH BANK (US) SA	175 MERRILL LYNCH BANK (US) SA
176 MERRILL LYNCH BANK (US) SA	176 MERRILL LYNCH BANK (US) SA	176 MERRILL LYNCH BANK (US) SA	176 MERRILL LYNCH BANK (US) SA
177 MERRILL LYNCH BANK (US) SA	177 MERRILL LYNCH BANK (US) SA	177 MERRILL LYNCH BANK (US) SA	177 MERRILL LYNCH BANK (US) SA
178 MERRILL LYNCH BANK (US) SA	178 MERRILL LYNCH BANK (US) SA	178 MERRILL LYNCH BANK (US) SA	178 MERRILL LYNCH BANK (US) SA
179 MERRILL LYNCH BANK (US) SA	179 MERRILL LYNCH BANK (US) SA	179 MERRILL LYNCH BANK (US) SA	179 MERRILL LYNCH BANK (US) SA
180 MERRILL LYNCH BANK (US) SA	180 MERRILL LYNCH BANK (US) SA	180 MERRILL LYNCH BANK (US) SA	180 MERRILL LYNCH BANK (US) SA
181 MERRILL LYNCH BANK (US) SA	181 MERRILL LYNCH BANK (US) SA	181 MERRILL LYNCH BANK (US) SA	181 MERRILL LYNCH BANK (US) SA
182 MERRILL LYNCH BANK (US) SA	182 MERRILL LYNCH BANK (US) SA	182 MERRILL LYNCH BANK (US) SA	182 MERRILL LYNCH BANK (US) SA
183 MERRILL LYNCH BANK (US) SA	183 MERRILL LYNCH BANK (US) SA	183 MERRILL LYNCH BANK (US) SA	183 MERRILL LYNCH BANK (US) SA
184 MERRILL LYNCH BANK (US) SA	184 MERRILL LYNCH BANK (US) SA	184 MERRILL LYNCH BANK (US) SA	184 MERRILL LYNCH BANK (US) SA
185 MERRILL LYNCH BANK (US) SA	185 MERRILL LYNCH BANK (US) SA	185 MERRILL LYNCH BANK (US) SA	185 MERRILL LYNCH BANK (US) SA
186 MERRILL LYNCH BANK (US) SA	186 MERRILL LYNCH BANK (US) SA	186 MERRILL LYNCH BANK (US) SA	186 MERRILL LYNCH BANK (US) SA
187 MERRILL LYNCH BANK (US) SA	187 MERRILL LYNCH BANK (US) SA	187 MERRILL LYNCH BANK (US) SA	187 MERRILL LYNCH BANK (US) SA
188 MERRILL LYNCH BANK (US) SA	188 MERRILL LYNCH BANK (US) SA	188 MERRILL LYNCH BANK (US) SA	188 MERRILL LYNCH BANK (US) SA
189 MERRILL LYNCH BANK (US) SA	189 MERRILL LYNCH BANK (US) SA	189 MERRILL LYNCH BANK (US) SA	189 MERRILL LYNCH BANK (US) SA
190 MERRILL LYNCH BANK (US) SA	190 MERRILL LYNCH BANK (US) SA	190 MERRILL LYNCH BANK (US) SA	190 MERRILL LYNCH BANK (US) SA
191 MERRILL LYNCH BANK (US) SA	191 MERRILL LYNCH BANK (US) SA	191 MERRILL LYNCH BANK (US) SA	191 MERRILL LYNCH BANK (US) SA
192 MERRILL LYNCH BANK (US) SA	192 MERRILL LYNCH BANK (US) SA	192 MERRILL LYNCH BANK (US) SA	192 MERRILL LYNCH BANK (US) SA
193 MERRILL LYNCH BANK (US) SA	193 MERRILL LYNCH BANK (US) SA	193 MERRILL LYNCH BANK (US) SA	193 MERRILL LYNCH BANK (US) SA
194 MERRILL LYNCH BANK (US) SA	194 MERRILL LYNCH BANK (US) SA	194 MERRILL LYNCH BANK (US) SA	194 MERRILL LYNCH BANK (US) SA
195 MERRILL LYNCH BANK (US) SA	195 MERRILL LYNCH BANK (US) SA	195 MERRILL LYNCH BANK (US) SA	195 MERRILL LYNCH BANK (US) SA
196 MERRILL LYNCH BANK (US) SA	196 MERRILL LYNCH BANK (US) SA	196 MERRILL LYNCH BANK (US) SA	196 MERRILL LYNCH BANK (US) SA
197 MERRILL LYNCH BANK (US) SA	197 MERRILL LYNCH BANK (US) SA	197 MERRILL LYNCH BANK (US) SA	197 MERRILL LYNCH BANK (US) SA
198 MERRILL LYNCH BANK (US) SA	198 MERRILL LYNCH BANK (US) SA	198 MERRILL LYNCH BANK (US) SA	198 MERRILL LYNCH BANK (US) SA
199 MERRILL LYNCH BANK (US) SA	199 MERRILL LYNCH BANK (US) SA	199 MERRILL LYNCH BANK (US) SA	199 MERRILL LYNCH BANK (US) SA
200 MERRILL LYNCH BANK (US) SA	200 MERRILL LYNCH BANK (US) SA	200 MERRILL LYNCH BANK (US) SA	200 MERRILL LYNCH BANK (US) SA

© 1991 Merrill Lynch, Pierce, Fenner & Smith Inc. All rights reserved. Reproduction in whole or in part without permission is prohibited.



## WORLD ROUNDUP

### Rugby Troubles

RUGBY England faces a penalty ranging from a fine to expulsion from international rugby after world chiefs found the country guilty of failing to support them properly in a key struggle over power in the game.

The International Rugby Board said Tuesday that its disciplinary committee, made up of officials from New Zealand, Ireland, South Africa and Japan, had found the English Rugby Football Union responsible for conduct "prejudicial to the interests of the governing body." The rugby board is unhappy because it feels it did not receive enough support from the Rugby Football Union in its response to a recent appeal by leading English clubs to the European Commission about who controls the game.

The English clubs are questioning the IRB's control of the availability of players, broadcasting rights and control of tournaments. If they win their action, which could take several years, the whole running of world rugby may have to change dramatically.

The rugby board will inform the Rugby Football Union of the penalty it intends to impose on England on Thursday. (Reuters)

### UEFA Officials Say 'No'

SOCCER UEFA's top officials on Tuesday rejected the plan of FIFA's president, Sepp Blatter, to stage the World Cup every two years, saying it would have "negative consequences." The European soccer body's presidential board "not only objected to the idea but also condemned the way the project was presented, without prior consultation of any of the relevant bodies," UEFA said in a statement. UEFA and its president, Lennart Johansson, have been critical of Blatter's plan since he suggested it last weekend. (AP)

Monaco's coach, Jean Tigana, has resigned because of the 1997 French champions' poor results this season. (Reuters)

The Brazilian club Cruzeiro has sold the star striker Fabio Jr. to Roma of Italy's first division for \$15 million, the Brazilian club announced. (Reuters)

Greek soccer games will resume this weekend after league organizers temporarily suspended a two-week strike staged because of a dispute with the government over lottery revenue. (AP)

### An Insulted Tyson

BOXING In an interview with Playboy magazine, the boxer Mike Tyson criticizes Wallace Matthews of the New York Post, saying Matthews called him a "rapist recluse." "I'm not a recluse," Tyson said. (LAT)



WINDY — Boats heading toward Melbourne's skyline in World Sailing Championships.

## Games to Stay in Utah Despite Bribery Scandal

### IOC Confirms Site After Funding Doubts Arise

Compiled by Our Staff From Dispatches

GENEVA — The International Olympic Committee confirmed Tuesday that the 2002 Winter Games would remain in Salt Lake City despite a snow-balling bribery scandal. Local organizers in Salt Lake City also said that the Games would stay in Utah.

The statements took place after Marc Hodler, the International Olympic Committee's senior member and head of the oversight panel for the 2002 Games, said they could be moved or canceled if Salt Lake City could not meet its \$1.45 billion budget.

Salt Lake City officials have admitted paying for the housing, travel and education of relatives of IOC members as well as giving expensive gifts and free health care. But a spokeswoman in Geneva, Michele Verdier, said Tuesday that "The IOC has made clear the Games will not be withdrawn from Salt Lake City."

Hodler said Tuesday that a \$350 million shortfall would make it difficult for Salt Lake City to stage the Games. "The mood in Salt Lake City has changed and the problem of financing is still there," he said in a telephone interview. "The organizing committee still has to find \$350 million. I don't know if they'll find it." Verdier said there were "no financial problems presently."

The Salt Lake Organizing Committee, or SLOC, has admitted that it still needs to raise \$350 million, but the Olympic officials there focused on the money already in hand.

"Salt Lake has already raised 75 percent of the revenues we need to put on the games, so we're well on our way," Robert Garf, chairman of the Salt Lake Organizing Committee, said. He added that if the city should fall short in raising money, "we may have to scale back the games to fit the old-time Olympic program."

He said venues could be downsized, cultural programs cut and more volunteers recruited. "We are not panicking," he said.

Hodler, 80, started the current storm when he said last month that agents for IOC members offered candidate cities blocs of votes in return for financial rewards. After his comments and reports of inducements allegedly offered to some IOC members, the president of the Salt Lake Organizing Committee and his deputy resigned.

At the same time, the IOC has launched its own internal investigation on the corruption charges, and Verdier said the results of the inquiry would be made public after an executive board meeting, on Jan. 24 or Jan. 25.

The scandal continued taking its toll Tuesday, as the SLOC announced it would postpone the unveiling of its official mascot "until the investigations into former bid-committee practices are completed."

John Krinsky, the deputy secretary general and managing director of business affairs for the U.S. Olympic Committee, said Hodler's remarks "certainly make it more difficult" to satisfy sponsors. But he said all of the television contracts for Salt Lake were complete and sponsors were prepared to ride out the scandal.

Krinsky said he expected to secure within days the \$5 million payment that US West has said it would withhold pending a more complete answer from the SLOC to its questions about the scandal.

But Coca-Cola Co., the big spender of Olympic sponsors, said the bribery scandal could threaten the corporation's future Olympic funding. "If not handled properly, this could have significant negative impact on our involvement with the Games as well as that of other sponsors," said a Coca-Cola Olympic marketing spokesman.

In another development, Rene Paquet, who headed Quebec's bid committee, which lost to Salt Lake City, said his city might sue the IOC for compensation because rules of a contract signed with the organization were broken. He also said the IOC's president, Juan Antonio Samaranch, should resign. (AP, Reuters)

## Olympic Scandal Spreads To Relatives of IOC Aides

By Jere Longman  
New York Times Service

NEW YORK — Relatives of International Olympic Committee members from Ecuador and Finland were employed by the Salt Lake City bid committee while it pursued the 2002 Winter Games, Olympic officials said.

A daughter of Agustín Carlos Arroyo, an IOC member from Ecuador, and the husband of Pirjo Haggman, an IOC member from Finland, worked briefly for the bid committee, Olympic officials said Monday, speaking on the condition of anonymity.

These revelations were the latest in a growing scandal involving cash payments, tuition aid and lavish gifts in which vote-buying by Salt Lake City officials has been alleged by Marc Hodler, a senior IOC member from Switzerland.

Arroyo's daughter worked for a couple of weeks for the Utah Department of Economic Development as a commercial artist, but her skills were found to be lacking, an Olympic official said. She was then hired to answer phones for the Salt Lake City bid committee for a month and was eventually given tuition aid to attend school in Texas for about six months and may have received living expenses, the Olympic official said. The official said that the daughter was hired without the urging or apparently the knowledge of her father.

Reached by telephone Monday in Guayaquil, Ecuador, Arroyo said that

his stepdaughter, Nancy Rignault, who is an American citizen, had worked briefly in Salt Lake City on some type of restoration project before returning to Texas, but that he was positive she had not worked for the bid committee. He later said that he was not sure and that he would check on the matter, "because I have nothing to hide."

Arroyo, a 75-year-old lawyer and industrialist who has been an IOC member since 1968, also said that he may have received a cash payment from the bid committee, but that it would have been as reimbursement for travel expenses he and his wife, Raquel, incurred when they visited Salt Lake City before the June 1995 vote in which it was awarded the 2002 Games.

It is customary for Olympic bid cities to provide first-class airfare for IOC members and guests when they make three-day inspection visits. Arroyo said that the total cost of the two first-class tickets might have been \$5,000, but that he was not certain. He said it was his habit to buy his own tickets when traveling and then to be reimbursed.

"That's the only thing that could have been given to me in cash," he said, adding that he had received nothing else from Salt Lake City officials other than customary hotel accommodations, meals and small gifts like a watch and a necklace.

Also during the bid process, Haggman's husband was hired to do an environmental study for the Salt Lake City committee, an Olympic official said.



Michael Jordan, who was viewed as an ambassador for the sport.

## JORDAN: Retirement Appears Likely for Bulls' Superstar

Continued from Page 1

not held any contract discussions with the Bulls, and Jordan had not been working out regularly. In addition, an editor of a new book by Jordan, "For the Love of the Game: My Own Story," acknowledged that the publisher was counting on Jordan's retirement when it decided to publish the book last fall, and had received positive signals to that effect from Jordan.

His failure to make a decision had delayed personnel decisions for the Bulls, who won six league titles with Jordan as their leader and top performer. The Bulls have only four players under contract, and most of the components from Chicago's championship team were in limbo because Jordan was obviously the team's priority.

He would have secured a contract worth about \$37 million for the shortened season that is scheduled to begin Feb. 5, pro-rated over 50 games instead of the usual 82. Without Jordan's salary, Bulls officials will have more money to sign two of their prominent free agents, Scottie Pippen and Dennis Rodman. But, conversely, Jordan's absence may be a factor in whether they want to return to the Bulls.

Jordan and Pippen have been an All-Star tandem throughout the Bulls' championship run — Jordan has called Pippen his "little brother" — and Pippen may opt to play elsewhere if he concludes that the Bulls' glory days will end when Jordan's career does.

Jordan's history of changing direction in his professional life leaves open the possibility that he may return — if not this season, then possibly the next season. He retired for the 1993-94 season and embarked on a professional baseball career, saying he was finished with basketball. But he ended a floundering career in baseball's minor leagues in the spring of 1995 to return to basketball for the latter part of the season.

Jordan led the league in scoring 10 times, the most ever. His 31.5 points a game over his career is the highest regular-season average in NBA history, higher than Wilt Chamberlain's 30.1 average. He was the league's most valuable player five times, and the All-Star Game MVP three times.

Carrying the league into the post-Magic Johnson and Larry Bird era with aplomb, his incredible accomplishments on the floor are paralleled only by his commercial success off it.

Since the Bulls selected him with the third pick in the 1984 draft out of the University of North Carolina, he has graduated from amazing athlete to corporate pitchman to world champion and, finally, to cultural icon.

Last June, Fortune magazine estimated Jordan's career financial contributions to the NBA as \$10 billion.

Beyond the statistics, Jordan became known for his drive and perseverance, and a fiery competitiveness. That was best exemplified when he shook off a viral infection in Game 5 of the 1997

## Highlights Of Jordan's Big Games

The Associated Press  
Following are some of Michael Jordan's most memorable big-game performances:

- The freshman's 1982 corner jumper that beat Georgetown in the NCAA Finals and gave North Carolina's Dean Smith his first national title.
- The NBA playoff-record 63-point performance that still holds, against Larry Bird and the Celtics in 1986. "God came to the game tonight and played under the name of Michael Jordan," Bird said. The Bulls lost, 135-131.
- The shot. With the Bulls down by one point in the deciding fifth game of the opening-round series against the Cavaliers in 1989, Jordan went high over Cleveland's Craig Ehlo to hit a jumper.
- The shrug after raining down 3-pointers against Portland in the opener of the 1992 finals. He hit a playoff-record, six 3s in one half, against the Blazers.
- The shot II, over Gerald Wilkins, beating Cleveland again in the Eastern Conference semifinals in 1993.
- The game-winning jumper over Bryon Russell in the opener of the 1997 NBA Finals against Utah.
- His game-winning 3-pointer and 38-point effort against the Jazz in Game 5 when he was so sick and dehydrated he was doubled over at times as he walked off the floor.
- His steal and game-winning jumper to beat the Jazz in the closing seconds of Game 6, giving the Bulls their sixth title of the decade last June.

## SCOREBOARD

### ICE HOCKEY

#### NHL STANDINGS

EASTERN CONFERENCE					WESTERN CONFERENCE				
Team	W	L	T	Pts	Team	W	L	T	Pts
Philadelphia	21	9	10	52	St. Louis	15	14	9	34
New Jersey	22	12	4	48	Nashville	14	22	4	32
Pittsburgh	19	10	7	45	Chicago	14	22	4	32
N.Y. Rangers	16	17	7	39	Colorado	13	24	5	31
N.Y. Islanders	12	26	3	27	Edmonton	12	24	5	29

### BASKETBALL

#### U.S. COLLEGE SCORES

Team	Score	Team	Score
No. 11, St. John's (14-0) def. Georgetown 74-66		No. 15, Kansas (12-0) def. Missouri 75-61	
No. 13, Duke (12-0) def. Wake Forest 74-69		No. 20, Texas Christian (13-0) def. Southern Methodist 72-59	

### CRICKET

#### NEW ZEALAND VS. NEW ZEALAND

SECOND ONE-DAY INTERNATIONAL (DAY/NIGHT MATCH)  
TUESDAY IN HAMILTON, NEW ZEALAND  
New Zealand: 213 in 49.2 overs.  
India: 214.8 in 49.5 overs.  
India won by two wickets. Series tied 1-1.  
Indians scored by two wickets. Series tied 1-1.

### TRANSITIONS

#### BASEBALL

MAJOR LEAGUE BASEBALL  
AMERICAN LEAGUE  
BOSTON — Agreed to terms with RHP Pat Rizzo on 1-year contract.  
CLEVELAND — Signed RHP Jim Browder and C Angelo Enchanted to minor league contracts.  
TEXAS — Agreed to terms with RHP Don Newmyer on a one-year contract.  
BALTIMORE — Agreed to terms with RHP Doug Jones on a one-year contract.  
TAMPA BAY — Named Doug Williams as scouting supervisor.  
TEXAS — Agreed to 2-year extension of their player development contract with Oklahoma of PCL. Named Dick McLoughlin minor-league hitting and base-running instructor. Jim Murphy coach with Savannah, S.A.L. and Carlos Soltero coach with Rangers, O.C.

#### NATIONAL LEAGUE

ATLANTA — Agreed to terms with RHP Jeff Tejada, RHP Marc Williams, and RHP Mike Williams on 1-year contracts.  
CONCORDIA — Agreed to terms with C Brian Johnson on 1-year contract.  
FLORIDA — Agreed to terms with RHP Matt Moulton on 1-year contract.  
MILWAUKEE — Agreed to terms with OF Rich Beckles.  
PITTSBURGH — Agreed to terms with LHP Jeff Tejada, RHP Marc Williams, and RHP Mike Williams on 1-year contracts.

#### FOOTBALL

GREEN BAY — Named Ray Rhodes coach.  
CAROLINA CITY — Announced resignation of Gary Schottenheimer.  
PHILADELPHIA — Named Andy Reid coach.  
MOCKEY  
NATIONAL FOOTBALL LEAGUE  
CALIFORNIA — Recalled F Rocky Thompson from Scott Johnson, A.H.L.  
DETROIT — Signed and waived F Petr Korda.  
MONTREAL — Assigned G Philippe Desjardins to Utah, I.H.L.  
SAN JOSE — Recalled D Andrei Zyuzin from Kentucky, A.H.L.  
TORONTO — Recalled G Francis Lariver from Chicago, I.H.L.

#### SKIIING

#### WORLD CUP

TUESDAY IN ADELPHOEN, SWITZERLAND  
MEN'S SLALOM HEALOM  
1. Hermann Maier, Austria, 2:12.4  
2. Kjetil André Aamodt, Norway, 2:12.94

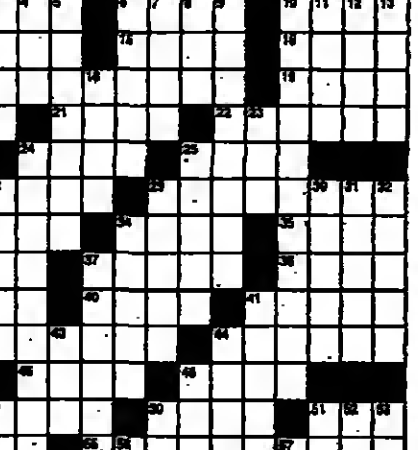
## CROSSWORD

### ACROSS

1. Sulu portrayer, in "Star Trek"
2. Progo competitor
3. Out of which
4. Where Qum is
5. Prefix with -gon
6. October and November?
7. Co-fighter
8. Ogee shape
9. Good time
10. A whole lot
11. Hoped-for review
12. Warning at St. Andrews
13. Bedouin's domain
14. Memorable
15. Pottery's supplies
16. It leaves its mark on the beach
17. Ancient marketplace
18. Kind of clef
19. Didn't just shrug the shoulders
20. Football Hall-of-Famer
21. Sea-diving area
22. Topples from power
23. Minorat's land
24. Necessarily
25. Like this puzzle
26. Play the siren
27. Not legally binding
28. Yellowstone sight
29. Lo-cal
30. Brand who sang "I'm Sorry"
31. Casual of fashion
32. When original flourished?
33. Footloose
34. All to start with
35. Co-op contract
36. Speed unit
37. Distribute
38. Red Sea nation
39. Broad bean
40. Scrap for Spot
41. Bradbury as an aviator?
42. — mignon
43. Line of cattle
44. French walk
45. Misanthrope
46. Buggy power
47. Composer Ned
48. All worked up
49. Punished, schoolmaster-style
50. Presto, e.g.
51. Restricted air line
52. For the most part
53. In the open
54. 1939 movie
55. Call on
56. Have an effect
57. Rock-and-roll pioneer Fred
58. Colombian money
59. City between Boston and Salem
60. Potting soil
61. Different
62. First place
63. G.P.'s grp.
64. Invoice amount

### DOWN

1. Unraveling
2. Famous name
3. It's sometimes stolen
4. Extreme suffix
5. Lines on a weather map
6. M-1, for one
7. Uzbekistan's — sea
8. Cowboy's date
9. Set free
10. Plinkstone tone?
11. Scratch pad?
12. Bar on a car
13. Giant great
14. Play the siren
15. Not legally binding
16. Yellowstone sight
17. Lo-cal
18. Brand who sang "I'm Sorry"
19. Casual of fashion
20. When original flourished?
21. Footloose
22. All to start with
23. Co-op contract
24. Speed unit
25. Distribute
26. Red Sea nation
27. Broad bean
28. Scrap for Spot
29. Bradbury as an aviator?
30. — mignon
31. Line of cattle
32. French walk
33. Misanthrope
34. Buggy power
35. Composer Ned
36. All worked up
37. Punished, schoolmaster-style
38. Presto, e.g.
39. Restricted air line
40. For the most part
41. In the open
42. 1939 movie
43. Call on
44. Have an effect
45. Rock-and-roll pioneer Fred
46. Colombian money
47. City between Boston and Salem
48. Potting soil
49. Different
50. First place
51. G.P.'s grp.
52. Invoice amount



© New York Times/Edited by Will Shortz.

## INTERNATIONAL FUNDS LISTING

Track the performance of over 2,400 international funds, every day, on the IHT site on the World Wide Web.

<http://www.ihf.com>

Handwritten notes and signatures at the bottom of the page, including "1990" and "من الامم".



SPORTS

# Atletico's El Presidente Ensnared in New Drama

Gil in Hospital but May Soon Return to Jail

By Rob Hughes  
International Herald Tribune

LONDON — Good sports never kick a man when he is down, but maybe an exception ought to be made. Jesus Gil is the president of Atletico Madrid, who hires and fires without mercy or rationality. Gil is in a Spanish hospital with mild heart trouble. When he is released from the cardiac ward, the likelihood is that he will go back to jail before his lawyer balls him out long-term.

One must not prejudice El Presidente, not to his current case at any rate. But

## EUROPEAN SOCCER

Judge Santiago Torres thought there was evidence enough that Gil had been defrauding the town hall of Marbella to finance his soccer mania — and the judge must have known the soap opera antics Gil and his followers would continue once he was locked up last Friday on alleged embezzlement charges.

Indeed, the pantomime preempted the imprisonment. Gil was transported to Alhaurin de la Torre jail in Malaga Province by police van, but theatrically ordered his white Rolls-Royce, his chariot of office as mayor of Marbella, to trail the van every inch of the way.

At the gates, he told waiting reporters: "Everything is fine, and I am relaxed. I am going to jail. This way the lynching campaign against me is over."

The enemies of Gil are many. There is Josep Lluís Nunez, president of Barcelona's soccer team, who was saying for Gil's scalp from the soccer authorities after Gil publicly accused Nunez of "hitting off" referees.

There are 22 coaches Gil has dismissed, some more than once, over 11 years at Atletico Madrid. There is the rival club president whom he physically assaulted after a match, and the relatives of 58 people killed when a building constructed by Gil's company collapsed, and he was jailed for criminal

negligence more than 30 years ago. For every foe, there is a friend, and for every friend a fanatic. On Sunday, while Gil was a captive viewer of the prison's television, his club dramatically opened the gates to Vicente Calderon stadium in Madrid and spectators were admitted free, and while Atletico's players exploited Extremadura's penalty box to score five goals, the fans were whipped up to an orchestrated "The Presidente Is Innocent" campaign.

The Vicente Calderon stadium is a starkly cavernous bowl. It echoed Sunday to the rallying cry of Gil's vice president, Lazaro Albarracin, who, before Atletico's players — there shirts bear the name Marbella — came out, exhorted the 50,000: "We want to show our friendship, solidarity and support for an honest man."

The giant screen lit up the words "Freedom for Jesus Gil." Gil's soo dismissed the charge that 450 million pesetas (\$3.1 million) of Marbella's funds had been siphoned off.

"My father," said Miguel Angel Gil, "may have overstepped the mark sometimes in what he said, but he is no crook."

Some of Gil's supporters moved in on the Madrid headquarters of the Spanish soccer federation, smashing a few windows and daubing radical slogans on the building. It was harmless compared to the execution outside Gate 6 of the Vicente Calderon stadium a month ago, where a tug of the so-called ultra Atletico faction "Bastion" stabbed a Real Sociedad fan through the heart.

Typically, in Jesus Gil's first interview after the murder, he said: "It was outside, the stadium, nothing to do with us."

I thought then of the unthinking, uncaring manner with which Gil insults even his own. Three years ago, displeased by the team's poor form, he picked on Adolfo Valencia, the tall Colombian his money had bought.

"He should unload boxes of fish at the market," Gil scoffed. "I'll machine-gun the entire team and as for the black man," he said of Valencia, "I've had enough of him. I'll cut off his head and paint him white."

As El Presidente once also said, but of his Mexican striker Hugo Sanchez: "The best thing he can do is get out of Spain. He's bad news, worse than a piranha in a bidet."

The same president gave all the players solid gold watches when their triumphs pleased him. He offered each a Rolls-Royce like the one he uses in his ceremonial duties. And when the Spanish federation or UEFA fined him, he either raged that he would overpay, or settled the debt like brushing off a hair off his lapel.

Gil's generosity has bought Atletico riches it could never otherwise dream of. He has lured a collection of world talents, coaches as well as performers. The team has defeated the powers of Real Madrid and Barcelona, and currently, Madrid's "second" team is ahead of the first in the Primera League.

No one can say how long the boss, El Jefe Gil, will be detained, though with his track record it is unlikely either hospital or prison will hold him as long as it might other men. As he plots his escape, one can envisage the next scene in the soap opera.

Rob Hughes is the chief sports correspondent of The Times of London.



ON THE EDGE — Hermann Maier of Austria during the first run of the World Cup giant slalom Monday in Adelboden, Switzerland. Maier delivered a risk-packed second run to collect his sixth victory of the season.

# 'Why Should I Hide?' Korda Says

The Associated Press

MELBOURNE — Petr Korda said Tuesday that he would defend his Australian Open title because he had proved his innocence on drug charges and had no reason to hide from his fellow players.

A player backlash against Korda, who tested positive to the steroid nandrolone in July at Wimbledon, resulted in the International Tennis Federation appealing a ruling of its own appeals commission.

Korda, 30, was stripped of ranking points and prize money won at Wimbledon, but the committee ruled against imposing the maximum one-year ban because it believed he did not knowingly take the drug.

"I wanted to play in Australia because I haven't done anything, why should I hide?" Korda said at a Melbourne warm-up event. "I don't have a problem standing in front of anyone. I just want to show the world I'm still capable of playing tennis and I want to defend my title as well as I can."

Korda would not comment Tuesday

on the International Tennis Federation's decision to refer the case to the Court of Arbitration for Sport, a process that could take three months.

"I have proved my innocence in accordance with the ITF's own rules to the satisfaction of extremely well-qualified legal and technical members of the independent appeals committee," Korda said. "I would like to think that everyone will now respect that finding."

While such players as Joakim Bjorkman, Richard Krajicek and Lindsay Davenport have questioned Korda's escape from a ban, he found one supporter in Andre Agassi. Agassi had a training session Monday with Korda and said Tuesday said it was too early to condemn the Czech player.

"To be quite honest I feel the need to give the benefit of the doubt to Petr and the committee," Agassi said. "It's certainly a situation that's not easy on anyone, especially Petr at the moment."

The world's leading players will meet Saturday in Melbourne and the case will be assessed at the meeting, Agassi said.



Petr Korda again said he had never knowingly taken banned drugs.

# Flyers Soar, And Ottawa Keeps Pace

The Associated Press

There are not many teams playing better hockey than the Philadelphia Flyers just now. The Ottawa Senators are giving it a pretty good try, though.

While the host Flyers beat the Nashville Predators, 8-0, Monday night to extend their unbeaten streak to 14 games, the Senators made it nine straight without a loss with a 4-2 victory at New Jersey.

"We expected to have a good year, but a run like this doesn't happen very

## NHL Roundup

often," the Senators' Jason York said. "We don't really want to think too much about this. We just want to keep doing the things we are doing and just keep winning like we are winning."

Daniel Alfredsson broke a tie early in the third period, and Alexei Yashin, Andreas Johansson and Marian Hossa also scored as Ottawa (22-13-5) moved into first place in the Northeast Division by one point over Toronto.

The Flyers, meanwhile, continued the NHL's longest current unbeaten streak — second only this season in the 15-game streak by the Dallas Stars.

The Flyers (21-9-10) improved their Atlantic Division lead to three points over New Jersey. John LeClair had two goals and an assist, and John Vanbiesbrouck earned his second straight shutout for Philadelphia.

Capitals 4, Islanders 3 In Washington, Sergei Gorochov scored twice as the Capitals stretched their winning streak to a season-high four games by beating the Islanders and ruining the debut of Felix Potvin in goal for New York.

Canadiens 3, Blues 1 Jason Dawe scored his first goal for Montreal as the host Canadiens beat St. Louis for their seventh victory in eight games.

Coyotes 4, Sabres 0 Dallas Drake scored with 16:25 remaining and Nikolai Khabibulin made 23 saves for his fourth shutout of the season and 17th of his career as host Phoenix beat Buffalo to snap a four-game winless streak.

Sharks 4, Kings 0 Mike Vernon stopped 30 shots as San Jose beat visiting Los Angeles, ending the Kings' six-game unbeaten streak.

# Cruyff and Pele Top Poll on the Century

The Associated Press

ROTENBURG, Germany — Dutchman Johan Cruyff was voted Europe's top soccer player of the century and Pele took top honors among South Americans in a poll of soccer experts and others.

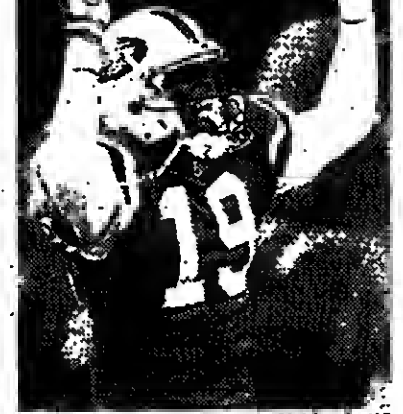
The poll was conducted by the International Federation for Football History and Statistics, an organization of experts, historians and trade journalists worldwide.

Cruyff edged Franz Beckenbauer, the German whom he faced in the 1974 World Cup, by 44 votes, 753 to 709. The Argentine-born Alfredo di Stefano, who also played for Spain, was third with 708.

Pele, a Brazilian, had 220 votes and easily outdistanced Diego Maradona of Argentina, who had 193. George Weah of Liberia was voted Africa's top player. Bum Kun Cha of South Korea, Winton Rufer of New Zealand and Hugo Sanchez of Mexico came in first for Asia, Oceania and the Concafcac zone.

# Johnson's Virtuosity Wins Over Jets Fans and Critics

By William C. Rhoden  
New York Times Service



The Jets' Keyshawn Johnson, who also recovered a fumble.

EAST RUTHERFORD, N.J. — Keyshawn Johnson bailed out a lot of people last Sunday. He bailed out a Jets team that showed signs of shrinking from its destiny, and he bailed out a defense that turned careless and porous. He even bailed out Curtis Martin, his offensive soul mate, whose second-quarter fumble could have put Jacksonville back in the game.

It was a great day on the strength of Johnson's statistics alone: nine receptions that matched a New York Jets postseason record, 121 yards and two touchdowns — one on a 21-yard pass play and the other a 10-yard reverse. It was a performance of Thorpean dimensions: Johnson caught the ball, Johnson ran the ball and, at the end of a

game in which the Jets completed one of the most spectacular resurrections in pro football history, Johnson even intercepted the ball.

At the end of the game, with the Jets holding a 10-point lead, Johnson lined up in the defensive secondary. When Mark Brunell heaved a last gasp desperation pass, Johnson went up in a crowd.

For the few seconds the ball was airborne, Johnson was back in a Los Angeles schoolyard playing the football version of King of the Hill, everyone going for himself. The toughest player comes down with the ball. Johnson came down with the ball.

As the Jets came off the field and entered their locker room after their 34-24 victory, Johnson held the intercepted ball like a trophy, an affirmation of everything he had done in three years.

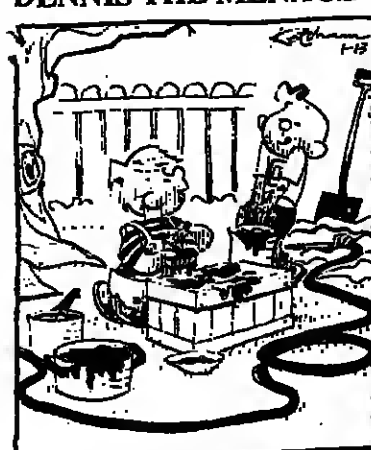
The book, the bluntness, the haggardness — this ball represented the exclamation point to a young career that had just shifted upward three speeds.

"He's a tough kid," Bill Parcells, the Jets' coach, said afterward. Johnson's was one of those breakthrough performances that spoke for itself but connected with fans.

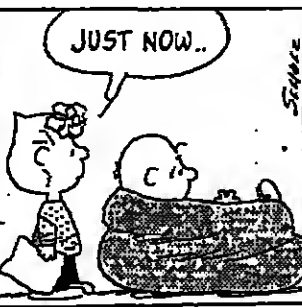
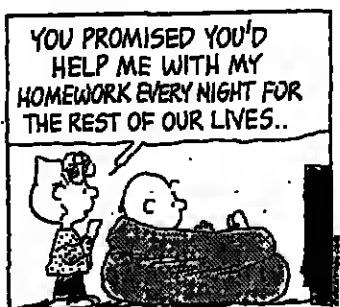
The bottom line was that Johnson pulled the Jets closer to the top of a mountain that two seasons ago seemed unconquerable. He did it with an all-around performance that revealed a level of resolve that had to win over his most vehement critics. Johnson is not the graceful swan-type receiver who soars and glides. He is an angular, indomitable presence, who has often been crowded by scrutiny and critics.

Now Johnson has earned just a little more elbow room.

## DENNIS THE MENACE



## PEANUTS



## GARFIELD



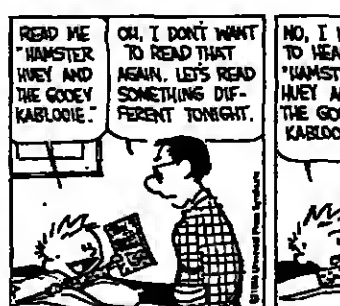
## BEETLE BAILEY



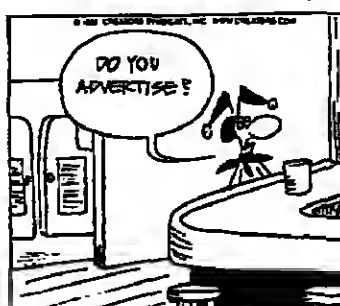
## BLONDIE



## CALVIN AND HOBBS



## WIZARD of ID



## NON SEQUITUR



## DOONESBURY



**JUMBLE**  
That scrambled word game by David A. Reardon and John Reardon  
Unscramble these four Jumbles to win a prize. Write your answers on this coupon and mail to: Jumble, P.O. Box 990, New York, NY 10108.

1. TUMON  
2. GLTH  
3. MIRVEN  
4. RUJEGG

Answers: 1. MONTU, 2. THGL, 3. REMIV, 4. JEGUR

**RECRUITMENT**  
Appears every Monday in The Internet.  
To advertise contact Suzya Broadhead in our London office.  
Tel: +44 1 71 420 0325  
Fax: +44 1 71 420 0338  
or your nearest IHT office or representative.



## POSTCARD

## In Vino No Veritas

By Elisabeth Bumiller  
New York Times Service

NEW YORK — Consider a typical 1980s New York evening in the life of Susan Cheever, the writer, daughter of the famous novelist and alcoholic:

First came, "the dressing drink," a sherry or two while dressing for a dinner party; next, "a couple of stiff ones," Scotch in winter, gin and tonic in summer, martinis if your host offered them, at cocktail time. Theo came wine with dinner, often a whole bottle. Finally there was a nightcap, maybe a liqueur. "I loved Cointreau," Cheever said.

By the end of the decade and the birth of her second child, Cheever had reformed: She had given up hard liquor for white wine, which was hardly drinking at all. Or so she told herself. She had her last drink in April 1991. Her father, John Cheever, had his last drink in 1975, seven years before his death. Now, maybe inevitably, comes Cheever's new memoir, "Note Found in a Bottle: My Life as a Drinker." If it does not "redefine alcoholism," her stated goal, it does catalogue firsthand the drinking rituals of at least certain families in the old Puritan-descended upper class.

The book takes its place among other alcoholic memoirs of the 1990s. Pete Hamill's "A Drinking Life" was published in 1994 and Caroline Knapp's "Drinking: A Love Story" in 1996. But its particular interest lies in its literary provenance. It also makes Cheever an interesting target. Although Publishers Weekly called her book "a powerful story written in precise, emotionally intense prose," Jonathan Yardley

dismissed her in The Washington Post as a "professional daughter, alcoholic variety" who is adding "another chapter to her endless exploration and glorification of a life that long ago lost any claim on the attentions of others."

Cheever, 55, has written eight other books, including "Home Before Dark," a memoir of her father that chronicles not only his drinking, but also his bisexuality.

She talked last week in her sunny and modest East End Avenue apartment, and was more likable than the self-absorbed baby boomer she describes in "Note Found in a Bottle" — a woman who had three bad marriages, and who at the height of her drinking (1985) sometimes slept with three men in one day. "It made sense at the time," Cheever said. Of course: "I was dying inside. It was insane." By early 1990, a few months after her son was born, she was thinking constantly of suicide, and had a plan to jump out the window. Why that way? "Quick," she said. "And certain." A psychiatrist prescribed Prozac, which helped.

In 1991, she finally went to an Alcoholics Anonymous meeting on the Upper East Side — she had attended other meetings years before with her father — and on the way back, as she describes it, experienced "a profound shift" that "came through the grace of God." Raised as a "rogue Episcopalian," she said she now goes sporadically to Sunday services.

She hopes the Cheever drinking disease will stop with her, and not pass on to her children. And, she says at the time: "I think," she said, "my principle prayer is, 'Help — please.'"

By Roderick Conway Morris  
International Herald Tribune

ROME — It is a cold, dank winter's night in the Roman countryside. Anthony Hopkins, in a bathrobe, shambles from the shadows in the garden of an antique, ivy-clad villa into the glare of the lights and bids a young man to summon the guests to dinner. The scene is the prelude to the bloody end of Shakespeare's "Titus Andronicus," in which Hopkins plays the title role, now being shot at Cinecittà and on location in and around Rome by the American director Julie Taymor. As those familiar with the drama will recall, Titus's banquet is to feature a pie made of the murdered sons of one of the guests: Tamora, queen of the Goths (played by Jessica Lange).

The party concoction is Titus's revenge for Tamora's son's abduction of his daughter, Lavinia, from which she returns, in the words of the most startling stage direction in the entire canon of Elizabethan and Jacobean tragedy, with "her hands cut off, and her tongue cut out, and ravish'd."

The sibling pie and the atrocities suffered by Lavinia are just two incidents in a ghastly catalogue of torture, human sacrifice, self-mutilation, stabbings and decapitations that punctuate the budding young playwright's first Roman drama. Indeed, the excess of horrors in "Titus" can make other contemporary revenge plays look as tame as the Telenovelas — one reason scholars have long disputed that the piece could be by Shakespeare at all, and why it is seldom staged.

Taymor has been known principally as a theater director, although she has made two films — of her own production of Stravinsky's "Oedipus Rex" and of an Edgar Allan Poe story. Her Broadway stage adaptation of Disney's "The Lion King" has been a runaway success, and has just opened in Japan. She has staged Shakespeare's "The Taming of the Shrew" and "The Tempest," and after her Off-Broadway production of "Titus" she raised nearly \$20 million for this U.S.-Italian joint production.

"I think 'Titus' is a very underrated play," Taymor said at her apartment in Rome after a series of grueling all-night shoots in freezing and often rainy weather. "It was one of his earliest, possibly his first play, and it contains the seeds of many later ones, like 'Lear,' 'Hamlet,' 'Othello' and 'Richard III.' In his day it was also one of his most popular. It's



Julie Taymor conferring with Anthony Hopkins on the set of "Titus."

exciting, moving, very easy to follow and extremely dramatic. But it went out of fashion because it became thought of as being in bad taste. When I read it some years ago I couldn't believe that anything written so long ago, anything on the written page even, could shock me so much. But when I did it on stage it was very successful and audiences really took to it, and I began to think what a great movie it would make."

Taymor decided Rome was the best place to shoot, and was able to recruit two internationally renowned collaborators: the set designer Dante Ferretti, who has worked with Pasolini, Fellini and Zeffirelli, and Milena Canonero, Italy's leading costume designer. "I love the stratification of eras in Rome,"

the layers upon layers of history built one upon the other," she said. In fact, her "Titus" is not placed strictly in the Imperial Roman era but moves between epochs. So the backdrops include not only such classical sites as the Caracalla Baths, but also Mussolini's model district of Fascist architecture, the E.U.R., with its so-called Square

Colosseum, "a moonlit, terrifying building," Taymor said.

Costumes, too, cross epochs — Lange is styled as a Fascist-era vamp — though there is a considerable quantity of re-created ancient Roman hardware, giving Cinecittà's prop departments more work of this kind than they have had since the epic blockbusters "Spartacus" and "Antony and Cleopatra."

The action opens and closes in the Colosseum, inaugurated by Emperor Titus in A.D. 80, where scores of gladiators and 5,000 animals were killed in the first 100 days of games. Taymor decided on the opening shot before she knew it was Titus who had opened the arena, since "the Colosseum is recognized all over the world as the ultimate symbol of the theater of cruelty." But because the Colosseum no longer has its floor, the scenes set there were actually filmed in the almost perfectly preserved Roman amphitheater at Pola in Croatia, and the Zagreb Police Academy contributed to the army of extras.

While "Titus" has often been seen as the bard's youthful excursion into sensationalist

Grand Guignol, Taymor said she believed the play is a more serious study of what makes people violent and violence's consequences.

"I've dealt with violence often in the theater," she said, "and I think that if you totally stylize it, it becomes poetic, intellectual and almost beautiful, and this allows the audience to bear watching it. But you can also miss the point of the raw feeling of disgust you feel in your stomach when you witness real violence. So in this respect I am, more than ever, trying to find a balance."

"In the stage play," she continued, "Shakespeare doesn't show Lavinia's hands being cut off or her being raped. But he does show Titus's hand being severed. So there were times when Shakespeare decided that you should see something happen, but at other times what is in your imagination is even more extreme than anything you could ever show on stage, and I have fairly much followed Shakespeare in his directions for the play, while adding some surreal dream and nightmare sequences inspired by his imagery."

One of the major appeals of "Titus," Taymor added, was that there are so many good parts, rather than one or two dominant roles. Apart from the veterans Hopkins and Lange, she has brought in several up-and-coming hot properties from both sides of the Atlantic, including Alan Cummings, Colm Feore, James Frain, Jonathan Rhys-Meyers and his brother Matthew Rhys.

Cast as Aaron the Moor, the arch manipulator and lover of Tamora, who bears his child, is the American Harry Lennix, who originally played the part Off-Broadway. "Aaron is the model of Iago in 'Othello,' of course," Taymor said, "but I find him much more interesting, because you never really understand why Iago is the way he is. But with Aaron, Shakespeare makes it clear that he has become an evil genius because of the way he has been treated. Titus starts out as the hero and Aaron the devil, but they begin to switch places and Titus begins to do inhuman things. And to watch Aaron change when his child is born and he becomes utterly absorbed by his own flesh and blood is fascinating."

The director added: "It's a humongous film and has a modest budget considering what we are trying to do. It's Shakespeare's most violent play, but it's also one of his funniest. He was very young when he wrote it and it has a brashness and an over-the-top view of humanity that became tempered in his later plays."

## PEOPLE

THE actor and rapper Will Smith was the big winner at the 26th annual American Music Awards. Smith won three of the four categories in which he was nominated, including favorite album ("Big Willie Style") in both the pop-rock and soul-R&B categories. He was also named favorite male soul-R&B artist. He was prevented from making a clean sweep when Eric Clapton won for favorite male pop-rock artist. The Canadian pop-rockers Shania Twain, who had led the field with five nominations, won just one trophy — as favorite female country artist. Garth Brooks and Celine Dion each won two trophies. Brooks for favorite male artist and favorite album ("Sevens") and Dion for favorite female artist in both the pop-rock and adult contemporary categories. Alabama won the favorite country-band award for the 16th time in 17 years.

The rappers Sean (Puffy) Combs and Heavy D are half responsible for a stampede at a party that left nine people dead in 1991, a state judge in New York has

ruled. The City College of New York, where the party was held in a gymnasium, bears the rest of the responsibility, Judge Louis Benza of the Court of Claims ruled. The people were killed when fans rushed a celebrity basketball game and party sponsored by Combs. Benza said school officials knew the event was oversold and failed to provide adequate supervision of the crowd in part by abandoning security duties to Combs.

The judge said Combs's security people closed the only door to the gym and propped a table behind it to make sure only those who had paid could enter.

Susan Sarandon kicked off her shoes and reveled in the "squishiness" of wet cement at Hollywood's Mann's Chinese Theatre. Sarandon's footprints, handprints and signature joined those of

dozens of other stars in the theater's forecourt. The actress won an Academy Award for her role in the 1995 film "Dead Man Walking."

Robbie Williams, once the bad boy of British pop, landed a record six nominations Tuesday for the Brit Awards, the British music industry's ultimate accolade. Williams, who left the hugely successful group Take That, battled alcohol and drug problems before carving out a successful solo career now peppered with hit singles. The Brit Awards will be given in London on Feb. 16.

The Canadian producer and director Norman Jewison will receive the Irving Thalberg Memorial Prize for "creative producers whose work constantly reflects a high level of quality in cinema production" at the Academy Awards ceremony on March 21. Jewison's films include "In the Heat of the Night" (1967), an Oscar winner as best picture.



The pop group Blondie after performing at the American Music Awards.

## Three New 'Masters' of American Jazz

New York Times Service

NEW YORK — Art Farmer, Dave Brubeck and Joe Henderson have been named 1999 American Jazz Masters by the National Endowment for the Arts.

Farmer, the trumpeter and flügelhorn player, Brubeck, the pianist and composer, and Henderson, the tenor saxophonist, will each receive a fellowship that includes a \$20,000 honorarium.

Bill Ivey, chairman of the arts endowment, said the three musicians "have enriched this country with their astounding artistic achievements." They join such previous honorees as Dizzy Gillespie, Betty Carter, Miles Davis and Sarah Vaughan.



(put on a happy face)

and use AT&T Direct<sup>SM</sup> Service. With the world's most powerful network, you get fast, clear, reliable connections from anywhere. Plus you'll always have the option of an operator who speaks your language. All it takes is your AT&T Calling Card or credit card, and you're well on your way. So smile.

## Steps to follow for easy calling worldwide:

1. Just dial the AT&T Access Number for the country you are calling from.
2. Dial the phone number you're calling.
3. Dial your card number.



AT&T Access Numbers					
Austria	022-903-011	Greece	00-800-1311	Saudi Arabia	1-800-10
Belgium	0-800-100-10	Ireland	1-800-555-000	Spain	900-79-00-11
Czech Republic	00-42-000-101	Israel	1-800-6-6-6-6-6-6	Sweden	020-795-4-11
Egypt (Cairo)	010-0200	Italy	772-1011	Switzerland	0800-89-0011
France	0-800-99-0011	Netherlands	0800-822-9111	United Kingdom	0-800-89-0011
Germany	0130-0010	Russia (Moscow)	755-5042	United Kingdom	0-800-89-0011
Canada (Toronto)	1-800-387-2828	Russia (Moscow)	755-5042	United Kingdom	0-800-89-0011

For access numbers not listed above, ask any operator for AT&T Direct Service, or visit our Web site at: [www.att.com/traveler](http://www.att.com/traveler)



It's all within your reach.

Credit card calling subject to availability. Payment terms subject to your credit card agreement. Bold-faced countries permit country-to-country calling outside the U.S. Collect calling is available to the U.S. only. Country-to-country rates consist of the cost of a call to the U.S. plus an additional charge based on the country you are calling. You can call the U.S. from all countries listed above. \* Pay phone deposits. \* Limited availability. \* Calling available to most countries. \* Public phones require local coin payment during the call. \* Out of U.S. area, outside Cairo. Additional charges apply outside Middle East. \* U.S. access number in N. Ireland. \* If call does not complete, use 0800-013-0011. ©1998 AT&T

مركز من الامم